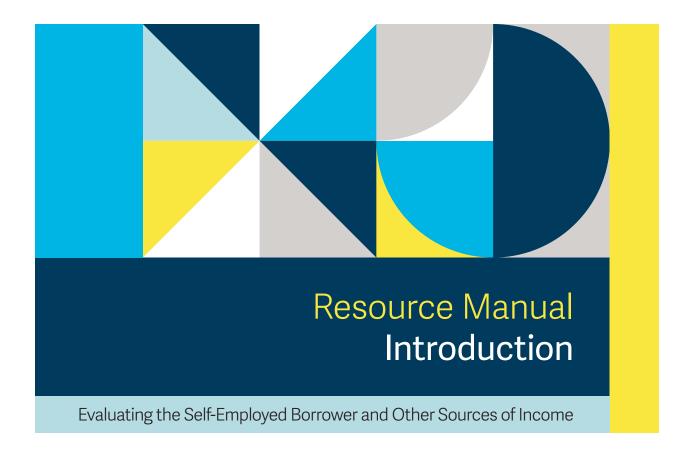


Evaluating the Self-Employed Borrower

and other sources of income

2017 TAX YEAR





This Resource Manual, updated with 2017 IRS forms, provides line-by-line explanations for personal and business tax returns.

We have additional tools to help you with your income analysis:

- Interactive, auto-calculating worksheets are hyperlinked to this resource manual, so help is only a click away
- SAM Cash Flow Analysis Worksheet expands for multiple businesses
- Liquidity Worksheet helps support use of K-1 income
- Rental Income Worksheet also expands for multiple properties

Access these materials at mgic.com/seb

Contents

| Resource Manual Introduction | 3 | Form 1120S: U.S. Income Tax Return for an S Corporation | 73 |
|--|----|---|-----|
| Contents | 5 | Form 8825: Rental Real Estate Income and | |
| Introduction | 6 | Expenses of a Partnership or an S Corporation | 8 |
| Tax Forms & Schedules | 9 | Form 1120: U.S. Corporation Income Tax Return | 83 |
| Module 1: Personal Tax Returns | 11 | Form 1125-E: Compensation of Officers | 9 |
| Form 1040: U.S. Individual Income Tax Return | 13 | Module 3: Analyzing Income | |
| Schedule A: Itemized Deductions | 17 | Statements and Balance Sheets | 93 |
| Form 2106: Employee Business Expenses | 19 | Income Statement (Year-to-Date Profit & Loss • Analysis • Trend Ratios) | 95 |
| Schedule B: Interest and Ordinary Dividends | 23 | Balance Sheet (Interim Balance Sheet • Analysis • | |
| Schedule C: Profit or Loss From Business (Sole Proprietorship) | 25 | Trend Ratios) | 103 |
| Form 4562: Depreciation and Amortization | 31 | Module 4: Resources | 111 |
| Schedule D: Capital Gains and Losses | 33 | Documentation Matrix | 113 |
| Form 8949: Sales and Other Dispositions of Capital | | K-1 Income Flowchart | 114 |
| Assets | 37 | Tax Return Red Flag Review | 115 |
| Form 6252: Installment Sale Income | 39 | Glossary of Terms and Definitions | 117 |
| Schedule E: Supplemental Income and Loss | 41 | | |
| Form 8582: Passive Activity Loss Limitations | 47 | Module 5: Cash Flow & | |
| Schedule F: Profit or Loss From Farming | 49 | Other Worksheets | 121 |
| Form 4506: Request for Copy of Tax Return | 51 | MGIC SAM Cash Flow Analysis Worksheet | 122 |
| Form 4506-T: Request for Transcript of Tax Return | 53 | MGIC Liquidity Worksheet | 125 |
| | | MGIC Rental Income Worksheet | 126 |
| Module 2: Business Returns | 55 | Fannie Mae Worksheets | 127 |
| Schedule K-1 (Form 1065): Partner's Share of Income, Deductions, Credits, etc. | 57 | Freddie Mac Worksheets | 133 |
| Form 1065: U.S. Return of Partnership Income | 63 | | |
| Schedule K-1 (Form 1120S): Shareholder's Share | 69 | | |

Introduction

Analytical skills and sound judgment are necessary when evaluating self-employed borrowers.

Determining whether they can and will repay a loan is difficult because obtaining an estimate of their earnings from tax returns can be confusing.

The challenge for self-employed borrowers is, while their accountants or tax preparers are experts at reducing tax liabilities by minimizing taxable income, we underwriters start with that same taxable income as a gauge of their earnings. The tax return reveals the borrower's taxable income. But what you are really looking for is the borrower's cash flow – funds the borrower is going to use to repay the mortgage.

This manual will guide you through determining qualifying income and calculating cash flow for:

- · Self-employed borrowers
- Borrowers who may not be self-employed but whose income changes from month to month; for example, a salesperson paid on commission

Throughout this manual, we may use the term "borrowers" to refer to multiple borrowers or a single borrower.

Risk Factors

Consider these factors when you evaluate selfemployed borrowers:

- Is the local industry structure stable, diversified and competitive? In other words, how healthy is this business?
- Is there evidence of sufficient cash reserves to meet personal and business obligations? A poor personal credit history could indicate a cash flow problem in the business and prevent the business owner from obtaining financing for additional capital if needed
- Is the property securing the mortgage marketable? If the business fails, this property becomes the source for repaying the loan

Why use tax returns?

You can get a good snapshot of a typical borrower's income from a paystub, W-2 form or written Verification of Employment.

But a self-employed borrower is not typical. There is no independent third party to verify employment and income. The most credible sources to verify income are the tax returns they've submitted to the IRS.

Unfortunately, tax returns are not designed to provide a clear picture of cash flow. Instead, they report taxable income and deductible expenses. However, by carefully analyzing tax schedules, you can calculate self-employed borrowers' cash flow. This analysis is known as the Schedule Analysis Method, or SAM. SAM will help you determine whether the self-employed borrower is an acceptable risk.

Key Concepts

Tax returns are a starting point for analyzing cash flow.

However, before you can dive into analysis, it's important to know what to consider as **income**, **expense** or **loss**. Once you understand these basic concepts, you'll have a good foundation for conducting a meaningful analysis.

Three key income/expense components appear throughout the cash flow analysis:

- Noncash expenses
- · Expenses limited by the IRS
- Recurring vs. nonrecurring income, expense or loss

Noncash Expenses

The most common types of noncash expenses are depreciation, depletion and amortization. The borrower deducts them from the business's earnings just like cash expenses such as rent, supplies and wages. These write-offs are a way for the business to spread out these costs.

Because these items do not involve a payment to anyone, add them to the borrower's cash flow.

Depreciation

Depreciation is a noncash expense allocated over the useful life of a declared asset. The "expense" reflects a reasonable allowance for wear and tear of an asset. The depreciated asset wears out, becomes obsolete or gets used-up and eventually needs to be replaced.

"Real" depreciation typically refers to real estate; either a rental home or commercial property.

"Chattel" depreciation typically refers to assets that have a short life span, such as furniture, cars and office equipment.

Depletion

Depletion is the exhaustion of a natural resource such as oil, gas, standing timber or mineral deposits. The IRS allows a business that exhausts a natural resource in the course of normal operation to allocate the total costs of that natural resource over a given period of time.

This allocation capability enables the borrower to gather sufficient capital to start over once the natural resource is depleted.

Amortization

Amortization is the write-off of initial costs incurred by the borrower prior to the beginning of formal business operations. Examples of initial costs include survey fees, goodwill, trademarks, patents, copyrights, customer lists, non-compete agreements and prepayments. Borrowers can expense these one-time costs over a period of time.

Expenses Limited by the IRS

In certain situations, the IRS limits the amount of expense borrowers can declare to reduce taxable income.

In the course of doing business, borrowers often treat clients to **meals** or **entertainment** such as golf, ball games, theater, etc. In general, borrowers deduct 50% of these out-of-pocket costs on the tax return – sometimes more, depending upon their occupation. However, since the borrower paid 100% of the expense; subtract the difference from cash flow.

Recurring vs. Nonrecurring Income, Expense or Loss

Recurring Income

Recurring income is ongoing income you can expect to continue for at least the next 3 years in order to consider it as qualifying income for cash flow. The more the borrowers have to rely on that income to repay the mortgage, the more important it is for that income to continue long into the future.

Introduction

Examples of **recurring income** include earnings from the operation of a business, interest from long-term investments or even lottery winnings paid out over a number of years.

Nonrecurring Income

Nonrecurring income is income from one-time events. Since you can't expect it to continue, you can't consider it as qualifying income toward cash flow. Examples include the sale of an asset or a prize or other windfall.

Recurring Expense

Recurring expenses are ongoing expenses associated with the day-to-day operation of a business. Examples include wages, insurance, car and truck expenses, etc.

Nonrecurring Expense

A nonrecurring expense or loss is a one-time expense or loss. For example, a **casualty loss** is a one-time extraordinary expense due to damage or destruction of property from an identifiable event that is sudden, unexpected or unusual, such as an earthquake, flood or hurricane.

If you can document an expense as a true, one-time occurrence related to business, add back the amount to cash flow.

Tax Forms & Schedules

Borrowers may use a variety of tax forms and schedules to document their income and deductions. This manual will discuss the following:

Personal Income

- Form 1040: U.S. Individual Income Tax Return
- Schedule A: Itemized Deductions
- Form 2106: Employee Business Expenses
- Schedule B: Interest and Ordinary Dividends
- Schedule C: Profit or Loss From Business
- Form 4562: Depreciation and Amortization
- Schedule D: Capital Gains and Losses
- Form 8949: Sales and Other Dispositions of Capital Assets
- Form 6252: Installment Sale Income
- Schedule E: Supplemental Income and Loss
- Form 8582: Passive Activity Loss Limitations
- Schedule F: Profit or Loss From Farming

The IRS has several simplified versions of some of these schedules and forms.

Using an EZ version will limit deductions for the borrower.

For example:

Schedule C-EZ: Net Profit from Business

A small number of businesses are eligible to file Schedule C-EZ. This alternative to Schedule C limits business expenses to \$5,000 and does not allow for depreciation or amortization.

We don't provide samples of these EZ schedules and forms in this manual, but you should be aware of them.

Business Income

- Schedule K-1 (FORM 1065): Partner's Share of Income, Deductions, Credits, etc., from Partnership Schedule
- Form 1065: U.S. Return of Partnership Income
- Schedule K-1 (FORM 1120S): Shareholder's Share of Income, Deductions, Credits, etc., from S Corporation
- Form 1120S: U.S. Income Tax Return for an S Corporation
- Form 8825: Rental Real Estate Income and Expenses of a Partnership or an S Corporation
- Form 1120: U.S. Corporation Income Tax Return
- Form 1125-E: Compensation of Officers

Notes



Before we get started, here are some housekeeping items regarding how we've organized this module.

Even-numbered pages contain a sample tax form. Odd-numbered pages explain the effect of the applicable line items from the tax form on the borrower's cash flow based on SAM.

When you see the heading, Effect On Cash Flow Analysis Worksheet or Effect On Rental Income Worksheet, you'll find guidance as to whether you should add/deduct the amount of a line item to/from the borrower's cash flow.

| For the year land 1 D- | 0 21 204 | Individual Inco | | | 2017 202 | | | | | o not write or staple in thi e separate instructi | |
|-------------------------------|--------------|---|-------------------|--|------------------|------------------------|----------------------|--------------------------------------|-----------------------|--|------------|
| Your first name and | | 7, or other tax year beginning | Last name | | , 2017, endir | ng | | , 20 | | e separate instructi ur social security nui | |
| rour mot name and | ii ii ci ca | | Laornamo | | | | | | | | |
| If a joint return, spou | use's first | name and initial | Last name | | | | | | Spo | ouse's social security n | umber |
| | | | | | | | | | ' | | |
| Home address (num | ber and s | street). If you have a P.O. | box, see instru | uctions. | | | | Apt. no. | A | Make sure the SSN(s and on line 6c are c | |
| City, town or post office | ce, state, a | nd ZIP code. If you have a f | oreign address, | also complete spaces | below (see i | nstructions) | | | | residential Election Car | |
| Foreign country nam | ne | | | Foreign province | /state/coun | ty | Fore | ign postal cod | jointl | y, want \$3 to go to this fund x below will not change your | d. Checkir |
| | | | | | | | | | refur | . – " – | Spous |
| Filing Status | 1 | Single | | • | 4 | Hea | ad of house | hold (with qua | alifying _I | person). (See instructio | ns.) |
| iiiig Status | 2 | Married filing joint | y (even if onl | y one had income | e) | If th | ne qualifying | person is a | child bu | t not your dependent, e | enter th |
| Check only one | 3 | Married filing sepa | | spouse's SSN ab | ove | chi | d's name h | ere. ► | | | |
| oox. | | and full name here | . ▶ | | 5 | Qu Qu | alifying wid | dow(er) (see | instruc | ctions) | |
| Exemptions | 6a | Yourself. If som | eone can cla | im you as a depe | ndent, do | not chec | k box 6a | | . } | Boxes checked on 6a and 6b | |
| • | b | Spouse | <u> </u> | | | | | | <u>.</u> , | No. of children | |
| | С | Dependents: | er er | (2) Dependent's ocial security number | | endent's hip to you | qualifying | child under age for child tax cre | | on 6c who: • lived with you | |
| | (1) First | name Last nai | ne | i i | Totationo | inp to you | (see | instructions) | | did not live with you due to divorce | |
| f more than four | | | | | | | | | _ | or separation (see instructions) | |
| dependents, see | | | | | | | | <u> </u> | - | Dependents on 6c | |
| nstructions and check here ▶ | | | - | not entered above | _ | | | | | | |
| check here | d | Total number of exe | | Add numbers on lines above ▶ | | | | | | | |
| | 7 | Wages, salaries, tips | • | | | | | | 7 | | \top |
| ncome | 8a | Taxable interest. At | | | | | | | 8a | | + |
| | b | Tax-exempt interes | | | | 8b | | | | | |
| Attach Form(s) | 9a | Ordinary dividends. | | | | | | | 9a | | |
| V-2 here. Also | b | Qualified dividends | | | | | | | | | |
| V-2G and | 10 | Taxable refunds, cre | 10 | | | | | | | | |
| 099-R if tax vas withheld. | 11 | Alimony received . | 11 | | | | | | | | |
| vas witilileit. | 12 | Business income or | (loss). Attach | Schedule C or C | -EZ | | | <u>.</u> | 12 | | |
| f you did not | 13 | Capital gain or (loss) | . Attach Scho | edule D if required | d. If not re | quired, cl | neck here | ▶ □ | 13 | | |
| f you did not get a W-2, | 14 | Other gains or (losse | · 1 | orm 4797 | | | | | 14 | | +- |
| see instructions. | 15a | IRA distributions . | 15a | | | Taxable a | | | 15b | | _ |
| | 16a | Pensions and annuiti | | 1: 0 | | Taxable a | | | 16b | | + |
| | 17 | Rental real estate, ro | - | | | | | nedule E | 17 | | _ |
| | 18 19 | Farm income or (loss | • | | | | | | 18 | | + |
| | 20a | Unemployment com Social security benefit | | | | Taxable | amount | | 20b | | +- |
| | 21 | Other income. List ty | | unt | | Taxable | amount | | 21 | | + |
| | 22 | Combine the amounts | | | through 21 | . This is yo | ur total in d | come > | 22 | | 1 |
| | 23 | Educator expenses | | | | 23 | | | | | |
| Adjusted | 24 | Certain business exper | ses of reservis | sts, performing artis | ts, and | | | | 1 | | |
| Gross | | fee-basis government | officials. Attach | Form 2106 or 2106 | 6-EZ | 24 | | | | | |
| ncome | 25 | Health savings acco | unt deduction | n. Attach Form 88 | 389 . | 25 | | | | | |
| | 26 | Moving expenses. A | ttach Form 3 | 903 | | 26 | | | | | |
| | 27 | Deductible part of self- | employment t | ax. Attach Schedule | e SE . | 27 | | | | | |
| | 28 | Self-employed SEP, | SIMPLE, and | d qualified plans | | 28 | | | 4 | | |
| | 29 | Self-employed healt | | | | 29 | | | | | |
| | 30 | Penalty on early with | | | | 30 | | | | | |
| | 31a | Alimony paid b Red | | | | 31a | | | | | |
| | 32 | IRA deduction | | | | | | | | | |
| | 33 | | | | | | | | | | |
| | 34 | Reserved for future | | | _ | 34 35 | | | | | |
| | 35 36 | Domestic production | | 26 | | | | | | | |
| | 30 | Add lines 23 through | | 36 | - | — | | | | | |

Form 1040: U.S. Individual Income Tax Return (Page 1)

Before we dive into Form 1040, refer to the borrower's W-2.

In general, use Box 5 to locate wages from selfemployment or variable income, e.g., commission income. However, in certain cases, after evaluating the source of income reported in Box 1, it may be appropriate to use that amount. Follow investor guidelines.

Form W-2: Wage and Tax Statement

When income represents money paid to the borrower in the form of salary or wages from self-employment, include it in cash flow.

Also, when income represents money paid to the borrower in the form of commissions that make up 25% of the borrower's total income being used to qualify, include it in cash flow.

Effect on Cash Flow Analysis Worksheet

- Add self-employed wages
- Add variable income, e.g., commission income Note: Refer to IRS Form 2106 for unreimbursed expenses; see page 19.

Lines 8b through 21

Page 1 of the 1040 identifies other income sources you may or may not be able to use to qualify the borrower.

Include any income the borrower reported on Line 8b through Line 21 if you're able to document it as consistent and ongoing according to investor guidelines.

Look for the following items on page 1 of Form 1040:

- Line 8b: Tax-exempt interest
- Line 11: Alimony received This will not include child support payments as they aren't taxable
- · Line 15a: IRA distributions
 - Nontaxable income Line 15a minus Line 15b
- · Line 16a: Pensions and annuities
 - Nontaxable income Line 16a minus Line 16b
- Line 19: Unemployment compensation
- Line 20a: Social Security benefits
 - Nontaxable income Line 20a minus Line 20b
- Line 21: Other income This may include income from prizes or gambling winnings that, in general, aren't expected to recur

Effect on Cash Flow Analysis Worksheet

 Add these items to cash flow only if you're able to document they're stable and recurring

| Form 1040 (2017 |) | | | | Page 2 |
|-------------------------------------|----------|--|---------------------|------------------------------|------------|
| <u> </u> | 38 | Amount from line 37 (adjusted gross income) | 38 | | T |
| T | 39a | Check | | | \top |
| Tax and | | if: Spouse was born before January 2, 1953, ☐ Blind. checked ▶ 39a | | | |
| Credits | b | If your spouse itemizes on a separate return or you were a dual-status alien, check here ▶ 39b | | | |
| Standard | 40 | Itemized deductions (from Schedule A) or your standard deduction (see left margin) | 40 | | 1 |
| Deduction | 41 | Subtract line 40 from line 38 | 41 | | + |
| for— • People who | 42 | Exemptions. If line 38 is \$156,900 or less, multiply \$4,050 by the number on line 6d. Otherwise, see instructions | 42 | | +- |
| check any | 43 | Taxable income. Subtract line 42 from line 41. If line 42 is more than line 41, enter -0 | 43 | | + |
| box on line 39a or 39b or | 44 | Tax (see instructions). Check if any from: a Form(s) 8814 b Form 4972 c | 44 | | + |
| who can be claimed as a | 45 | Alternative minimum tax (see instructions). Attach Form 6251 | 45 | | +- |
| dependent, | 46 | Excess advance premium tax credit repayment. Attach Form 8962 | 46 | | +- |
| see instructions. | 47 | Add lines 44, 45, and 46 | 47 | | + |
| All others: | 48 | Foreign tax credit. Attach Form 1116 if required | | | + |
| Single or Married filing | 49 | Credit for child and dependent care expenses. Attach Form 2441 49 | | | |
| separately, | 50 | Education credits from Form 8863, line 19 | | | |
| \$6,350 Married filing | 51 | Retirement savings contributions credit. Attach Form 8880 51 | | | |
| jointly or | 52 | Child tax credit. Attach Schedule 8812, if required 52 | | | |
| Qualifying widow(er), | 53 | Residential energy credit. Attach Form 5695 | | | |
| \$12,700 | 54 | Other credits from Form: a 3800 b 8801 c 54 | | | |
| Head of household, | 55 | Add lines 48 through 54. These are your total credits | 55 | • | |
| \$9,350 | 56 | Subtract line 55 from line 47. If line 55 is more than line 47, enter -0- | 56 | | + |
| | 57 | Self-employment tax. Attach Schedule SE | 57 | | + |
| Other | 58 | Unreported social security and Medicare tax from Form: a 4137 b 8919 | 58 | | + |
| | 59 | Additional tax on IRAs, other qualified retirement plans, etc. Attach Form 5329 if required | 59 | | _ |
| Taxes | 60a | Household employment taxes from Schedule H | 60a | | _ |
| | b | First-time homebuyer credit repayment. Attach Form 5405 if required | 60b | | |
| | 61 | Health care: individual responsibility (see instructions) Full-year coverage | 61 | | |
| | 62 | Taxes from: a Form 8959 b Form 8960 c Instructions; enter code(s) | 62 | | |
| | 63 | Add lines 56 through 62. This is your total tax | 63 | | |
| Payments | 64 | Federal income tax withheld from Forms W-2 and 1099 64 | | | |
| | 65 | 2017 estimated tax payments and amount applied from 2016 return 65 | | | |
| If you have a | 66a | Earned income credit (EIC) | | | |
| qualifying child, attach | b | Nontaxable combat pay election 66b | | | |
| Schedule EIC. | 67 | Additional child tax credit. Attach Schedule 8812 67 | | | |
| | 68 | American opportunity credit from Form 8863, line 8 68 | | | |
| | 69 | Net premium tax credit. Attach Form 8962 69 | | | |
| | 70 | Amount paid with request for extension to file | | | |
| | 71 | Excess social security and tier 1 RRTA tax withheld | | | |
| | 72 | Credit for federal tax on fuels. Attach Form 4136 | | | |
| | 73 | Credits from Form: a 2439 b Reserved c 8885 d 73 | | | |
| | 74 | Add lines 64, 65, 66a, and 67 through 73. These are your total payments | 74 | | İ |
| Refund | 75 | If line 74 is more than line 63, subtract line 63 from line 74. This is the amount you overpaid | 75 | | |
| | 76a | Amount of line 75 you want refunded to you. If Form 8888 is attached, check here \rightarrow | 76a | | |
| Direct deposit? | ▶ b | Routing number | | | |
| See | ► d | Account number | | 1 | |
| instructions. | 77 | Amount of line 75 you want applied to your 2018 estimated tax ▶ 77 | | | |
| Amount | 78 | Amount you owe. Subtract line 74 from line 63. For details on how to pay, see instructions | 78 | | |
| You Owe | 79 | Estimated tax penalty (see instructions) | | | |
| Third Party | Do | you want to allow another person to discuss this return with the IRS (see instructions)? | . Com | plete below. | No |
| Designee | | signee's Phone Personal iden ne ▶ no. ▶ number (PIN) | tificatio | n | |
| Sign | | enalties of perjury, I declare that I have examined this return and accompanying schedules and statements, and to the best of my knowle | dge and | belief, they are true, corre | ct, and |
| Sign Here | | ly list all amounts and sources of income I received during the tax year. Declaration of preparer (other than taxpayer) is based on all inform | | | knowledge. |
| Joint return? See | You | ur signature Date Your occupation | Dayti | me phone number | |
| instructions. | L | | | | |
| Keep a copy for | Spo | buse's signature. If a joint return, both must sign. Date Spouse's occupation | If the I PIN, er | RS sent you an Identity P | rotection |
| your records. | | | | see inst.) | |
| Paid | Prir | nt/Type preparer's name Preparer's signature Date | | k 🗌 if PTIN | |
| Preparer | | | self-e | employed | |
| Use Only | Firr | n's name 🕨 | Firm's | s EIN ▶ | |
| | Firr | n's address ▶ | Phon | e no. | |
| | . / | 1040 for instructions and the latest information | | - IN/ | 1 (0047) |

Form 1040: U.S. Individual Income Tax Return (Page 2)

The borrower's cash flow is based on gross income versus taxable income. Page 2 of Form 1040 determines the borrower's tax liability.

Note: If Line 40 indicates that the borrower took the standard deduction, then, in general, Schedule A, Itemized Deductions, will not be included with the tax return.

Effect on Cash Flow Analysis Worksheet

• No line items on this page affect cash flow

SCHEDULE A (Form 1040)

Itemized Deductions

► Go to www.irs.gov/ScheduleA for instructions and the latest information.

► Attach to Form 1040.

OMB No. 1545-0074

2017

Attachment
Seguence No. 07

Department of the Treasury Internal Revenue Service (99)

Caution: If you are claiming a net qualified disaster loss on Form 4684, see the instructions for line 28.

| Name(s) shown on | | | | Your | social security number |
|------------------------|----|---|-------------------|------|------------------------|
| | | | | | |
| Medical | | Caution: Do not include expenses reimbursed or paid by others. | | | |
| and | 1 | Medical and dental expenses (see instructions) | 1 | | |
| Dental | 2 | Enter amount from Form 1040, line 38 2 | | | |
| Expenses | | Multiply line 2 by 7.5% (0.075) | 3 | | |
| | | Subtract line 3 from line 1. If line 3 is more than line 1, enter -0- | <u> </u> | 4 | |
| Taxes You | 5 | State and local (check only one box): | | | |
| Paid | | a ☐ Income taxes, or | 5 | | |
| | | b General sales taxes) | | | |
| | 6 | Real estate taxes (see instructions) | 6 | | |
| | | Personal property taxes | 7 | | |
| | 8 | Other taxes. List type and amount | | | |
| | | | 8 | | |
| | 9 | Add lines 5 through 8 | | 9 | |
| Interest | 10 | Home mortgage interest and points reported to you on Form 1098 | 10 | | |
| You Paid | 11 | Home mortgage interest not reported to you on Form 1098. If paid | | | |
| | | to the person from whom you bought the home, see instructions | | | |
| Note: Your mortgage | | and show that person's name, identifying no., and address ▶ | | | |
| interest | | | | | |
| deduction may | | | 11 | | |
| be limited (see | 12 | Points not reported to you on Form 1098. See instructions for | | | |
| instructions). | | special rules | 12 | | |
| | 13 | Reserved for future use | 13 | | |
| | 14 | Investment interest. Attach Form 4952 if required. See instructions | 14 | | |
| | 15 | Add lines 10 through 14 | | 15 | |
| Gifts to | | Gifts by cash or check. If you made any gift of \$250 or more, | | | |
| Charity | | see instructions | 16 | | |
| If you made a | 17 | Other than by cash or check. If any gift of \$250 or more, see | | | |
| gift and got a | | instructions. You must attach Form 8283 if over \$500 | 17 | | |
| benefit for it, | 18 | Carryover from prior year | 18 | | |
| see instructions. | 19 | Add lines 16 through 18 | | 19 | |
| Casualty and | | Casualty or theft loss(es) other than net qualified disaster losses | | | |
| Theft Losses | | enter the amount from line 18 of that form. See instructions . | | 20 | |
| Job Expenses | 21 | Unreimbursed employee expenses—job travel, union dues, | | | |
| and Certain | | job education, etc. Attach Form 2106 or 2106-EZ if required. | | | |
| Miscellaneous | | See instructions. ► | 21 | | |
| Deductions | 22 | Tax preparation fees | 22 | | |
| | 23 | Other expenses-investment, safe deposit box, etc. List type | | | |
| | | and amount ▶ | | | |
| | | | 23 | | |
| | 24 | Add lines 21 through 23 | 24 | | |
| | 25 | Enter amount from Form 1040, line 38 25 | | | |
| | 26 | Multiply line 25 by 2% (0.02) | 26 | | |
| | | Subtract line 26 from line 24. If line 26 is more than line 24, enter | | 27 | |
| Other | 28 | Other—from list in instructions. List type and amount ▶ | | | |
| Miscellaneous | | | | | |
| Deductions | | | | 28 | |
| Total | 29 | Is Form 1040, line 38, over \$156,900? | | | |
| Itemized | | ☐ No. Your deduction is not limited. Add the amounts in the fall | right column | | |
| Deductions | | for lines 4 through 28. Also, enter this amount on Form 1040 | | 29 | |
| | | ☐ Yes. Your deduction may be limited. See the Itemized Deduction | } | | |
| | | Worksheet in the instructions to figure the amount to enter. |) | | |
| | 30 | If you elect to itemize deductions even though they are less the | nan vour standard | | |
| | | deduction, check here | | | |

For Paperwork Reduction Act Notice, see the Instructions for Form 1040.

Cat. No. 17145C

Schedule A (Form 1040) 2017

Schedule A: Itemized Deductions

Borrowers may choose to itemize deductions instead of taking the standard deduction in order to save on taxes. Borrowers must complete Schedule A to support their itemized expenses.

Review the following line items on this schedule:

Line 6: Real Estate Taxes

If borrowers have indicated on the Residential Loan Application (1003) they own real estate (owner-occupied), they will report a deduction for real estate taxes they paid on this line. If they own investment property, they will use Schedule E to report investment property real estate taxes they paid.

Lines 10 and 11: Home Mortgage Interest

If the borrower is a current homeowner, and there is a lien on the property, the borrower will report a deduction for mortgage interest here.

Line 21: Unreimbursed Employee Expenses

These are business expenses the IRS allows as a deduction from taxable income on Schedule A. The borrower typically files Form 2106 to support the deduction.

Effect on Cash Flow Analysis Worksheet

• Use Form 2106 to make adjustments. See pages 19 and 21 in this module

Form **2106**

Department of the Treasury Internal Revenue Service (99) Your name

Employee Business Expenses

Attach to Form 1040 or Form 1040NR.

 ▶ Go to www.irs.gov/Form2106 for instructions and the latest information.
 Sequence №

 Occupation in which you incurred expenses
 Social security number

OMB No. 1545-0074

2017

Attachment Sequence No. 129

| | | | | | <u> </u> | |
|------|---|-------------------|---|----------|--|--|
| Par | Employee Business Expenses and Reimbursements | | | | | |
| Step | 1 Enter Your Expenses | | Column A Other Than Meals and Entertainment | | Column B Meals and Entertainment | |
| | Vehicle expense from line 22 or line 29. (Rural mail carriers: See instructions.) | 1 | | | | |
| | Parking fees, tolls, and transportation, including train, bus, etc., that didn't involve overnight travel or commuting to and from work | 2 | | | | |
| | Travel expense while away from home overnight, including lodging, airplane, car rental, etc. Don't include meals and entertainment | 3 | | | | |
| | Business expenses not included on lines 1 through 3. Don't include meals and entertainment | 4 | | | | |
| | Meals and entertainment expenses (see instructions) | 5 | | | | |
| | Total expenses. In Column A, add lines 1 through 4 and enter the result. In Column B, enter the amount from line 5 | 6 | | | | |
| | Note: If you weren't reimbursed for any expenses in Step 1, skip line 7 | and e | enter the amount fror | n line 6 | on line 8. | |
| 7 | 2 Enter Reimbursements Received From Your Employer for Enter reimbursements received from your employer that weren't reported to you in box 1 of Form W-2. Include any reimbursements reported under code "L" in box 12 of your Form W-2 (see instructions) | r Exp | enses Listed in S | tep 1 | | |
| Step | 3 Figure Expenses To Deduct on Schedule A (Form 1040 or | Forr | n 1040NR) | | | |
| | Subtract line 7 from line 6. If zero or less, enter -0 However, if line 7 is greater than line 6 in Column A, report the excess as income on Form 1040, line 7 (or on Form 1040NR, line 8) | 8 | | | | |
| | Note: If both columns of line 8 are zero, you can't deduct employee business expenses. Stop here and attach Form 2106 to your return. | | | | | |
| | In Column A, enter the amount from line 8. In Column B, multiply line 8 by 50% (0.50). (Employees subject to Department of Transportation (DOT) hours of service limits: Multiply meal expenses incurred while away from home on business by 80% (0.80) instead of 50%. For details, see instructions.) | 9 | | | | |
| | Add the amounts on line 9 of both columns and enter the total here. Al Schedule A (Form 1040), line 21 (or on Schedule A (Form 1040NR), I reservists, qualified performing artists, fee-basis state or local government individuals with disabilities: See the instructions for special rules on who | ine 7). nent o | . (Armed Forces officials, and | 10 | | |
| F D | anonwork Paduation Act Nation and your tay return instructions | | | | 040 | |

For Paperwork Reduction Act Notice, see your tax return instructions.

Cat. No. 11700N

Form **2106** (2017)

Form 2106: Employee Business Expenses

Borrowers report reimbursed and unreimbursed business expenses on this form. Examples of typical expenses include vehicle, travel, meals and entertainment.

In general, borrowers may not deduct more than 50% of unreimbursed meals and entertainment expenses incurred during the year.

Line 8: Unreimbursed Expenses

Effect on Cash Flow Analysis Worksheet

 Deduct unreimbursed employee business expenses, Line 8, columns A plus B, from cash flow

Note: This represents all unreimbursed business expenses the borrower paid.

FYI: Automobile Allowance

When borrowers report the allowance on their personal tax returns:

- Include allowance in excess of monthly expenses in the monthly qualifying income OR
- Include expenses in excess of the allowance in the total monthly obligation

When borrowers don't report the allowance on their personal tax returns:

- Include the allowance in the monthly qualifying income AND
- Include the automobile payment/lease payment in the total monthly obligation

| Part | | | | | | | | | | | | |
|----------|---|----------|----------------------|------|----------------|--------|-------------|-------------|----------|-------------|----------------|----------------|
| | on A-General Information (You mu | st cor | nplete this section | if y | ou/ou | | (a) | Vehicle 1 | | (b) Veh | icle 2 | |
| | niming vehicle expenses.) | | | | | | , | | - | | , | |
| 11 12 | Enter the date the vehicle was place Total miles the vehicle was driven d | | | | | 11 | / | / mile | _ | | | iloo |
| 13 | Business miles included on line 12 | _ | 2017 | | | 13 | | mile | _ | | | niles niles |
| 14 | Percent of business use. Divide line | | | | | 14 | | | % | | | % |
| 15 | Average daily roundtrip commuting | • | | | | 15 | | mile | _ | | m | niles |
| 16 | Commuting miles included on line 1 | | | | | 16 | | mile | _ | | | iles |
| 17 | Other miles. Add lines 13 and 16 an | | | | | 17 | | mile | es | | | iles |
| 18 | Was your vehicle available for person | nal us | se during off-duty h | าดน | ırs? | | | | | ☐ Yes | ☐ No | _ |
| 19 | Do you (or your spouse) have anoth | | | | | | | | | ☐ Yes | □ No |) |
| 20 | Do you have evidence to support yo | our de | duction? | | | | | | | ☐ Yes | □ No |) |
| 21 | If "Yes," is the evidence written? . | | | | | | | | | ☐ Yes | □ No | |
| | on B-Standard Mileage Rate (Se | | | | | | | | | tion or Sec | ction C | .) |
| 22 | Multiply line 13 by 53.5¢ (0.535). Ent | ter the | | | | | | | 22 | 1110 | | |
| 23 | on C—Actual Expenses Gasoline, oil, repairs, vehicle | | (a) | ve | hicle 1 | | | (D) | ve | hicle 2 | | _ |
| 23 | insurance, etc | 23 | | | | | | | | | | |
| 24a | Vehicle rentals | 24a | T | | | | _ | | | | | |
| b | Inclusion amount (see instructions) . | 24b | | | | | | | \vdash | | | |
| C | Subtract line 24b from line 24a . | 24c | | | | | | | | | | |
| 25 | Value of employer-provided | | | | | | | | | | | |
| | vehicle (applies only if 100% of | | | | | | | | | | | |
| | annual lease value was included on Form W-2—see instructions) | | | | | | | | | | | |
| | , | 25 | | | | | _ | | ļ | | | |
| 26 | Add lines 23, 24c, and 25 | 26 | | | | | | | | | | _ |
| 27 | Multiply line 26 by the percentage on line 14 | | | | | | | | | | | |
| 00 | | 27 28 | | | | | - | | } | | | _ |
| 28 29 | Depreciation (see instructions) . Add lines 27 and 28. Enter total | 28 | | | | | | | ŀ | | | |
| 23 | here and on line 1 | 29 | | | | | | | | | | |
| Section | on D-Depreciation of Vehicles (Us | | section only if you | 1 01 | wned the vehic | le and | d are co | mpleting Se | ctio | n C for the | vehicle | e.) |
| | · | | (a) Ve | | | | | | | hicle 2 | | |
| 30 | Enter cost or other basis (see | | | | | | | | | | | |
| | instructions) | 30 | | | | | | | Ш | | | |
| 31 | Enter section 179 deduction and | | | | | | | | | | | |
| | special allowance (see instructions) | 31 | | | | _ | | | | | | |
| 32 | Multiply line 30 by line 14 (see | | | | | | | | | | | |
| | instructions if you claimed the section 179 deduction or special | | | | | | | | | | | |
| | allowance) | 32 | | | | | | | | | | |
| 33 | Enter depreciation method and | | | | | | | | Н | | | |
| | percentage (see instructions) . | 33 | | | | | | | | | | |
| 34 | Multiply line 32 by the percentage | | | | | | | | | | | |
| | on line 33 (see instructions) | 34 | | | | | | | | | | |
| 35 | Add lines 31 and 34 | 35 | | | | | | | | | | L |
| 36 | Enter the applicable limit explained | | | | | | | | | | | |
| | in the line 36 instructions | 36 | | | | | | | | | | |
| 37 | Multiply line 36 by the percentage on line 14 | 07 | | | | | | | | | | |
| | | 37 | | | | | | | | | | <u> </u> |
| 38 | Enter the smaller of line 35 or line 37. If you skipped lines 36 and 37, | | | | | | | | | | | |
| | enter the amount from line 35. | | | | | | | | | | | |
| | Also enter this amount on line 28 | | | | | | | | | | | |
| | above | 38 | | | | | | | | | | |
| | | | | | | | | | | Form | 2106 (2 | 2017) |

Form 2106: Employee Business Expenses (Page 2)

Automobile Depreciation

Borrowers can claim automobile depreciation as part of their vehicle expense. If there is depreciation, they will report it in either Section B OR Section C – but not both.

Section B – Standard Mileage Rate

Line 22: Multiply Line 13 by ...

This section estimates the vehicle expense based on the number of miles driven and a depreciation factor.

The depreciation factors for the 3 most recent years are:

- 2015: 24.0¢
- 2016: 24.0¢
- 2017: 25.0¢

Effect on Cash Flow Analysis Worksheet

- If Line 22 is completed:
 - Multiply the business miles driven on Line 13 by the depreciation factor for the appropriate year
 - Add back the amount

Section C - Actual expenses

Line 28: Depreciation

This section reports actual depreciation the borrower claimed.

Depreciation is a noncash expense allocated over the useful life of a declared asset.

Effect on Cash Flow Analysis Worksheet

• If Line 28 is completed, add back the amount

SCHEDULE B (Form 1040A or 1040)

Interest and Ordinary Dividends

OMB No. 1545-0074

2017
Attachment Sequence No. 08

Department of the Treasury Internal Revenue Service (99 ► Attach to Form 1040A or 1040.

► Go to www.irs.gov/ScheduleB for instructions and the latest information.

Name(s) shown on return Your social security number Part I Amount List name of payer. If any interest is from a seller-financed mortgage and the buyer used the property as a personal residence, see the instructions and list this Interest interest first. Also, show that buyer's social security number and address (See instructions and the instructions for Form 1040A, or Form 1040, line 8a.) Note: If you received a Form 1099-INT, Form 1099-OID, or substitute statement from a brokerage firm, list the firm's name as the payer and enter the total interest shown on that form. 2 Add the amounts on line 1 3 Excludable interest on series EE and I U.S. savings bonds issued after 1989. Subtract line 3 from line 2. Enter the result here and on Form 1040A, or Form Note: If line 4 is over \$1,500, you must complete Part III. Amount Part II **Ordinary Dividends** (See instructions and the instructions for Form 1040A, or Form 1040, line 9a.) Note: If you received a Form 1099-DIV or substitute statement from a brokerage firm, list the firm's name as the payer and enter the ordinary Add the amounts on line 5. Enter the total here and on Form 1040A, or Form dividends shown on that form. Note: If line 6 is over \$1,500, you must complete Part III. Part III You must complete this part if you (a) had over \$1,500 of taxable interest or ordinary dividends; (b) had a Yes No foreign account; or (c) received a distribution from, or were a grantor of, or a transferor to, a foreign trust. **Foreign** At any time during 2017, did you have a financial interest in or signature authority over a financial account (such as a bank account, securities account, or brokerage account) located in a foreign **Accounts** and Trusts If "Yes," are you required to file FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR), to report that financial interest or signature authority? See FinCEN Form 114 (See instructions.) and its instructions for filing requirements and exceptions to those requirements If you are required to file FinCEN Form 114, enter the name of the foreign country where the financial account is located ▶ During 2017, did you receive a distribution from, or were you the grantor of, or transferor to, a foreign trust? If "Yes," you may have to file Form 3520. See instructions .

For Paperwork Reduction Act Notice, see your tax return instructions.

Cat. No. 17146N

Schedule B (Form 1040A or 1040) 2017

Schedule B: Interest and Ordinary Dividends

Schedule B provides the supporting detail for the taxable interest and dividend income the borrower reported on page 1 of Form 1040. Compare the sources of income listed here to the Residential Loan Application (1003).

Note: The borrower needs to complete Schedule B only if interest and dividend income is greater than \$1,500.

Part I – Interest

Line 1: List Name of Payer

Seller-Financed Mortgages

In order to use the income from a seller-financed mortgage (or land contract), there must be 3 or more years remaining in the life of the contract. Document the debtor has made the last 12 months' payments in a timely manner.

Note: For potential additional income, see page 39 for discussion of Form 6252.

Effect on Cash Flow Analysis Worksheet

· Add recurring interest income

Depository Accounts

Before using this income, verify those accounts still exist and the balances have not significantly decreased. Document the income with 2 years' tax returns.

Effect on Cash Flow Analysis Worksheet

 Add recurring interest income. If Schedule B is NOT completed, add recurring interest income from Form 1040, Line 8a

Part II - Ordinary Dividends

Line 5: List Name of Payer

Dividend Income

Before using this income, confirm the borrower still owns the assets that generated it by comparing Schedule B to the Residential Loan Application (1003). Also, check Schedule D for the sale of any assets. Document the income with 2 years' tax returns.

Effect on Cash Flow Analysis Worksheet

 Add recurring dividend income. If Schedule B is NOT completed, add recurring dividend income from Form 1040, Line 9a

SCHEDULE C (Form 1040)

Profit or Loss From Business (Sole Proprietorship)

Department of the Treasury Internal Revenue Service (99)

 $\blacktriangleright \mbox{ Go to } \textit{www.irs.gov/ScheduleC} \mbox{ for instructions and the latest information.}$ ► Attach to Form 1040, 1040NR, or 1041; partnerships generally must file Form 1065. OMB No. 1545-0074 2017 Attachment Sequence No. 09

| Name o | ne of proprietor | | | | | | | | | Social security number (SSN) | | | | | | | |
|----------|--|--------------|----------------------|-----------|------------|---|----------|------------|------------|------------------------------|-------|-----------|-----------|-----|--|--|--|
| A | Principal business or profession | on, includir | g product or serv | ice (see | e instru | uctions) | В | Ente | r cod ▶ | e fro | m ins | structio | ns | | | | |
| С | Business name. If no separate | business | name, leave blank | ί. | | | DE | Empl | loyer | ID nu | ımbe | r (EIN) (| see instr | r.) | | | |
| E | Business address (including s | uite or roo | m no.) ► | | | | ш | | | | | | | | | | |
| | City, town or post office, state | | | | | | | | | | | | | | | | |
| F | Accounting method: (1) | Cash | (2) Accrual | (3) | | Other (specify) | | | | | | | | | | | |
| G | Did you "materially participate | " in the op | eration of this bus | siness o | during | 2017? If "No," see instructions for li | mit (| on lo | osse | s | . [| Yes | <u> </u> | No | | | |
| Н | | | | | | | | | | | | | | | | | |
| I | Did you make any payments in | n 2017 tha | t would require yo | u to file | Form | (s) 1099? (see instructions) | | | | | . Г | Yes | □ ! | No | | | |
| J | | | | | | | | | | | _ | Yes | | No | | | |
| Par | | | | | | | | | | | | | | | | | |
| 1 | Gross receipts or sales. See instructions for line 1 and check the box if this income was reported to you or | | | | | | | | | | | | | | | | |
| | Form W-2 and the "Statutory employee" box on that form was checked | | | | | | | | | | | | \dashv | | | | |
| 2 | Returns and allowances | | | | | | | | | | | | \dashv | | | | |
| 3 | | | | | | | - | 3 | <u> </u> | | | | + | | | | |
| 4 | • | , | | | | | _ | 4 | <u> </u> | | | | \dashv | | | | |
| 5 | • | | | | | | | 5 | <u> </u> | | | | _ | | | | |
| 6 | , | | o . | | | efund (see instructions) | _ | 6 | ⊢ | | | | _ | | | | |
| 7 Dog | Gross income. Add lines 5 a | | | | | | Ш | 7 | | | | | | | | | |
| Part | | | business use c | youi | | - | _ | | _ | | — | | | — | | | |
| 8 | Advertising | 8 | | | 18 | Office expense (see instructions) | _ | 18 | _ | | — | | + | — | | | |
| 9 | Car and truck expenses (see | | | | 19 | Pension and profit-sharing plans | | 19 | | | | | - | — | | | |
| 10 | instructions) | 10 | | | 20 | Rent or lease (see instructions): | | 20a | 4 | | | | | | | | |
| 10 11 | Commissions and fees Contract labor (see instructions) | 11 | | | a b | Vehicles, machinery, and equipment | | 20a 20b | | | | | + | — | | | |
| 12 | Depletion | 12 | | | 21 | Other business property Repairs and maintenance | | 21 | | | | | + | — | | | |
| 13 | Depreciation and section 179 | 12 | | | 22 | Supplies (not included in Part III) | | 22 | | | | | - | — | | | |
| | expense deduction (not | | | | 23 | Taxes and licenses | \vdash | 23 | | | | | _ | — | | | |
| | included in Part III) (see instructions) | 13 | | | 24 | Travel, meals, and entertainment: | | | | | | | - | | | | |
| 14 | Employee benefit programs | | | | а | Travel | 2 | 24a | | | | | İ | | | | |
| • | (other than on line 19). | 14 | | | b | Deductible meals and | F | | | | | | | _ | | | |
| 15 | Insurance (other than health) | 15 | | | - | entertainment (see instructions) | 2 | 24b | | | | | | | | | |
| 16 | Interest: | | | | 25 | Utilities | | 25 | | | | | | _ | | | |
| а | Mortgage (paid to banks, etc.) | 16a | | | 26 | Wages (less employment credits) | . [; | 26 | | | | | | | | | |
| b | Other | 16b | | | 27a | Other expenses (from line 48) . | 2 | 27a | | | | | | | | | |
| 17 | Legal and professional services | 17 | | | b | Reserved for future use | 2 | 27b | | | | | | | | | |
| 28 | Total expenses before expen | ses for bu | siness use of hom | e. Add | lines 8 | 3 through 27a ▶ | Ŀ | 28 | lacksquare | | | | | | | | |
| 29 | Tentative profit or (loss). Subti | ract line 28 | from line 7 | | | | Ŀ | 29 | | | | | | | | | |
| 30 | Expenses for business use of | of your hor | ne. Do not report | t these | exper | nses elsewhere. Attach Form 8829 | | | | | | | | | | | |
| | unless using the simplified me | • | • | | | | | | | | | | | | | | |
| | Simplified method filers only | : enter the | total square foota | age of: | (a) you | | . | | | | | | | | | | |
| | and (b) the part of your home | | | | | Use the Simplified | | | | | | | | | | | |
| | Method Worksheet in the instr | | • | t to ent | er on li | ne 30 | Ŀ | 30 | <u> </u> | | | | - | | | | |
| 31 | Net profit or (loss). Subtract | | | | | | | | | | | | | | | | |
| | If a profit, enter on both Form (If you should the boy on line) | - | • | | , | • | 1. | 24 | | | | | | | | | |
| | (If you checked the box on line | | uctions). Estates a | ırıa trus | ıs, ente | er on Form 1041, line 3. | _; | 31 | Щ | | — | | | — | | | |
| 20 | If a loss, you must go to lin If you have a loss, sheek the h | | ooriboo varrii in | atma === | in this | antivity (and instructions) | | | | | | | | | | | |
| 32 | | | | | | | | | | | | | | | | | |
| | If you checked 32a, enter to on Schedule SE, line 2. (If you | | | | , , | , , , | 3 | 32a | | ∜II in | vest | ment i | is at ris | sk. | | | |
| | trusts, enter on Form 1041, lin | | ule DOX OII IIIIE I, | SEE III | e iii le d | or manuchona, Estates and | | 32b | = , | | | vestme | | | | | |
| | If you checked 32b, you mu | | Form 6198. Your I | loss ma | y be li | mited. | | | a | at ris | k. | | | | | | |

For Paperwork Reduction Act Notice, see the separate instructions.

Cat. No. 11334P

Schedule C (Form 1040) 2017

Schedule C: Profit or Loss From Business (Sole Proprietorship)

A sole proprietorship is a business with a single owner. Sole proprietorships report profit and loss on Schedule C. All profits from a sole proprietorship flow directly to the owner. The owner pays taxes on these profits.

Schedule C provides a picture of the business's income and expenses at a given point in time and is basically an income statement.

Lines A and C: Principal Business and Business Name

Compare the entries for principal business and business name to the Residential Loan Application (1003). Double-check that the borrower is currently in the same line of work as reported on the tax returns.

Line F: Accounting Method

It's important to identify the accounting method that the borrower is using because it affects the interpretation of the income figures.

For example, if the borrower uses the **Accrual Basis** of accounting, cash flow may appear distorted because the business didn't actually receive cash nor did it pay bills on the transaction dates indicated in the business's ledgers. Instead, the actual income the business received and expenses it paid are allocated to the time period in which the business actually earned and incurred them.

If borrowers use the **Cash Basis** of accounting, they report cash the day the business receives it and report bills the day it pays them. The cash method might overstate the income if invoices are held and not paid until after year-end and understate income if the business hasn't received cash it's owed – to the borrower's disadvantage.

Line 31: Net Profit or (Loss)

The amount the borrower has reported on this line is income or loss generated from business operations.

Effect on Cash Flow Analysis Worksheet

• Add recurring net profit/deduct net loss

Part I - Income

This section discloses the revenue of a sole proprietorship.

Line 6: Other Income

This amount represents money the business received that was not obtained by the profits of the business, e.g., interest income from notes or accounts receivable, or income from miscellaneous receipts. Analyze this income to determine whether it's stable and recurring.

Effect on Cash Flow Analysis Worksheet

Deduct nonrecurring income/add nonrecurring loss or expense

SCHEDULE C (Form 1040)

Profit or Loss From Business (Sole Proprietorship)

Department of the Treasury Internal Revenue Service (99)

 $\blacktriangleright \mbox{ Go to } \textit{www.irs.gov/ScheduleC} \mbox{ for instructions and the latest information.}$ ► Attach to Form 1040, 1040NR, or 1041; partnerships generally must file Form 1065. OMB No. 1545-0074 2017 Attachment Sequence No. 09

| Name o | of proprietor | | Social security number (SSN) | | | | | | | |
|-----------|--|---|------------------------------|------------|---------------|---|--------|-------------|----------------------------|--------------|
| A | Principal business or profession | on, includ | ding product or service | e (see in | stru | ctions) | B Ente | er code fro | om instruction | ns |
| С | Business name. If no separate | busines | s name, leave blank. | | | | D Emp | oloyer ID n | umber (EIN) (s | see instr.) |
| E | Business address (including si | uite or ro | oom no.) ► | | | | | | | |
| | City, town or post office, state | , and ZIF | | | | | | | | |
| F | | Cash | (2) Accrual | | | other (specify) | | | <u></u> | |
| G | | | | | | 2017? If "No," see instructions for li | | | _ | ☐ No |
| Н | | | | | | | | | | |
| 1 | | | | | | s) 1099? (see instructions) | | | | ☐ No ☐ No |
| J Pari | | e require | d Forms 1099? | | • | <u> </u> | | | . 🗌 163 | |
| | | 4 4 | | . 41 1 | : c . | determination | | | | |
| 1 | • | this income was reported to you on ▶ □ | 1 | | | | | | | |
| 2 | | | 2 | | | | | | | |
| 3 | Returns and allowances | | | | | | | | | |
| 4 | | | | | | | _ | | | |
| 5 | Gross profit. Subtract line 4 t | from line | 3 | | | | 5 | | | |
| 6 | | | | | | efund (see instructions) | | | | |
| 7 | Gross income. Add lines 5 ar | | | | | <u> </u> | 7 | | | |
| Part | Expenses. Enter expe | enses fo | or business use of | your h | ome | e only on line 30. | | | | |
| 8 | Advertising | 8 | | 18 | В | Office expense (see instructions) | 18 | | | |
| 9 | Car and truck expenses (see | | | 19 | | Pension and profit-sharing plans . | 19 | | | |
| | instructions) | 9 | | 20 | 0 | Rent or lease (see instructions): | | | | |
| 10 | Commissions and fees . | 10 | | | a | Vehicles, machinery, and equipment | | | | |
| 11 | Contract labor (see instructions) | 11 | | | b | Other business property | | | | - |
| 12 13 | Depletion | 12 | | 21 | | Repairs and maintenance Supplies (not included in Part III) . | | | | |
| | expense deduction (not | | | 23 | | Taxes and licenses | | | | _ |
| | included in Part III) (see instructions) | 13 | | 24 | | Travel, meals, and entertainment: | 20 | | | |
| 14 | Employee benefit programs | | | | а | Travel | 24a | | | |
| • • | (other than on line 19). | 14 | | | b | Deductible meals and | | | | |
| 15 | Insurance (other than health) | 15 | | | | entertainment (see instructions) . | 24b | | | |
| 16 | Interest: | | | 25 | 5 | Utilities | 25 | | | |
| а | Mortgage (paid to banks, etc.) | 16a | | 26 | 6 | Wages (less employment credits) . | 26 | | | |
| b | Other | 16b | | 27 | 7a | Other expenses (from line 48) | - | | | |
| 17 | Legal and professional services | 17 | | | b | Reserved for future use | | | | |
| 28 | · | | | | | through 27a ▶ | 28 | - | | |
| 29 | . , , | | | | | | 29 | | | _ |
| 30 | unless using the simplified me | • | • | inese ex | kpen | ses elsewhere. Attach Form 8829 | | | | |
| | Simplified method filers only | , | , | e of: (a) | voui | r home: | | | | |
| | and (b) the part of your home | | | | , | . Use the Simplified | | | | |
| | Method Worksheet in the instr | | 30 | | | | | | | |
| 31 | Net profit or (loss). Subtract | | • | | | | | | | |
| | If a profit, enter on both Form | | | NR, line | 13) a | and on Schedule SE, line 2. | | | | |
| | (If you checked the box on line | | • | | , | • | 31 | | | |
| | • If a loss, you must go to lin | • If a loss, you must go to line 32. | | | | | | | | _ |
| 32 | If you have a loss, check the b | activity (see instructions). | | | | | | | | |
| | If you checked 32a, enter the state of | form 1040NR, line 13) and | | | | | | | | |
| | on Schedule SE, line 2. (If yo | | ed the box on line 1, s | ee the lir | ne 3 | 1 instructions). Estates and | 32a | = - | nvestment i ne investme | |
| | trusts, enter on Form 1041, lir | | | | | | 32b | at ris | | 111 15 1101 |
| | If you checked 32b, you mu | ı st attacl | n Form 6198. Your los | ss may b | oe lir | nitea. ' | | | | |

For Paperwork Reduction Act Notice, see the separate instructions.

Cat. No. 11334P

Schedule C (Form 1040) 2017

Part II – Expenses

This section discloses the cash and noncash expenses of a sole proprietorship. In general, you'll add back noncash expenses to cash flow.

Line 9: Car and Truck Expenses

In most cases, this number represents actual cash expenditures for oil, maintenance and repairs to vehicles.

However, if borrowers elect to claim the standard mileage deduction on their vehicle, they will report that amount on Line 9. See pages 29 (Schedule C, page 2) and 31 (Form 4562) for discussion on potential depreciation add-backs.

Effect on Cash Flow Analysis Worksheet

There is no effect on cash flow; make no adjustments

Line 12: Depletion

Depletion, a noncash expense, is the exhaustion of a natural resource over a given period of time.

Effect on Cash Flow Analysis Worksheet

· Add back the amount

Line 13: Depreciation

Depreciation is a noncash expense allocated over the useful life of a declared asset.

Effect on Cash Flow Analysis Worksheet

• Add back the amount

Line 24: Travel, Meals, and Entertainment

These cash expenses relate to the cost of business-related meals and entertainment.

Effect on Cash Flow Analysis Worksheet

 Deduct the amount on line 24b, which commonly reflects only 50% of expenses paid

Line 30: Expenses for Business Use of Your Home

An individual may operate a business out of the home for which tax deductions for a portion of rent, utilities or maintenance may be available.

Effect on Cash Flow Analysis Worksheet

· Add back the amount

| Schedu | le C (Form 1040) 2017 | Page 2 |
|--------|---|--------|
| Part | Cost of Goods Sold (see instructions) | |
| 33 | Method(s) used to value closing inventory: a Cost b Lower of cost or market c Other (attach explanation) | |
| 34 | Was there any change in determining quantities, costs, or valuations between opening and closing inventory? If "Yes," attach explanation | □ No |
| 35 | Inventory at beginning of year. If different from last year's closing inventory, attach explanation 35 | |
| 36 | Purchases less cost of items withdrawn for personal use | |
| 37 | Cost of labor. Do not include any amounts paid to yourself | _ |
| 38 | Materials and supplies | |
| 39 | Other costs | _ |
| 40 | Add lines 35 through 39 | |
| 41 | Inventory at end of year | _ |
| 42 | Cost of goods sold. Subtract line 41 from line 40. Enter the result here and on line 4 | ł |
| Part | | |
| 43 | When did you place your vehicle in service for business purposes? (month, day, year) | |
| 44 | Of the total number of miles you drove your vehicle during 2017, enter the number of miles you used your vehicle for: | |
| а | Business b Commuting (see instructions) c Other | |
| 45 | Was your vehicle available for personal use during off-duty hours? | ☐ No |
| 46 | Do you (or your spouse) have another vehicle available for personal use? | _ No |
| 47a | Do you have evidence to support your deduction? | ☐ No |
| b | If "Yes," is the evidence written? | No |
| Part | V Other Expenses. List below business expenses not included on lines 8–26 or line 30. | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| 48 | Total other expenses. Enter here and on line 27a | |

Schedule C (Form 1040) 2017

Schedule C: Profit or Loss From Business (Page 2)

Part IV – Information on Your Vehicle

A sole proprietor who uses the standard mileage deduction to estimate vehicle expenses will calculate that expense either here or on Form 4562. The standard deduction includes an estimate for depreciation. Depreciation factors for the 3 most recent years are:

| Year | Standard Deduction | Depreciation |
|------|--------------------|--------------|
| 2015 | 57.5¢ | 24¢ |
| 2016 | 54.0¢ | 24¢ |
| 2017 | 53.5¢ | 25¢ |

Line 44a: Business Miles Driven

Effect on Cash Flow Analysis Worksheet

 Multiply the number of miles on Line 44a by the depreciation factor for the appropriate year. Add back the amount

Part V – Other Expenses

The borrower may list certain expenses here that are either noncash expenses or nonrecurring in nature.

Look for the following items:

Amortization

Amortization is the write-off of initial costs incurred prior to the beginning of formal business operations.

Borrowers can expense these one-time costs over a period of time.

Effect on Cash Flow Analysis Worksheet

· Add back the amount

Casualty Loss

Casualty loss is a one-time, extraordinary expense due to damage or destruction of property.

Effect on Cash Flow Analysis Worksheet

· Add back the amount

| Form 4562 | | Depreciation | rmation on ch to your tax | Listed Property return. | ") | 6 | B No. 1545-0172 | | | | | | | | | | | | |
|---|---|---|---|--|---|--|--|-------------------|--|----------------------------|--|-----------------|-------------------|------------------|--|------------------|--------------------|----------------|---------|
| Internal Revenue Service (99) Name(s) shown on return | ▶ Go to | www.irs.gov/Form456 | 2 for instruct | ions and the lates which this form relate | | Sec | quence No. 179 ng number | - | | | | | | | | | | | |
| Part I Election | o Evnense Ce | ertain Property Und | ler Section | 179 | | | | _ | | | | | | | | | | | |
| Note: If y | ou have any list | ed property, comple | ete Part V b | efore you com | | 141 | | _ | | | | | | | | | | | |
| 2 Total cost of sec 3 Threshold cost of | tion 179 property f section 179 pro | ns) | e instruction n in limitatior | s) n (see instruction | s) | 1 2 3 4 | | | | | | | | | | | | | |
| 5 Dollar limitation | for tax year. Su | btract line 4 from lin | ne 1. If zero | or less, enter - | -0 If married filing | | | | | | | | | | | | | | |
| | Description of prope | | | iness use only) | (c) Elected cost | | | | | | | | | | | | | | |
| 8 Total elected cor 9 Tentative deduct 10 Carryover of disa 11 Business income 12 Section 179 exp | t of section 179 on. Enter the sm llowed deduction mitation. Enter the ense deduction. A llowed deduction | i from line 29 property. Add amount natler of line 5 or line 8 in from line 13 of your. e smaller of business incadd lines 9 and 10, bu. in to 2018. Add lines 9 in for listed property. If | ts in column 3 2016 Form 4 come (not less at don't enter and 10, less | (c), lines 6 and 7 562 than zero) or line more than line 1 line 12 | 5 (see instructions) | 8 9 10 11 12 | | | | | | | | | | | | | |
| Part II Special D 14 Special deprecial during the tax years. | epreciation Allo ation allowance ar (see instruction to section 168(f) | for qualified property ns) | Oepreciation (other than | n (Don't include in listed property |) placed in service | | uctions.) | | | | | | | | | | | | |
| Part III MACRS I | | | | | s.) | 1.0 | | = | | | | | | | | | | | |
| 18 If you are electing | g to group any a | aced in service in tax y assets placed in servi | ears beginnice during th | e tax year into o | one or more genera | 17 | | | | | | | | | | | | | |
| Sectio | B-Assets Place | ced in Service During | | ear Using the C | Form 4562 (2017) | Droport | y (Include a | | mahilaa a | ortoin | othor vohio | loo oort | nin niros | roft o | ortoin on | mputo | ro. one | | e 2 |
| (a) Classification of propert 19a 3-year propert b 5-year propert | service | (business/investment use only—see instructions) | (d) Recovery period | (e) Convention | used f | for enterta For any ve | ainment, recipied a chicle for which through (c) of | reati ch yo | on, or am | usem g the : | ent.) standard mile | age rate | or deduc | cting le | | • | | | , |
| c 7-year propert d 10-year propert | , | | | | | -Depreci | iation and Ot | her I | nformatio | n (Cau | ıtion: See th | e instructi | ons for I | limits fo | | | | | |
| e 15-year propert f 20-year propert | | | | | (a) Type of property (list | (b) Date placed | (c) Business/ | | (d) | Basis | (e) for depreciation | (f) Recovery | (g) Metho | | (h) Deprecia | | Elected | 0 | |
| g 25-year propert | | | 25 yrs. | ММ | vehicles first) | in service | percentage C | | | | ess/investment use only) | period | Conven | | deduct | on | | cost | |
| property | | | 27.5 yrs. 27.5 yrs. | MM | | and used | more than 50 | 1% ir | a qualified | l busir | ness use (see | | | 25 | | | | | |
| i Nonresidential r property | al | | 39 yrs. | MM MM | 26 Property use | ed more th | an 50% in a c | qualif | ied busines | s use | : | | | \neg | | | | | _ |
| Section 20a Class life | C-Assets Place | ed in Service During | 2017 Tax Ye | ar Using the Al | | | % | | | | | | | 4 | | | | | _ |
| b 12-year c 40-year | | | 12 yrs. 40 yrs. | MM | 27 Property use | ed 50% or | less in a quali | ified | business u | se: | | | G/I | \equiv | | | | | _ |
| Part IV Summary | | | -10 yrs. | I IVIIVI | | | % | | | | | | 5/L- | _ | | | | | |
| here and on the 23 For assets show | unts from line 12 appropriate lines a above and places sis attributable to | t, lines 14 through 17, of your return. Partne ced in service during to section 263A costs | lines 19 and rships and S the current y | corporations-s | 28 Add amount 29 Add amount Complete this sect to your employees, | s in colum | n (i), line 26. E | nter S sole | here and c ection B— proprietor, | n line Inforr partne | 7, page 1 . nation on Us r, or other "mo | e of Vehi | cles 6 owner, | | | | | | icles |
| | | | | | 31 Total commut | 't include co ing miles dr | ommuting miles riven during the |) . year | | e 1 | (b) Vehicle 2 | (c) Vehicle | e 3 | (d) Vehicle | | (e) Vehicle 5 | | (f) Vehicle | _ |
| | | | | | 33 Total miles | driven dur | | | | | | | | | | | + | | _ |
| | | | | | 34 Was the ve | hicle avai | lable for per urs? | sona | | No | Yes No | Yes | No Y | Yes | No Y | es N | o Ye | es l | lo |
| | | | | | than 5% own | nicle availab | ted person? le for personal n C-Questio | use? | | ers W | ho Provide V | ehicles fo | or Use b | by The | ir Employ | rees | \pm | | _ |
| | | | | | Answer these que more than 5% ow 37 Do you mair | stions to o | determine if you ated persons | ou m (see | eet an exce instruction | eption s). | to completing | g Section | B for vel | hicles | used by e | mploye | | | t lo |
| | | | | | 38 Do you mair employees? 39 Do you treat | your employees? 39 Do you maintain a written policy statement that prohibits pe employees? See the instructions for vehicles used by corpor Do you treat all use of vehicles by employees as personal use | | | | | | | | ept co % or m | ommuting nore owne | , by you | ur | | _ _ |
| | | | | | 41 Do you mee Note: If you | ehicles, and t the requir or answer t | than five vehi d retain the in rements conc o 37, 38, 39, 4 | form ernin | ation receing qualified | ved? auton | nobile demon | stration u | se? (See | instru | ctions.) | | | | |
| | | | | | | a) on of costs | | begir | | | (c) tizable amount | | (d) le section | | (e) Amortization period or percentage | Amo | (f) rtization f | | ar |
| | hat begins du hat began be n column (f). S | fore | your 2017 t | ax ye | ar | | | <u> </u> | . 43 | | Form | 4562 (| 2017) | | | | | | |

Form 4562: Depreciation and Amortization

In general, borrowers calculate total depreciation on Form 4562 and transfer the amount to Schedule C, E or F of their tax return. A corporate or partnership tax return includes the deduction in the calculation of taxable income from operations.

The time span over which the IRS allows borrowers to deduct depreciation, depletion or amortization varies greatly. It does not necessarily correspond to the economic life expectancy of the asset.

Note: The IRS doesn't require borrowers to submit Form 4562 unless:

- They are taking an immediate deduction
- They are taking a depreciation deduction for property placed in service in the current year or
- They are depreciating listed property

For these reasons, borrowers may not include Form 4562 in their tax returns.

Effect on Cash Flow Analysis Worksheet

- No line items on this page affect cash flow
- Use Schedules C (page 27), E (page 43) or F (page 49) to make adjustments

SCHEDULE D (Form 1040)

Department of the Treasury Internal Revenue Service (99) **Capital Gains and Losses**

► Attach to Form 1040 or Form 1040NR.

► Go to www.irs.gov/ScheduleD for instructions and the latest information.

► Use Form 8949 to list your transactions for lines 1b, 2, 3, 8b, 9, and 10.

OMB No. 1545-0074

20**17**

Attachment Sequence No. 12

| | | , |
|--------|--|---|
| Part I | Short-Term Capital Gains and Losses – Assets Held One Year or Less | |

| | onort form capital dame and 200000 7100 | ooto mora omo | | | | |
|--|---|----------------------------------|---------------------------------|---|------------------|---|
| This form may be easier to complete if you round off cents to (sales price) Proceeds (sales price) Cost to go (or other basis) | | | | (g) Adjustments to gain or loss from Form(s) 8949, Part I, line 2, column (g) | | (h) Gain or (loss) Subtract column (e) from column (d) and combine the result with column (g) |
| | Totals for all short-term transactions reported on Form 1099-B for which basis was reported to the IRS and for which you have no adjustments (see instructions). However, if you choose to report all these transactions on Form 8949, leave this line blank and go to line 1b. | | | | (3) | (3) |
| 1b | Totals for all transactions reported on Form(s) 8949 with Box A checked | | | | | |
| | Totals for all transactions reported on Form(s) 8949 with Box B checked | | | | | |
| | Box C checked | | | | | |
| 4 5 | Short-term gain from Form 6252 and short-term gain or (le Net short-term gain or (loss) from partnerships, Schedule(s) K-1 | S corporations, | estates, and tr | rusts from | 4 5 | |
| 6 | Short-term capital loss carryover. Enter the amount, if an Worksheet in the instructions | • | • | - | 6 | () |
| 7 | Worksheet in the instructions Net short-term capital gain or (loss). Combine lines 1a through 6 in column (h). If you have any long-term capital gains or losses, go to Part II below. Otherwise, go to Part III on the back | | | | | |
| Pai | t II Long-Term Capital Gains and Losses – Ass | sets Held More | Than One Year | | | |
| lines This | instructions for how to figure the amounts to enter on the below. form may be easier to complete if you round off cents to e dollars. | (d) Proceeds (sales price) | (e) Cost (or other basis) | (g) Adjustmen to gain or loss Form(s) 8949, I line 2, colum | from Part II, | (h) Gain or (loss) Subtract column (e) from column (d) and combine the result with column (g) |
| 8a | Totals for all long-term transactions reported on Form 1099-B for which basis was reported to the IRS and for which you have no adjustments (see instructions). However, if you choose to report all these transactions on Form 8949, leave this line blank and go to line 8b. | | | | | |
| 8b | Totals for all transactions reported on Form(s) 8949 with Box D checked | | | | | |
| 9 | Totals for all transactions reported on Form(s) 8949 with Box E checked | | | | | |
| 10 | Totals for all transactions reported on Form(s) 8949 with Box F checked | | | | | |
| 11 | Gain from Form 4797, Part I; long-term gain from Forms 2439 and 6252; and long-term gain or (loss) from Forms 4684, 6781, and 8824 | | | | | |
| 12 | 2 Net long-term gain or (loss) from partnerships, S corporations, estates, and trusts from Schedule(s) K-1 | | | | | |
| | Capital gain distributions. See the instructions | | 13 | | | |
| 14 | Long-term capital loss carryover. Enter the amount, if any Worksheet in the instructions | • | • | - | 14 | () |
| 15 | Net long-term capital gain or (loss). Combine lines 8a the back | 15 | | | | |

For Paperwork Reduction Act Notice, see your tax return instructions.

Cat. No. 11338H

Schedule D (Form 1040) 2017

Schedule D: Capital Gains and Losses

Schedule D is typically used for reporting capital gains and losses. In most cases, a capital gain or loss is a nonrecurring event. You will not use it to qualify your borrower.

Short-Term Versus Long-Term Assets

The difference between short- and long-term assets is the amount of time the assets were held before they were sold. The distinction has no bearing on our analysis.

Lines 4 and 11: Gains from Form 6252 (Installment Sale Income)

If there is an entry on either of these lines, look for Form 6252, used to report the principal received as part of installment payments on a loan owed to the borrower. See page 39 for specific instructions. (Although Lines 4 and 11 refer to several tax forms, Form 6252 is the only one with potential for additions to income.)

Effect on Cash Flow Analysis Worksheet

• There is no effect; make no adjustments

Lines 6 and 14: Short-term and Long-term Capital Loss Carryovers

These losses occurred in prior tax year(s) and the borrower carries them forward to later years.

Effect on Cash Flow Analysis Worksheet

In general, add back these losses. Follow investor guidelines

Schedule D (Form 1040) 2017 Page **2**

| Part | III Summary | | | |
|------|--|----|---|---|
| 16 | Combine lines 7 and 15 and enter the result | 16 | | |
| | • If line 16 is a gain, enter the amount from line 16 on Form 1040, line 13, or Form 1040NR, line 14. Then go to line 17 below. | | | |
| | • If line 16 is a loss , skip lines 17 through 20 below. Then go to line 21. Also be sure to complete line 22. | | | |
| | • If line 16 is zero , skip lines 17 through 21 below and enter -0- on Form 1040, line 13, or Form 1040NR, line 14. Then go to line 22. | | | |
| 17 | Are lines 15 and 16 both gains? Yes. Go to line 18. No. Skip lines 18 through 21, and go to line 22. | | | |
| 18 | If you are required to complete the 28% Rate Gain Worksheet (see instructions), enter the amount, if any, from line 7 of that worksheet | 18 | | |
| 19 | If you are required to complete the Unrecaptured Section 1250 Gain Worksheet (see instructions), enter the amount, if any, from line 18 of that worksheet | 19 | | |
| 20 | Are lines 18 and 19 both zero or blank? Yes. Complete the Qualified Dividends and Capital Gain Tax Worksheet in the instructions for Form 1040, line 44 (or in the instructions for Form 1040NR, line 42). Don't complete lines 21 and 22 below. | | | |
| | No. Complete the Schedule D Tax Worksheet in the instructions. Don't complete lines 21 and 22 below. | | | |
| 21 | If line 16 is a loss, enter here and on Form 1040, line 13, or Form 1040NR, line 14, the smaller of: | | | |
| | • The loss on line 16 or • (\$3,000), or if married filing separately, (\$1,500) | 21 | (|) |
| | Note: When figuring which amount is smaller, treat both amounts as positive numbers. | | | |
| 22 | Do you have qualified dividends on Form 1040, line 9b, or Form 1040NR, line 10b? | | | |
| | ☐ Yes. Complete the Qualified Dividends and Capital Gain Tax Worksheet in the instructions for Form 1040, line 44 (or in the instructions for Form 1040NR, line 42). | | | |
| | ☐ No. Complete the rest of Form 1040 or Form 1040NR. | | | |

Schedule D (Form 1040) 2017

Schedule D: Capital Gains and Losses (Page 2)

Line 16: Capital Gains and Losses

The borrower reports total gains and losses on Line 16 of Schedule D. Review the itemized list of short- and long-term gains (Form 8949 on page 37) and compare one year's Schedule D to another to determine whether the income or loss is recurring or not.

Capital Gains

Before using capital gains as qualifying income:

- Document the income with a minimum of 2 years' tax returns
- Verify evidence that the borrower will continue to acquire assets to generate capital gains

Effect on Cash Flow Analysis Worksheet

· Add recurring capital gains

Capital Losses

Treatment of capital losses varies among investors.

Effect on Cash Flow Analysis Worksheet

• Follow investor guidelines

Note: Don't include pass-through income from the Schedule(s) K-1 that the borrower reported on Schedule D, Line 5 and Line 12.

Form 8949

Sales and Other Dispositions of Capital Assets

► Go to www.irs.gov/Form8949 for instructions and the latest information



om column (d) and combine the result with column (g)

▶ File with your Schedule D to list your transactions for lines 1b, 2, 3, 8b, 9, and 10 of Schedule D.

Before you check Box A, B, or C below, see whether you received any Form(s) 1099-B or substitute statement(s) from your broker. A substitute statement will have the same information as Form 1099-B. Either will show whether your basis (usually your cost) was reported to the IRS by your broker and may even tell you which box to check.

Part I Short-Term. Transactions involving capital assets you held 1 year or less are short term. For long-term transactions, see page 2.

Note: You may aggregate all short-term transactions reported on Form(s) 1099-B showing basis was reported to the IRS and for which no adjustments or codes are required. Enter the totals directly on

Schedule D, line 1a; you aren't required to report these transactions on Form 8949 (see instructions).

You must check Box A, B, or C below. Check only one box. If more than one box applies for your short-term transactions, complete a separate Form 8949, page 1, for each applicable box. If you have more short-term transactions than will fit on this page for one or more of the boxes, complete as many forms with the same box checked as you need.

(A) Short-term transactions reported on Form(s) 1099-B showing basis was reported to the IRS (see **Note** above)

(B) Short-term transactions reported on Form(s) 1099-B showing basis **wasn't** reported to the IRS

(C) Short-term transactions not reported to you on Form 1099-B

| 1 Description of property (Example: 100 sh. XYZ Co.) | (b) Date acquired (Mo., day, yr.) | (c) Date sold or disposed of (Mo., day, yr.) | (d) Proceeds (sales price) (see instructions) | (e) Cost or other basis. See the Note below and see <i>Column</i> (e) in the separate instructions | Adjustment, If you enter ar enter a c See the se (f) Code(s) from instructions |
|--|---|---|--|---|--|
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | Form 8949 |
| | | | | | Name(s) sho |
| | | | | | Before you statement broker and |
| | | | | | Part II |
| | | | | | |
| | | | | | You must a separat more of t |
| | | | | | (P |
| | | | | | (F) |
| 2 Totals. Add the amounts in columns negative amounts). Enter each tota Schedule D, line 1b (if Box A above above is checked), or line 3 (if Box C Note: If you checked Box A above b. | I here and inc is checked), lir above is chec | lude on your ne 2 (if Box B ked) ▶ | BS was incorrect. | enter in column | l (E |
| adjustment in column (g) to correct the | basis. See C | olumn (g) in th | e separate instruc | | |
| . o apoooudction Act Notic | c, occ your ta | A | | Cat. r | |

| Form 8949 (| 2017) | | | Attachment Sequence No. 12A | Page 2 |
|--|-------|--|---|-----------------------------|--------|
| Name(s) shown on return. Name and SSN or taxpayer identification no. not required if shown on other side | | | Social security number or taxpayer identification num | iber | |

efore you check Box D, E, or F below, see whether you received any Form(s) 1099-B or substitute statement(s) from your broker. A substitute atement will have the same information as Form 1099-B. Either will show whether your basis (usually your cost) was reported to the IRS by your oker and may even tell you with box to check.

art II Long-Term. Transactions involving capital assets you held more than 1 year are long term. For short-term transactions, see page 1.

Note: You may aggregate all long-term transactions reported on Form(s) 1099-B showing basis was reported to the IRS and for which no adjustments or codes are required. Enter the totals directly on Schedule D, line 8a; you aren't required to report these transactions on Form 8949 (see instructions).

our must check Box D, E, or F below. Check only one box. If more than one box applies for your long-term transactions, complete separate Form 8949, page 2, for each applicable box. If you have more long-term transactions than will fit on this page for one or ore of the boxes, complete as many forms with the same box checked as you need.

- (D) Long-term transactions reported on Form(s) 1099-B showing basis was reported to the IRS (see Note above)
- ☐ (E) Long-term transactions reported on Form(s) 1099-B showing basis wasn't reported to the IRS ☐ (F) Long-term transactions not reported to you on Form 1099-B

(c) Date sold or disposed of (Mo., day, yr.) (a) Description of property (Example: 100 sh. XYZ Co.) in the separate

(h) Gain or (loss). Subtract column '------------------------(d) s combine the result with column (g) 2 Totals. Add the amounts in columns (d), (e), (g), and (h) (subtract negative amounts). Enter each total here and include on your Schedule D, line 8b (if Box D above is checked), line 9 (if Box E

schedule 0, tille of 1 (Box 12 dubre is checked), tille 1 (Box 12 dubre) is checked). Box 12 dubre is checked (Box 12 dubre) is checked (Box 12 dubre) is checked (Box 12 dubre) is checked (Box 12 dubre) is checked (Box 12 dubre). Box 12 dubre) is checked (Box 12 dubre) is checked (Box 12 dubre) is checked (Box 12 dubre). Box 12 dubre) is checked (Box 12 dubre) is checked (Box 12 dubre). Box 12 dubre) is orted to the IRS, and enter an

8949 (2017)

Form 8949: Sales and Other Dispositions of Capital Assets (Pages 1-2)

Form 8949 provides detail for the amounts the borrower reported on Schedule D. Page 1 of the form lists short-term gains and losses; page 2, long-term gains and losses.

The form provides descriptions for capital asset dispositions (e.g., stocks, bonds, etc.).

Review the itemized lists and compare one year's schedule to another to determine whether the income or loss the borrower reported on Schedule D is recurring or not.

Effect on Cash Flow Analysis Worksheet

• No line items on these pages affect cash flow

..... 6252

Installment Sale Income

► Attach to your tax return.

Department of the Treasury Internal Revenue Service

Service

Service

Use a separate form for each sale or other disposition of property on the installment method.

Go to www.irs.gov/Form6252 for the latest information.

OMB No. 1545-0228

2017

Attachment Sequence No. 79

Identifying number Name(s) shown on return Description of property ► b Date sold (mm/dd/yyyy) ▶ Date acquired (mm/dd/yyyy) ▶ Was the property sold to a related party (see instructions) after May 14, 1980? If "No," skip line 4. . . Was the property you sold to a related party a marketable security? If "Yes," complete Part III. If "No," . 🗌 Yes 🗌 No Part I Gross Profit and Contract Price. Complete this part for the year of sale only. Selling price including mortgages and other debts. **Don't** include interest, whether stated or unstated 5 Mortgages, debts, and other liabilities the buyer assumed or took the property subject to (see instructions) 7 Subtract line 6 from line 5 7 8 R Cost or other basis of property sold Depreciation allowed or allowable 9 9 10 10 Adjusted basis, Subtract line 9 from line 8 11 Commissions and other expenses of sale 11 12 Income recapture from Form 4797, Part III (see instructions) . . . 13 13 Subtract line 13 from line 5. If zero or less, don't complete the rest of this form (see instructions) . 14 14 If the property described on line 1 above was your main home, enter the amount of your excluded 15 15 16 16 17 17 18 Contract price. Add line 7 and line 17 18 Part II Installment Sale Income. Complete this part for the year of sale and any year you receive a payment or have certain debts you must treat as a payment on installment obligations. 19 Gross profit percentage (expressed as a decimal amount). Divide line 16 by line 18. (For years 19 20 If this is the year of sale, enter the amount from line 17. Otherwise, enter -0- 20 21 Payments received during year (see instructions). Don't include interest, whether stated or unstated . 22 22 23 Payments received in prior years (see instructions). Don't include interest, whether stated or unstated 23 24 24 Enter the part of line 24 that is ordinary income under the recapture rules (see instructions) 25 26 Subtract line 25 from line 24. Enter here and on Schedule D or Form 4797 (see instructions). 26 Related Party Installment Sale Income. Don't complete if you received the final payment this tax year. Name, address, and taxpayer identifying number of related party 28 29 If the answer to question 28 is "Yes," complete lines 30 through 37 below unless one of the following conditions is met. Check the box that applies. The second disposition was more than 2 years after the first disposition (other than dispositions of marketable securities). If this box is checked, enter the date of disposition (mm/dd/yyyy). . . . ☐ The first disposition was a sale or exchange of stock to the issuing corporation. b ☐ The second disposition was an involuntary conversion and the threat of conversion occurred after the first disposition. The second disposition occurred after the death of the original seller or buyer. ☐ It can be established to the satisfaction of the IRS that tax avoidance wasn't a principal purpose for either of the dispositions. If this box is checked, attach an explanation (see instructions). 30 Selling price of property sold by related party (see instructions) 31 32 32 Total payments received by the end of your 2017 tax year (see instructions) 33 33 34 35 Multiply line 34 by the gross profit percentage on line 19 for year of first sale 36 Enter the part of line 35 that is ordinary income under the recapture rules (see instructions) . . . Subtract line 36 from line 35. Enter here and on Schedule D or Form 4797 (see instructions). Form **6252** (2017) For Paperwork Reduction Act Notice, see page 4. Cat. No. 13601R

Form 6252: Installment Sale Income

The borrower uses this form to report the principal portion of installment payments received.

Line 21: Payments Received During the Year

Before using installment sale payments as qualifying income, verify payments will continue for at least 3 years. Refer to the note or contract to find this information. In addition, document the debtor has made the last 12 months' payments in a timely manner.

Effect on Cash Flow Analysis Worksheet

· Add recurring principal payments

SCHEDULE E (Form 1040)

Supplemental Income and Loss

(From rental real estate, royalties, partnerships, S corporations, estates, trusts, REMICs, etc.)

▶ Attach to Form 1040, 1040NR, or Form 1041.

OMB No. 1545-0074

Department of the Treasury Internal Revenue Service (99) Name(s) shown on return

 $\blacktriangleright \mbox{ Go to } \textit{www.irs.gov/ScheduleE} \mbox{ for instructions and the latest information.}$

Attachment Sequence No. 13 Your social security number

| Part | | - | | | | | • . | | | | |
|------------|---|----------|----------|---------|-----------|--------------|-----------------|----------|--|--------------|--|
| | Schedule C or C-EZ (see instructions). If you are an indiv | | • | | | | | | | | |
| | I you make any payments in 2017 that would require you to | | | | | | | | | No | |
| | Yes," did you or will you file required Forms 1099? | | | | | | <u></u> | . Ц | Yes _ | No | |
| <u>1a</u> | Physical address of each property (street, city, state, ZIF | code | e) | | | | | | | | |
| _ <u>A</u> | | | | | | | | | | | |
| B C | | | | | | | | | | | |
| | Type of Property 2 For each rental real estate pro | | !I | | Eair | Rental | Persona | Hea | | | |
| ID | (from list bolow) above report the number of fa | iir rent | al and | | 1 |)ays | l | Days QJV | | | |
| A | personal use days. Check the | QJV b | OOX | Α | _ | ,- | | | | | |
| | a qualified joint venture. See ir | | | В | | | | | | | |
| | | | | C | | | | | | | |
| | of Property: | | | | - | | | | | | |
| | le Family Residence 3 Vacation/Short-Term Rental | 5 La | ınd | | 7 Self- | -Rental | | | | | |
| , | ti-Family Residence 4 Commercial | | oyalties | | | er (describe | -) | | | | |
| Incom | <u> </u> | | 1 | Α | 0 0 | I ' | <u>я,</u> В | | С | | |
| 3 | Rents received | 3 | | | | | | | | | |
| 4 | Royalties received | 4 | | | | | | | | | |
| Exper | | | | | | | | | | | |
| 5 | Advertising | 5 | | | | | | | | | |
| 6 | Auto and travel (see instructions) | 6 | | | | | | | | | |
| 7 | Cleaning and maintenance | 7 | | | | | | | | | |
| 8 | Commissions | 8 | | | | | | | | | |
| 9 | Insurance | 9 | | | | | | | | <u> </u> | |
| 10 | Legal and other professional fees | 10 | | | | | | | | | |
| 11 | Management fees | 11 | - | | | | | | | <u> </u> | |
| 12 | Mortgage interest paid to banks, etc. (see instructions) | 12 | | | | | | | | <u> </u> | |
| 13 | Other interest. | 13 | - | | | | | | | | |
| 14 | Repairs | 14 | - | | | | | | | - | |
| 15 16 | Supplies | 15 | | | | | | | | <u> </u> | |
| 17 | Taxes | 16 17 | - | | | | | | | _ | |
| 18 | Utilities | 18 | 1 | | | | | | | + | |
| 19 | Other (list) | 19 | | | | | | | | _ | |
| 20 | Total expenses. Add lines 5 through 19 | 20 | | | | | | | | | |
| 21 | Subtract line 20 from line 3 (rents) and/or 4 (royalties). If | | | | | | | | | | |
| 21 | result is a (loss), see instructions to find out if you must | | | | | | | | | | |
| | file Form 6198 | 21 | | | | | | | | | |
| 22 | Deductible rental real estate loss after limitation, if any, | | | | | | | | | | |
| | on Form 8582 (see instructions) | 22 | (| | | (| | (| |) | |
| 23a | Total of all amounts reported on line 3 for all rental prope | erties | ٠ | | 23a | | | | | | |
| b | Total of all amounts reported on line 4 for all royalty prop | erties | | | 23b | | | | | | |
| С | Total of all amounts reported on line 12 for all properties | | 23c | | | | | | | | |
| d | | | | | | | | | | | |
| е | | | | | | | | | | | |
| 24 | Income. Add positive amounts shown on line 21. Do no | | • | | | | 24 | 1. | | | |
| 25 | Losses. Add royalty losses from line 21 and rental real estate | losse | s from I | ine 22. | Enter tot | al losses he | ere . 25 | (| |) | |
| 26 | Total rental real estate and royalty income or (loss). Con | | | | | | | | | | |
| | If Parts II, III, IV, and line 40 on page 2 do not apply to you | | | | | | | | | | |
| | 17, or Form 1040NR, line 18. Otherwise, include this amount | age 2 . | 26 | | | | | | | | |

For Paperwork Reduction Act Notice, see the separate instructions.

Cat. No. 11344L

Schedule E (Form 1040) 2017

Schedule E: Supplemental Income and Loss

Part I – Income or Loss from Rental Real Estate and Royalties

If your borrower earns royalty income, look for the following line items.

Line 4: Royalties Received

Royalties are compensation paid for the use of another's property, based on a percentage of profit or production. The "property" is typically copyrighted material or natural resources. If the borrower has listed royalty income, verify whether it's ongoing and consistent before you use it as qualifying income.

Effect on Cash Flow Analysis Worksheet

• Add recurring royalty income/deduct loss

Line 20: Total Expenses

Line 20 represents the sum of Lines 5-19, expenses for royalties.

Effect on Cash Flow Analysis Worksheet

• Deduct royalty expenses

Line 18: Depreciation Expense or Depletion

Depletion, a noncash expense, is the exhaustion of a natural resource over a given period of time.

Effect on Cash Flow Analysis Worksheet

• Add back the amount

SCHEDULE E (Form 1040)

Supplemental Income and Loss

(From rental real estate, royalties, partnerships, S corporations, estates, trusts, REMICs, etc.)

▶ Attach to Form 1040, 1040NR, or Form 1041.

OMB No. 1545-0074

Department of the Treasury Internal Revenue Service (99 Name(s) shown on return

► Go to www.irs.gov/ScheduleE for instructions and the latest information.

Sequence No. 13

Your social Income or Loss From Rental Real Estate and Royalties Note: If you are in the business of renting personal property, use Part I Schedule C or C-EZ (see instructions). If you are an individual, report farm rental income or loss from Form 4835 on page 2, line 40. A Did you make any payments in 2017 that would require you to file Form(s) 1099? (see instructions) **B** If "Yes," did you or will you file required Forms 1099? Physical address of each property (street, city, state, ZIP code) R С Fair Rental Personal Use 1b For each rental real estate property listed above, report the number of fair rental and personal use days. Check the QJV box Type of Property QJV (from list below) **Days Days** Α only if you meet the requirements to file as a qualified joint venture. See instructions. Α В В С С Type of Property: 1 Single Family Residence 3 Vacation/Short-Term Rental 5 Land 7 Self-Rental 8 Other (describe) 2 Multi-Family Residence 4 Commercial 6 Royalties Income: Properties: С Α R 3 3 Rents received 4 4 Royalties received . Expenses: 5 5 Advertising 6 Auto and travel (see instructions) . 6 7 Cleaning and maintenance . . . 7 8 Commissions. 8 9 Insurance 9 10 10 Legal and other professional fees . Management fees 11 11 12 Mortgage interest paid to banks, etc. (see instructions) 12 13 Other interest. 13 14 Repairs . . . 14 15 15 Supplies . . 16 16 17 Utilities. 17 18 18 Depreciation expense or depletion Other (list) 19 19 20 Total expenses. Add lines 5 through 19 20 21 Subtract line 20 from line 3 (rents) and/or 4 (royalties). If result is a (loss), see instructions to find out if you must file Form 6198 21 Deductible rental real estate loss after limitation, if any, 22 on Form 8582 (see instructions) 23a Total of all amounts reported on line 3 for all rental properties 23a Total of all amounts reported on line 4 for all royalty properties 23b Total of all amounts reported on line 12 for all properties 23c Total of all amounts reported on line 18 for all properties 23d Total of all amounts reported on line 20 for all properties 23e Income. Add positive amounts shown on line 21. Do not include any losses Losses. Add royalty losses from line 21 and rental real estate losses from line 22. Enter total losses here . 25 Total rental real estate and royalty income or (loss). Combine lines 24 and 25. Enter the result here. If Parts II, III, IV, and line 40 on page 2 do not apply to you, also enter this amount on Form 1040, line

For Paperwork Reduction Act Notice, see the separate instructions.

Cat. No. 11344L

Schedule E (Form 1040) 2017

17, or Form 1040NR, line 18. Otherwise, include this amount in the total on line 41 on page 2

Part I – Income or Loss from Rental Real Estate and Royalties

If your borrower earns rental income, look for the following line items.

Note: Be sure to check each property listed on Schedule E against the borrower's Schedule of Real Estate Owned on the Residential Loan Application (1003). If the borrower no longer owns the property, exclude the income (loss) from that property from your analysis.

In general, you only need to analyze the most recent tax year for net rental income.

Schedule E - PITIA Calculation

Use the current PITIA (Principal, Interest, Taxes, Insurance and All other) payment for each rental property to calculate qualifying ratios. Review Schedule E for numerous line item add-backs.

Follow investor guidelines.

Schedule E - Traditional Calculation

Do not use the current PITIA payment for each rental property in calculating qualifying ratios. Review Schedule E for limited line item add-backs.

Follow investor guidelines.

Line 21: Rental Income (Loss)

The amount the borrower reports on this line is income or loss generated from rental real estate after all expenses.

Effect on Rental Income Worksheet

• PITIA or Traditional Calculation – Add recurring rental income/deduct loss

Line 18: Depreciation Expense or Depletion

Depreciation is a noncash expense allocated over the useful life of a declared asset. Depletion, a noncash expense, is the exhaustion of a natural resource over a given period of time.

In general, the borrower calculates the total depreciation deduction on Form 4562 and transfers the amount to Schedule E.

Effect on Rental Income Worksheet

PITIA or Traditional Calculation – Add back the amount

Lines 9, 12, 13 and 16: Insurance, Mortgage Interest, Other Interest and Taxes

The borrower reports insurance, mortgage interest and tax expenses on these lines.

Effect on Rental Income Worksheet

- PITIA Calculation Add back the amounts, regardless of whether the items are escrowed
- Traditional Calculation There is no effect; make no adjustment

Line 19: Other

The borrower may list certain expenses that are either noncash expenses (e.g., amortization) or nonrecurring in nature (e.g., casualty loss). In addition, homeowners association dues, which are recurring, may be listed here.

Effect on Rental Income Worksheet

- PITIA Calculation Add back the amount included in the current PITIA payment and any amortization and/or casualty loss
- Traditional Calculation Add back only amortization and/or casualty loss

| Name(| s) showr | n on re | turn. Do not enter | name and s | ocial sed | curity numbe | er if shown | on other s | side. | | | | | Your | social | security nu | ımber | |
|-----------|--------------|---|---|-----------------|--------------|---------------|---------------------------|----------------------------|---|------------|-----------------------------|---------|--------------------------|---|--------|---------------------------|-------------------------|--------|
| | | | S compares a | | • | | | | | | | | . , | | | le a akireikee | £ | i a la |
| Par | . III | | amount is not a | | | | | | | | | | | | | | ior wn | ICH |
| 27 | un | allow | reporting any red loss from a swered "Yes," | a passive | activity | y (if that lo | oss was i | not repo | orted c | n Fori | n 858 | 82), d | or unreim | bursed | partn | | | es? If |
| 28 | | | | (a) Name | | | • | (b) Ent | ter P for rship; S proratio | (c) | Checl foreign rtnersh | k if | (d) ide | Employer (e) Check it any amount in umber not at risk | | | | |
| Α | | | | | | | | | | | | | | | | | | |
| С | | | | | | | | | | | $\frac{H}{H}$ | | | | | | $\frac{\sqcup}{\sqcap}$ | |
| D | | | | | | | | | | | | | | | | | | |
| | (f |) Pacc | Passive Inco | ome and I | | ssive incom | | (h) Nor | npassive | | Nonp | | ve Incom ection 179 e | | \neg |) Nonnace | ive inco | me |
| | | | rm 8582 if required | d) | | chedule K- | | | chedule | | c | | tion from F o | | | | | |
| A | | | | | | | | | | | | | | | | | | |
| B C | | | | | | | | | | | | | | | | | | |
| D | | | | | | | | | | \perp | | | | 工 | | | | |
| 29a b | Tota Tota | | | | | | | | | _ | _ | | | | | | | |
| 30 | | | mns (g) and (j) | of line 29 | a | | | | | | | | | 30 | | | | |
| 31 | | | mns (f), (h), an | | | | | | | | | | | 31 | (| | |) |
| 32 | | | rtnership and e and include | • | | | • | • | | | | | | ie 32 | : | | | |
| Par | Ш | Inc | ome or Loss | s From E | state | s and Ti | rusts | | | | | | | | | | | |
| 33 | (a) Name | | | | | | | | | | | | (b) Employ | | | | | |
| В | | | | | | | | | | | | | | | | | | |
| | | | Pass | ive Incon | ne and | Loss | | | | | | No | npassive | Incom | e and | Loss | | |
| | (0 | | sive deduction or l ach Form 8582 if r | | | | d) Passive i om Schedu | | | | | | n or loss ule K-1 | | | other incom Schedule I | | |
| В | | | | | | | | | | | | | | | | | | |
| 34a | Tota | ıls | | | | | | | | | | | | | | | | |
| b | | | () () | | | | | | | | | | | | | | | |
| 35 36 | | | mns (d) and (f) mns (c) and (e | | | | | | | | | | | 35 | | | |) |
| 37 | | | tate and trus | | | ss). Com | bine line | s 35 ar | nd 36. | Enter | the | resul | t here ar | | | | | |
| Pari | | | the total on li | | | etata M | ortagae | | tment | | duite | | EMICs\- | 37 - R esid | _ | Holder | | |
| 38 | - | | Name | (b) Emplo | | ntification | (c) Ex | cess inclued Queen instruc | sion from | n (| d) Taxa | able ir | come (net l | oss) | (4 | e) Income f | | |
| | | | | | | | (5) | oc mondo | lions) | | | | | | | | | |
| 39 Par | | | columns (d) a | nd (e) only | /. Ente | er the resu | ult here a | nd inclu | ıde in t | the tot | al on | line | 41 below | 39 |) | | | |
| 40 | | | rental income | or (loss) f | rom F | orm 4835 | i. Also, co | omplete | e line 4 | 2 belo | w . | | | 40 | | | | |
| 41 | Total i | income | e or (loss). Combin | e lines 26, 32, | 37, 39, a | and 40. Enter | the result he | re and on I | Form 104 | 0, line 17 | 7, or Fo | rm 104 | ONR, line 18 | ▶ 41 | | | | |
| 42 | | | ation of farm | - | | - | | | | | | | | | | | | |
| | | | nd fishing incor 85), box 14, coo | | | | | | | | | | | | | | | |
| | , | | hedule K-1 (Fo | ,, | | , | | , | _ h | 42 | | | | | | | | |
| 43 | | | ation for real al (see instructi | • | | | | | | | | | | | | | | |
| | anyw | here | on Form 1040 c | or Form 104 | IONR fr | om all rent | tal real est | ate activ | /ities | | | | | | | | | |
| | in wh | in which you materially participated under the passive activity loss rule | | | | | | | | 43 | | | | | | | | |

Schedule E (Form 1040) 2017

Schedule E: Supplemental Income and Loss (Page 2)

Part II – Income or Loss From Partnerships and S Corporations

In general, don't include this income or loss in the borrower's cash flow. These figures are transferred from the applicable Schedule K-1 (Form 1065 for partnerships and Form 1120S for S Corporations).

Effect on Cash Flow Analysis Worksheet

- In general, no line items on this page affect cash flow
- Use Schedule K-1s to make adjustments. See pages 57-61 or 69-71

Form **8582**

Passive Activity Loss Limitations

► See separate instructions.

► Attach to Form 1040 or Form 1041.

▶ Go to www.irs.gov/Form8582 for instructions and the latest information.

OMB No. 1545-1008 Attachment Sequence No. **88**

Department of the Treasury Internal Revenue Service (99) Name(s) shown on return

Identifying number

| Pari | • | | | | | |
|----------|--|--------|----------------------------|--------|----------------------|------|
| | Caution: Complete Worksheets 1, 2, and 3 before completing P | | | _ | | |
| | I Real Estate Activities With Active Participation (For the definition al Allowance for Rental Real Estate Activities in the instructions.) | or a | ctive participation, see | | | |
| • | Activities with net income (enter the amount from Worksheet 1, | 1 | 1 | | | |
| ıa | column (a)) | 1a | | | | |
| b | Activities with net loss (enter the amount from Worksheet 1, column (b)) | 1b | |) | | |
| С | Prior years' unallowed losses (enter the amount from Worksheet 1, | | | | | |
| ٨ | column (c)) | 1c | 1 | 1d | | |
| | nercial Revitalization Deductions From Rental Real Estate Activitie | | | Iu | | |
| | Commercial revitalization deductions from Worksheet 2, column (a) . | 2a | 1 | | | |
| | Prior year unallowed commercial revitalization deductions from | | | 1 | | |
| ~ | Worksheet 2, column (b) | 2b | |) | | |
| С | Add lines 2a and 2b | ٠ | | 2c | (| |
| | her Passive Activities | | | | | |
| 3a | Activities with net income (enter the amount from Worksheet 3, | | | | | |
| | column (a)) | За | | | | |
| b | Activities with net loss (enter the amount from Worksheet 3, column | | | | | |
| | (b)) | 3b | (|) | | |
| С | Prior years' unallowed losses (enter the amount from Worksheet 3, | | | | | |
| | column (c)) | 3с | |) | | |
| d | Combine lines 3a, 3b, and 3c | | | 3d | | |
| 4 | Combine lines 1d, 2c, and 3d. If this line is zero or more, stop here | | | | | |
| | your return; all losses are allowed, including any prior year unallowed | | | ١. | | |
| | 2b, or 3c. Report the losses on the forms and schedules normally use If line 4 is a loss and: • Line 1d is a loss, go to Part II. | ea. | | 4 | | |
| | • Line 2c is a loss (and line 1d is zero or mor | ·o) ol | rin Part II and as to Part | - 111 | | |
| | • Line 3d is a loss (and line 1d is zero of mor | | • | | nd ao to line 15 | |
| Cauti | on: If your filing status is married filing separately and you lived with y | | | | • | ete |
| | or Part III. Instead, go to line 15. | oui c | podoo at arry timo dam | ig ino | r your, ao not compr | 0.0 |
| Part | | th Ac | tive Participation | | | |
| | Note: Enter all numbers in Part II as positive amounts. See instru | | | | | |
| 5 | Enter the smaller of the loss on line 1d or the loss on line 4 | | | 5 | | |
| 6 | Enter \$150,000. If married filing separately, see instructions | 6 | | | | |
| 7 | Enter modified adjusted gross income, but not less than zero (see instructions) | 7 | | | | |
| | Note: If line 7 is greater than or equal to line 6, skip lines 8 and 9, | | | | | |
| | enter -0- on line 10. Otherwise, go to line 8. | | | | | |
| 8 | Subtract line 7 from line 6 | 8 | | | | |
| 9 | Multiply line 8 by 50% (0.50). Do not enter more than \$25,000. If married filing | • . | • . | 9 | | |
| 10 | Enter the smaller of line 5 or line 9 | | | 10 | | |
| Dout | If line 2c is a loss, go to Part III. Otherwise, go to line 15. | 4: - | no Franc Dantal Dag | . F-4- | ata A ativiti a a | |
| Part | Special Allowance for Commercial Revitalization Dedu Note: Enter all numbers in Part III as positive amounts. See the | | | | | |
| -11 | Enter \$25,000 reduced by the amount, if any, on line 10. If married filing | | • | | 13. | — |
| 11 12 | Enter the loss from line 4 | | | 11 | | — |
| 13 | Reduce line 12 by the amount on line 10 | | | 13 | + | — |
| 14 | Enter the smallest of line 2c (treated as a positive amount), line 11, or | | | 14 | + | |
| Part | | | • | | | |
| 15 | Add the income, if any, on lines 1a and 3a and enter the total | | | 15 | | |
| 16 | Total losses allowed from all passive activities for 2017. Add | | | | | |
| | instructions to find out how to report the losses on your tax return | | · · | 16 | | |
| For Pa | perwork Reduction Act Notice, see instructions. | | Cat. No. 63704F | | Form 8582 (20 | 017) |

Form 8582: Passive Activity Loss Limitations

The borrower uses Form 8582 to calculate losses from real estate owned or partnership or S Corporation investments that may not be fully tax deductible. SAM procedures calculate actual losses prior to any limitations imposed by the IRS; therefore no analysis of Form 8582 is necessary.

Note: This is a 3-page form. Pages 2 and 3 are worksheets the IRS requires to be filed. We have not included samples of these pages in this manual.

Effect on Cash Flow Analysis Worksheet

• No line items on this page affect cash flow

SCHEDULE F (Form 1040)

Department of the Treasury Internal Revenue Service (99)

Profit or Loss From Farming

► Attach to Form 1040, Form 1040NR, Form 1041, Form 1065, or Form 1065-B.

► Go to www.irs.gov/ScheduleF for instructions and the latest information.

OMB No. 1545-0074

2017

Attachment
Sequence No. 14

| B Enter code from Part IV | | | | | | | | | |
|--|-------|--|--|--|--|--|--|--|--|
| E Did you "materially participate" in the operation of this business during 2017? If "No," see instructions for limit on passive losses | nstr) | | | | | | | | |
| F Did you make any payments in 2017 that would require you to file Form(s) 1099 (see instructions)? G If "Yes," did you or will you file required Forms 1099? Part I Farm Income—Cash Method. Complete Parts I and II (Accrual method. Complete Parts II and III, and Part I, line 9.) 1a Sales of livestock and other resale items (see instructions) b Cost or other basis of livestock or other items reported on line 1a c Subtract line 1b from line 1a 2 Sales of livestock, produce, grains, and other products you raised 3a Cooperative distributions (Form(s) 1099-PATR) 4a Agricultural program payments (see instructions) 4a Agricultural program payments (see instructions) 5a Commodity Credit Corporation (CCC) loans reported under election 5b CCC loans forfeited 5c Taxable amount 5c Taxable amount 5c | | | | | | | | | |
| G If "Yes," did you or will you file required Forms 1099? |) | | | | | | | | |
| Part I Farm Income — Cash Method. Complete Parts I and II (Accrual method. Complete Parts II and III, and Part I, line 9.) 1a Sales of livestock and other resale items (see instructions) 1a Ib Ib Ib Ib Ic < | , | | | | | | | | |
| 1a Sales of livestock and other resale items (see instructions) 1a b Cost or other basis of livestock or other items reported on line 1a 1b c Subtract line 1b from line 1a 1c 2 Sales of livestock, produce, grains, and other products you raised 2 3a Cooperative distributions (Form(s) 1099-PATR) 3a 4a Agricultural program payments (see instructions) 4a 4a 4b Taxable amount 5a 5c Corp insurance proceeds and federal crop disaster payments (see instructions) |) | | | | | | | | |
| b Cost or other basis of livestock or other items reported on line 1a | | | | | | | | | |
| c Subtract line 1b from line 1a | | | | | | | | | |
| 2 Sales of livestock, produce, grains, and other products you raised | | | | | | | | | |
| 3a Cooperative distributions (Form(s) 1099-PATR) 3a 3b Taxable amount 4a Agricultural program payments (see instructions) 4a 4b Taxable amount 5a Commodity Credit Corporation (CCC) loans reported under election 5a 5c b CCC loans forfeited 5c 5c 6 Crop insurance proceeds and federal crop disaster payments (see instructions) | | | | | | | | | |
| 4a Agricultural program payments (see instructions) 4a 4b Taxable amount 4b 5a Commodity Credit Corporation (CCC) loans reported under election | | | | | | | | | |
| 5a Commodity Credit Corporation (CCC) loans reported under election | | | | | | | | | |
| b CCC loans forfeited | | | | | | | | | |
| 6 Crop insurance proceeds and federal crop disaster payments (see instructions) | | | | | | | | | |
| | | | | | | | | | |
| a Amount received in 2017 6a 6b Laxable amount 6b | | | | | | | | | |
| | | | | | | | | | |
| c If election to defer to 2018 is attached, check here ► ☐ 6d Amount deferred from 2016 6d | | | | | | | | | |
| 7 Custom hire (machine work) income | | | | | | | | | |
| 3 3 3 | — | | | | | | | | |
| 9 Gross income. Add amounts in the right column (lines 1c, 2, 3b, 4b, 5a, 5c, 6b, 6d, 7, and 8). If you use the accrual method, enter the amount from Part III, line 50. See instructions | | | | | | | | | |
| Part II Farm Expenses—Cash and Accrual Method. Do not include personal or living expenses. See instructions. | | | | | | | | | |
| | | | | | | | | | |
| 10 Car and truck expenses (see 23 Pension and profit-sharing plans 23 | | | | | | | | | |
| 11 Chemicals | | | | | | | | | |
| 12 Conservation expenses (see instructions) 12 b Other (land, animals, etc.) 24b | | | | | | | | | |
| 13 Custom hire (machine work) . 13 25 Repairs and maintenance 25 | | | | | | | | | |
| 14 Depreciation and section 179 26 Seeds and plants 26 | | | | | | | | | |
| expense (see instructions) . 14 27 Storage and warehousing 27 | | | | | | | | | |
| 15 Employee benefit programs 28 Supplies | | | | | | | | | |
| other than on line 23 15 29 Taxes | | | | | | | | | |
| 16 Feed | | | | | | | | | |
| 17 Fertilizers and lime 17 31 Veterinary, breeding, and medicine 31 | | | | | | | | | |
| 18 Freight and trucking 18 32 Other expenses (specify): | | | | | | | | | |
| 19 Gasoline, fuel, and oil 19 a 32a | | | | | | | | | |
| 20 Insurance (other than health) 20 b 32b | | | | | | | | | |
| 21 Interest: c | | | | | | | | | |
| a Mortgage (paid to banks, etc.) 21a d 32d | | | | | | | | | |
| b Other | | | | | | | | | |
| 22 Labor hired (less employment credits) 22 f | | | | | | | | | |
| Total expenses. Add lines 10 through 32f. If line 32f is negative, see instructions | | | | | | | | | |
| 34 Net farm profit or (loss). Subtract line 33 from line 9 | | | | | | | | | |
| If a profit, stop here and see instructions for where to report. If a loss, complete lines 35 and 36. | | | | | | | | | |
| 35 Did you receive an applicable subsidy in 2017? See instructions | 1 | | | | | | | | |
| Check the box that describes your investment in this activity and see instructions for where to report your loss. | | | | | | | | | |
| a | 2017 | | | | | | | | |

Schedule F: Profit or Loss From Farming

Borrowers with small farming operations typically file Schedule F.

Line 34: Net Farm Profit or (Loss)

The amount the borrower has reported on this line is income or loss generated from farm operations.

Effect on Cash Flow Analysis Worksheet

• Add recurring net profit/deduct net loss

Lines 3a through 6

These lines represent sources of cash flow that may or may not be continuous and ongoing. Don't include any of these items if they represent one-time occurrences. If you can document the income is likely to continue, include the nontaxable portion of this income in the borrower's cash flow.

Note: There may be rare instances where it would make sense to allow a nonrecurring item to remain in cash flow. Review these exceptions on a case-by-case basis.

Effect on Cash Flow Analysis Worksheet

 Deduct income that is not consistent and nonrecurring (lines 3b, 4b, 5a, 5c, 6b, 6d); add back the nontaxable portion of recurring income (lines 3a minus 3b, 4a minus 4b, 5b minus 5c, 6a minus 6b)

Line 8: Other Income

The borrower reports income not earned through farm operations here.

Effect on Cash Flow Analysis Worksheet

• Deduct nonrecurring income/add nonrecurring loss

Line 14: Depreciation

Depreciation is a noncash expense allocated over the useful life of a declared asset.

Effect on Cash Flow Analysis Worksheet

· Add back the amount

Line 32: Other Expenses

The borrower reports amortization, business use of home, casualty loss and depletion here.

Effect on Cash Flow Analysis Worksheet

• Add back the amount of amortization, business use of home, casualty losses or depletion

Form **4506**

(July 2017)

Department of the Treasury Internal Revenue Service

Request for Copy of Tax Return

▶ Do not sign this form unless all applicable lines have been completed.

▶ Request may be rejected if the form is incomplete or illegible.

► For more information about Form 4506, visit www.irs.gov/form4506. Tip. You may be able to get your tax return or return information from other sources. If you had your tax return completed by a paid preparer, they

OMB No. 1545-0429

Form **4506** (Rev. 7-2017)

| provide require | be able to provide you a copy of the return. The IRS can provide a Tax Return so most of the line entries from the original tax return and usually contains the its. See Form 4506-T, Request for Transcript of Tax Return, or you can quickly elease visit us at IRS.gov and click on "Get a Tax Transcript" or call 1-800-908-908-908-908-908-908-908-908-908 | n Transcript for many returns nformation that a third party (s request transcripts by using or | uch as a mortgage company) |
|-------------------------------------|--|---|--|
| 1a | Name shown on tax return. If a joint return, enter the name shown first. | 1b First social security nui individual taxpayer ider employer identification | |
| 2a | f a joint return, enter spouse's name shown on tax return. | 2b Second social security taxpayer identification | number or individual number if joint tax return |
| 3 (| Current name, address (including apt., room, or suite no.), city, state, and ZIP code | (see instructions) | |
| 4 [| Previous address shown on the last return filed if different from line 3 (see instruction | ns) | |
| 5 | the tax return is to be mailed to a third party (such as a mortgage company), enter | the third party's name, address | s, and telephone number. |
| have f 5, the | on: If the tax return is being mailed to a third party, ensure that you have filled in line illed in these lines. Completing these steps helps to protect your privacy. Once the IRS has no control over what the third party does with the information. If you would ation, you can specify this limitation in your written agreement with the third party. | IRS discloses your tax return to | the third party listed on line |
| 6 | Tax return requested. Form 1040, 1120, 941, etc. and all attachments a schedules, or amended returns. Copies of Forms 1040, 1040A, and 1040EZ a destroyed by law. Other returns may be available for a longer period of time. type of return, you must complete another Form 4506. ▶ | re generally available for 7 yea . Enter only one return numbe | ars from filing before they are r. If you need more than one |
| | Note: If the copies must be certified for court or administrative proceedings, chec | ck here | |
| 7 | Year or period requested. Enter the ending date of the year or period, using the eight years or periods, you must attach another Form 4506. | mm/dd/yyyy format. If you are r | requesting more than |
| | | | |
| 8 | Fee. There is a \$50 fee for each return requested. Full payment must be included be rejected. Make your check or money order payable to "United States Treor EIN and "Form 4506 request" on your check or money order. | • • | |
| а | Cost for each return | | \$ 50.00 |
| b | Number of returns requested on line 7 | | |
| c | Total cost. Multiply line 8a by line 8b | | \$ |
| 9 Courtie | If we cannot find the tax return, we will refund the fee. If the refund should go to the not sign this form unless all applicable lines have been completed. | ne third party listed on line 5, ch | eck nere |
| Signat reques manag execut | ure of taxpayer(s). I declare that I am either the taxpayer whose name is shown on line and. If the request applies to a joint return, at least one spouse must sign. If signed by a ging member, guardian, tax matters partner, executor, receiver, administrator, trustee, or perform 4506 on behalf of the taxpayer. Note: This form must be received by IRS within 1 | corporate officer, 1 percent or mo party other than the taxpayer, I ce 20 days of the signature date. | re shareholder, partner, |
| _ | gnatory attests that he/she has read the attestation clause and upon clares that he/she has the authority to sign the Form 4506. See instruction in the control of the cont | - I DI | number of taxpayer on line 2a |
| Sign Here | Signature (see instructions) | Date | |
| Here | Title (if line 1a above is a corporation, partnership, estate, or trust) | | |
| | Spouse's signature | Date | |

Cat. No. 41721E

For Privacy Act and Paperwork Reduction Act Notice, see page 2.

Form 4506: Request for Copy of Tax Return

If you are unsure whether a borrower's tax returns are accurate, ask the borrower to sign Form 4506, which provides you a way to obtain filed IRS copies of the tax returns for audit purposes.

This form is not intended to be used as an underwriting tool. There is a fee involved, and it will take approximately 6 to 8 weeks to receive the copies.

Form **4506-T** (July 2017)

Request for Transcript of Tax Return

▶ Do not sign this form unless all applicable lines have been completed.

▶ Request may be rejected if the form is incomplete or illegible.

► For more information about Form 4506-T, visit www.irs.gov/form4506t.

OMB No. 1545-1872

Tip. Use Form 4506-T to order a transcript or other return information free of charge. See the product list below. You can quickly request transcripts by using our automated self-help service tools. Please visit us at IRS.gov and click on "Get a Tax Transcript..." under "Tools" or call 1-800-908-9946. If you need a copy of your return, use Form 4506, Request for Copy of Tax Return. There is a fee to get a copy of your return.

| | Totalli, add Form 4000, ricquest for Copy of Tax Hotallii Hidro is a loc | to get a dopy of your rotain. | |
|------------------------------|--|---|--|
| | Name shown on tax return. If a joint return, enter the name shown first. | 1b First social security number on tax number, or employer identification | return, individual taxpayer identification number (see instructions) |
| 2a | If a joint return, enter spouse's name shown on tax return. | 2b Second social security numbe identification number if joint ta | |
| 3 (| Current name, address (including apt., room, or suite no.), city, state | and ZIP code (see instructions) | |
| 4 F | revious address shown on the last return filed if different from line 3 | 3 (see instructions) | |
| | f the transcript or tax information is to be mailed to a third party (suc and telephone number. | ch as a mortgage company), enter the t | hird party's name, address, |
| you ha | n: If the tax transcript is being mailed to a third party, ensure that you filled in these lines. Completing these steps helps to protect your 5, the IRS has no control over what the third party does with the infipt information, you can specify this limitation in your written agreen | privacy. Once the IRS discloses your formation. If you would like to limit the t | tax transcript to the third party listed |
| 6 | Transcript requested. Enter the tax form number here (1040, 106 number per request. ▶ | 65, 1120, etc.) and check the appropria | te box below. Enter only one tax form |
| а | Return Transcript, which includes most of the line items of a tachanges made to the account after the return is processed. Transcript 1065, Form 1120, Form 1120-A, Form 1120-H, Form 1120-L and returns processed during the prior 3 processing years. Most re | nscripts are only available for the folloge, and Form 1120S. Return transcripts | wing returns: Form 1040 series, are available for the current year |
| b | Account Transcript, which contains information on the financial s assessments, and adjustments made by you or the IRS after the re and estimated tax payments. Account transcripts are available for m | turn was filed. Return information is lim | lited to items such as tax liability |
| С | Record of Account, which provides the most detailed informat Transcript. Available for current year and 3 prior tax years. Most re | | |
| 7 | Verification of Nonfiling, which is proof from the IRS that you die after June 15th. There are no availability restrictions on prior year r | | |
| 8 | Form W-2, Form 1099 series, Form 1098 series, or Form 5498 set these information returns. State or local information is not included transcript information for up to 10 years. Information for the current y example, W-2 information for 2011, filed in 2012, will likely not be avenurposes, you should contact the Social Security Administration at 1-2 | d with the Form W-2 information. The ear is generally not available until the ye allable from the IRS until 2013. If you ne | IRS may be able to provide this ar after it is filed with the IRS. For ed W-2 information for retirement |
| | n: If you need a copy of Form W-2 or Form 1099, you should first co our return, you must use Form 4506 and request a copy of your retur | ontact the payer. To get a copy of the F | · — |
| 9 | Year or period requested. Enter the ending date of the year or years or periods, you must attach another Form 4506-T. For rec | | |
| | each quarter or tax period separately. / / | / / / | / / / |
| Cautio | n: Do not sign this form unless all applicable lines have been compl | eted. | |
| informa shareh certify | ure of taxpayer(s). I declare that I am either the taxpayer whose ation requested. If the request applies to a joint return, at least colder, partner, managing member, guardian, tax matters partner, that I have the authority to execute Form 4506-T on behalf of the ure date. | one spouse must sign. If signed by a executor, receiver, administrator, trust | corporate officer, 1 percent or more ee, or party other than the taxpayer, I |
| | natory attests that he/she has read the attestation clause and upon s the authority to sign the Form 4506-T. See instructions. | n so reading declares that he/she | Phone number of taxpayer on line 1a or 2a |
| Sign | Signature (see instructions) | Date | |
| Here | Title (if line 1a above is a corporation, partnership, estate, or trust) | | |
| | Spouse's signature | Date | |
| For Pri | vacy Act and Paperwork Reduction Act Notice, see page 2. | Cat. No. 37667N | Form 4506-T (Rev. 7-2017) |

Form 4506-T: Request for Transcript of Tax Return

The transcript of the tax return includes most of the line items of a tax return filed with the IRS. Return transcripts are available for the current year and for returns processed during the prior 3 years.

Notes



As with Module 1, even-numbered pages in this module contain a sample tax form. Odd-numbered pages explain the effect of the applicable line items from the tax form on the borrower's cash flow based on SAM.

When you see the heading, Effect On Cash Flow Analysis Worksheet or Effect On Rental Income Worksheet, you'll find guidance as to whether you should add/deduct the amount of a line item to/from the borrower's cash flow.

For self-employed borrowers who are a partner or a shareholder in a corporation, once you've analyzed their personal tax returns, the next step in determining cash flow is to analyze their business tax returns.

Using Income From Partnerships, S Corporations and Corporations

If you're using self-employed income from a partnership, S Corporation or corporation to qualify the borrower, conduct an analysis of the business tax returns to confirm:

The stability and liquidity of the borrower's business

• The business is financially capable to generate future earnings

The information contained in this module and Module 3, will help you conduct your analysis.

Key Concept

In general, add business income to the borrower's cash flow if:

- The business has positive sales and earnings trends AND
- The borrower has accessed the income OR
- The business has adequate liquidity to support the withdrawal

These factors help demonstrate income will likely be recurring and, therefore, is an acceptable source of qualifying income you can add to your borrower's cash flow.

On the other hand, deduct any loss resulting from your analysis from cash flow as it represents a drain on the borrower's income. Follow investor guidelines.

| | | | | Final K | | Amended | | OMB No. 1545-0123 |
|--------|---|---|------------------|-----------|-------------------|--------------|---------|--|
| Sch | edule K-1 | 2017 | Pa | art III | Partner's | Share of | f Cur | rent Year Income, |
| (For | m 1065) | | | | Deduction | ns, Credi | its, a | nd Other Items |
| | rtment of the Treasury al Revenue Service | For calendar year 2017, or tax year | 1 | Ordinary | y business inco | me (loss) | 15 | Credits |
| _ | beginning / / 2017 | ending / / | 2 | Net rent | al real estate in | ncome (loss) | | |
| | tner's Share of Income, D | eductions, of form and separate instructions. | 3 | Other n | et rental incom | e (loss) | 16 | Foreign transactions |
| | art I Information About the | Dortnorohin | 4 | Guarant | teed payments | | + | |
| | | • | ~ | Guaran | iood paymonio | | | |
| Α | Partnership's employer identification numb | | 5 | Interest | income | | | |
| В | Partnership's name, address, city, state, ar | nd ZIP code | 6a | Ordinar | y dividends | | | |
| | | | 6b | Qualifie | d dividends | | | |
| С | IRS Center where partnership filed return | | 7 | Royaltie | es | | | |
| D | Check if this is a publicly traded partner | ership (PTP) | 8 | Net sho | rt-term capital | gain (loss) | | |
| P E | Partner's identifying number | Partner | 9a | Net long | g-term capital o | gain (loss) | 17 | Alternative minimum tax (AMT) items |
| - F | | D | 9b | Collecti | bles (28%) gair | ı (loss) | | |
| | Partner's name, address, city, state, and Z | P code | 9c | Unreca | otured section | 1250 gain | | |
| | | | 10 | Net sec | tion 1231 gain | (loss) | 18 | Tax-exempt income and nondeductible expenses |
| G | General partner or LLC member-manager | Limited partner or other LLC member | 11 | Other in | icome (loss) | | } | |
| н | Domestic partner | Foreign partner | | | | | | |
| 11 | What type of entity is this partner? | | | | | | | |
| 12 | If this partner is a retirement plan (IRA/SEP. | (Keogh/etc.) check here | | | | | 19 | Distributions |
| J | Partner's share of profit, loss, and capital (s | see instructions): | 12 | Section | 179 deduction | 1 | _ | |
| | Beginning | Ending | | | | | _ | |
| | Profit % | % | 13 | Other d | eductions | | | |
| | Loss % | % | | | | | 20 | Other information |
| | Capital % | %_ | | | | | | |
| к | Partner's share of liabilities at year end: | | | | | | | |
| | Nonrecourse | | 14 | Colf om | nlovment com | ingo (logo) | + | |
| | Qualified nonrecourse financing . \$ _ Recourse | | 14 | Sell-elli | ployment earni | irigs (ioss) | | |
| | | | | | | | | |
| L | Partner's capital account analysis: Beginning capital account \$ | | *0 | 00.0#00 | had statem | ont for add | ditions | al information. |
| | - | | 36 | e allac | neu statem | ent for auc | וווטוונ | ai information. |
| | Capital contributed during the year \$_ | | | | | | | |
| | Current year increase (decrease) . \$ _ | | | | | | | |
| | Withdrawals & distributions \$ _ |) | | | | | | |
| | Ending capital account \$ _ | | l F | | | | | |
| | | | 0 | | | | | |
| | ☐ Tax basis ☐ GAAP ☐ | Section 704(b) book | Sc | | | | | |
| | Other (explain) | | For IRS Use Only | | | | | |
| | | | <u>.</u> | | | | | |
| м | Did the partner contribute property with a b | ouilt-in gain or loss? | For | | | | | |
| | Yes No | ŭ | | | | | | |
| | If "Yes," attach statement (see instruct | ions) | I | | | | | |
| | | | | | | | | |

For Paperwork Reduction Act Notice, see Instructions for Form 1065.

www.irs.gov/Form1065

Cat. No. 11394R

Schedule K-1 (Form 1065) 2017

Schedule K-1 (Form 1065): Partner's Share of Income, Deductions, Credits, etc.

A partnership is an arrangement between 2 or more individuals, generally governed by a partnership agreement.

The partnership prepares Schedule K-1 (Form 1065) to inform the individual partners of their share of income (loss), deductions and credits.

Underwriting cash flow for a borrower who is a partner may consist of the following items:

- The borrower's share of:
 - Ordinary business income (loss)
 - Net rental real estate income (loss)
 - Other net rental income (loss)
- · Guaranteed payments

PART II – Information About the Partner

Line J: Partner's Share of Profit, Loss, and Capital

This line indicates the borrower's percentage of ownership of profit, loss and capital.

Line L: Partner's Capital Account Analysis

This analysis provides an idea of what the borrower has received from or paid into the partnership.

Partnerships are a pass-through entity. Borrowers report income (loss) passed through the business on their personal returns, regardless of whether the partnership received or distributed money.

Beginning Capital Account

This amount represents money that the borrower had in the account at the beginning of the year.

Capital Contributed During Year

This amount represents the value of the contributions that the borrower made to the partnership during the year.

Current Year Increase (Decrease)

This amount represents the results of the information the borrower reported on Schedule M-2 of Form 1065, which shows what caused the changes in the borrower's capital accounts during the tax year:

- The borrower's share of net income (loss) per books (Line 3)
- Other increases in the capital account (Line 4) and
- Other decreases in the capital account (Line 7)

Ending Capital Account

This amount is the balance the borrower had in the account at the end of the year.

If the amount indicated is a negative figure, the partnership may require the partners to contribute additional capital.

FYI: Final K-1 Box

If this box is checked, this is the final K-1 issued, indicating:

- The borrower's ownership was transferred or sold to another entity, OR
- · The partnership itself was dissolved

| | | | | Final K- | | Amended | | OMB No. 1545-0123 |
|-----|---|---|------------------|-----------|-------------------|-------------|--------|--|
| Scł | nedule K-1 | ୭ ⋒1 7 | Pa | art III | Partner's | Share of | f Cur | rent Year Income, |
| (Fo | rm 1065) | | | | Deduction | ns, Credi | its, a | nd Other Items |
| | artment of the Treasury nal Revenue Service | For calendar year 2017, or tax year | 1 | Ordinary | y business incor | me (loss) | 15 | Credits |
| _ | beginning / / 2017 | ending / / | 2 | Net renta | al real estate in | come (loss) | | |
| | rtner's Share of Income, I edits, etc. ► See bac | Deductions, k of form and separate instructions. | 3 | Other ne | et rental income | e (loss) | 16 | Foreign transactions |
| | Part I Information About the | Partnershin | 4 | Guarant | teed payments | | + | |
| | | • | 1 | | , | | | |
| Α | Partnership's employer identification num | | 5 | Interest | income | | 1 | |
| В | Partnership's name, address, city, state, | and ZIP code | 6a | Ordinary | y dividends | | | |
| | | | 6b | Qualified | d dividends | | | |
| С | IRS Center where partnership filed return | | 7 | Royaltie | es | | | |
| D | Check if this is a publicly traded part | nership (PTP) | 8 | Net sho | rt-term capital | gain (loss) | | |
| 1 | Part II Information About the | Partner | 9a | Net long | g-term capital g | ain (loss) | 17 | Alternative minimum tax (AMT) items |
| Е | Partner's identifying number | | 9b | Collectit | bles (28%) gain | (loss) | - | |
| F | Partner's name, address, city, state, and | ZIP code | | | | | | |
| • | · a. a.o. o . ia.no, add. ooo, o.o, o.a.o, a.i.o | | 9с | Unrecap | otured section | 1250 gain | | |
| | | | 10 | Net sect | tion 1231 gain (| (loss) | 18 | Tax-exempt income and nondeductible expenses |
| G | General partner or LLC member-manager | Limited partner or other LLC member | 11 | Other in | icome (loss) | | | |
| н | Domestic partner | Foreign partner | | | | | _ | |
| 11 | What type of entity is this partner? | | | | | | | |
| 12 | If this partner is a retirement plan (IRA/SE | P/Keogh/etc.) check here | | | | | 19 | Distributions |
| J | Partner's share of profit, loss, and capital | | 12 | Section | 179 deduction | | 1 | |
| ľ | Beginning | Ending | | | | | | |
| | Profit 9 | 1 | 13 | Other de | eductions | | - | |
| | | | | | | | 20 | Other information |
| | | | | | | | - | |
| | Capital 9 | 6 % | | | | | | |
| ĸ | Partner's share of liabilities at year end: | | | | | | | |
| | Nonrecourse | | 14 | Solf om | ployment earni | nge (lose) | - | |
| | Qualified nonrecourse financing . \$ Recourse \$ | | 14 | Sell-elli | ployment earni | ngs (loss) | | |
| L | Partner's capital account analysis: | | | | | | | |
| | Beginning capital account \$ | | *Se | e attacl | hed stateme | ent for add | itiona | al information. |
| | Capital contributed during the year \$ | | | | | | | |
| | Current year increase (decrease) . \$ | | | | | | | |
| | Withdrawals & distributions \$ | () | | | | | | |
| | Ending capital account \$ | | <u> </u> | | | | | |
| | | | ō | | | | | |
| | Tax basis GAAP Other (explain) | Section 704(b) book | For IRS Use Only | | | | | |
| М | Did the partner contribute property with a | built-in gain or loss? | For | | | | | |
| | If "Yes," attach statement (see instru- | ctions) | | | | | | |
| | | | I | | | | | |

For Paperwork Reduction Act Notice, see Instructions for Form 1065.

www.irs.gov/Form1065

Cat. No. 11394R

Schedule K-1 (Form 1065) 2017

Part III – Partner's Share of Current Year Income, Deductions, Credits, and Other Items

Line 1: Ordinary Business Income (Loss)

This represents the partner's allocated share of ordinary income or loss from the partnership. The partnership allocates portions of income, loss, deductions and credits earned by the business to its partners. Partners pay tax or take deductions on their personal returns for these "pass-through" items.

Because partners pay tax on income earned by the partnership, they are able to take distributions and withdrawals free of income tax consequences.

Effect on Cash Flow Analysis Worksheet

- Add ordinary income only if the partnership has positive sales and earnings trends, AND:
 - Schedule K-1s reflect a history of the borrower receiving cash distributions consistent with ordinary income. (Refer to Line 19, Distributions, for Code A cash distributions); OR
 - Schedule K-1s do not reflect a history of the borrower receiving cash distributions consistent with ordinary income:
 - But you can document adequate liquidity to support the withdrawal of earnings; OR
 - Limit the amount of qualifying income to the amount of distributions received
- In general, deduct any loss from cash flow. Follow investor guidelines

Line 2: Net Rental Real Estate Income (Loss)

If the borrower has reported income or loss from rental real estate activity on this line, the Partnership Return will, in general, include Form 8825: Rental Real Estate Income and Expenses of a Partnership or an S Corporation (see page 81).

Effect on Cash Flow Analysis Worksheet

- After analyzing Form 8825, add continuous and ongoing net rental income. In general, deduct any loss. Follow investor guidelines
- After analyzing Form 1065: U.S. Return of Partnership Income (see page 63), add back depreciation expense

Line 3: Other Net Rental Income (Loss)

This line represents income (loss) from all other net rental activity.

Effect on Cash Flow Analysis Worksheet

 Add continuous and ongoing other net rental income if conditions from Line 1, Ordinary business income, are met. In general, deduct any loss. Follow investor guidelines

Line 4: Guaranteed Payments

This line displays payments made to the partner for services rendered or for the use of capital. These payments are made without regard to the partnership's profits and are subject to self-employment tax.

In general, document with 2 years' tax returns.

Effect on Cash Flow Analysis Worksheet

· Add guaranteed payments

| | | | | Final K | | Amended | | OMB No. 1545-0123 |
|--------|---|---|------------------|-----------|-------------------|--------------|---------|--|
| Sch | edule K-1 | 2017 | Pa | art III | Partner's | Share of | f Cur | rent Year Income, |
| (For | m 1065) | | | | Deduction | ns, Credi | its, a | nd Other Items |
| | rtment of the Treasury al Revenue Service | For calendar year 2017, or tax year | 1 | Ordinary | y business inco | me (loss) | 15 | Credits |
| _ | beginning / / 2017 | ending / / | 2 | Net rent | al real estate in | ncome (loss) | | |
| | tner's Share of Income, D | eductions, of form and separate instructions. | 3 | Other n | et rental incom | e (loss) | 16 | Foreign transactions |
| | art I Information About the | Dortnorohin | 4 | Guarant | teed payments | | + | |
| | | • | ~ | Guaran | iood paymonio | | | |
| Α | Partnership's employer identification numb | | 5 | Interest | income | | | |
| В | Partnership's name, address, city, state, ar | nd ZIP code | 6a | Ordinar | y dividends | | | |
| | | | 6b | Qualifie | d dividends | | | |
| С | IRS Center where partnership filed return | | 7 | Royaltie | es | | | |
| D | Check if this is a publicly traded partner | ership (PTP) | 8 | Net sho | rt-term capital | gain (loss) | | |
| P E | Partner's identifying number | Partner | 9a | Net long | g-term capital o | gain (loss) | 17 | Alternative minimum tax (AMT) items |
| - F | | D | 9b | Collecti | bles (28%) gair | ı (loss) | | |
| | Partner's name, address, city, state, and Z | P code | 9c | Unreca | otured section | 1250 gain | | |
| | | | 10 | Net sec | tion 1231 gain | (loss) | 18 | Tax-exempt income and nondeductible expenses |
| G | General partner or LLC member-manager | Limited partner or other LLC member | 11 | Other in | icome (loss) | | } | |
| н | Domestic partner | Foreign partner | | | | | | |
| 11 | What type of entity is this partner? | | | | | | | |
| 12 | If this partner is a retirement plan (IRA/SEP. | (Keogh/etc.) check here | | | | | 19 | Distributions |
| J | Partner's share of profit, loss, and capital (s | see instructions): | 12 | Section | 179 deduction | 1 | _ | |
| | Beginning | Ending | | | | | _ | |
| | Profit % | % | 13 | Other d | eductions | | | |
| | Loss % | % | | | | | 20 | Other information |
| | Capital % | %_ | | | | | | |
| к | Partner's share of liabilities at year end: | | | | | | | |
| | Nonrecourse | | 14 | Colf om | nlovment com | ingo (logo) | + | |
| | Qualified nonrecourse financing . \$ _ Recourse | | 14 | Sell-elli | ployment earni | irigs (ioss) | | |
| | | | | | | | | |
| L | Partner's capital account analysis: Beginning capital account \$ | | *0 | 00.0#00 | had statem | ont for add | ditions | al information. |
| | - | | 36 | e allac | neu statem | ent for auc | וווטוונ | ai information. |
| | Capital contributed during the year \$_ | | | | | | | |
| | Current year increase (decrease) . \$ _ | | | | | | | |
| | Withdrawals & distributions \$ _ |) | | | | | | |
| | Ending capital account \$ _ | | l F | | | | | |
| | | | 0 | | | | | |
| | ☐ Tax basis ☐ GAAP ☐ | Section 704(b) book | Sc | | | | | |
| | Other (explain) | | For IRS Use Only | | | | | |
| | | | <u>.</u> | | | | | |
| м | Did the partner contribute property with a b | ouilt-in gain or loss? | For | | | | | |
| | Yes No | ŭ | | | | | | |
| | If "Yes," attach statement (see instruct | ions) | I | | | | | |
| | | | | | | | | |

For Paperwork Reduction Act Notice, see Instructions for Form 1065.

www.irs.gov/Form1065

Cat. No. 11394R

Schedule K-1 (Form 1065) 2017

Lines 5-9c: Portfolio Income (Loss)

The borrower reported these items elsewhere on Form 1040; therefore, they are already included in cash flow.

Effect on Cash Flow Analysis Worksheet

There is no effect on cash flow; make no adjustment

Line 19: Distributions

This amount represents the fair market value of property distributed by the partnership to the borrower.

Typically, this will be cash coded as "A", but other items may be included, such as a forgiven loan to the borrower from the partnership.

Effect on Cash Flow Analysis Worksheet

 There is no effect on cash flow; make no adjustment. Use Code A cash distributions reported on Line 19 to support whether the borrower accessed the business income

See page 107 to learn how to use liquidity ratios to measure the financial health of the business.

Use liquidity ratios when:

- There is no history of the borrower receiving cash distributions or
- Distributions are not consistent with ordinary income

Calculate current and quick ratios with our auto-calculating, editable Liquidity Worksheet at mgic.com/liquid



| Form | 10 | 65 | For cale | | Return of Partner | | | | _ | No. 1545 | -0123 | |
|--|------------|---|------------|------------------------|---|---------------------|--------------------|-------|------------------------------------|-------------|-------------|--|
| | | the Treasury ue Service | | ► Go to www.irs. | .gov/Form1065 for instruction | ns and the latest | information. | · ' | 2 | | | |
| | | siness activity | | Name of partnershi | р | | | | D Employer | identificat | tion number | |
| B Prin | cipal prod | luct or service | Type or | Number, street, and | d room or suite no. If a P.O. box, se | e the instructions. | | | E Date bu | siness st | arted | |
| C Bus | siness co | ode number | Print | City or town, state | or province, country, and ZIP or for | eign postal code | | | F Total ass | | the | |
| | | | | | | | | | \$ | | | |
| G H I | Check | applicable bo accounting m er of Schedule | ethod: | (6) Technical (1) Cash | rn (2) Final return (3) termination - also check (1) or (2) Accrual (3) n person who was a partner at a | (2) Other (specify) | > | | | | | |
| J | | | | | | | | | | | | |
| Caut | ion. Inc | clude only tra | ade or b | ousiness income a | nd expenses on lines 1a throu | ugh 22 below. Se | ee the instruction | s for | more infor | mation. | | |
| | 1a | Gross rece | ipts or | sales | | 1a | | | | | \top | |
| | b | | • | | | | | | | | | |
| | C | Balance. S | 1c | 1 | | | | | | | | |
| | 2 | Cost of go | ods sol | 2 | | | | | | | | |
| | 3 | Gross prof | it. Subt | 3 | | | | | | | | |
| d) | 4 | | | | partnerships, estates, and to | | | 4 | | - | | |
| Ĕ | 5 | • | | | dule F (Form 1040)) | • | • | 5 | | | | |
| Income | 6 | | | | art II, line 17 (attach Form 47 | | | 6 | | | _ | |
| | 7 | | | | ent) | | | 7 | | | _ | |
| | 8 | | | ss). Combine line | 8 | | | | | | | |
| | 9 | | | | partners) (less employment | | | 9 | | | _ | |
| (see the instructions for limitations) | 10 | | - | | 10 | + | | + | | | | |
| nital | | | | ents to partners | | - | | | _ | | | |
| . <u>≒</u> | 11 | - | | | | | | 11 | | | _ | |
| ns fc | 12 | | | | | | | 12 | | | _ | |
| cţio | 13 | | | | | | | 13 | | | _ | |
| stru | 14 | | | | | | | 14 | - | | _ | |
| <u>=</u> | 15 | | | | | 1 1 | | 15 | _ | | | |
| 9e # | 16a | - | | - | orm 4562) | | | | 4 | | | |
| | b | • | | • | 125-A and elsewhere on return | | | 16c | | | | |
| ns | 17 | | | | gas depletion.) | | | 17 | | | | |
| 엹 | 18 | | | | | | | 18 | | | | |
| Deductions | 19 | Employee | benefit | programs | | | | 19 | | | | |
| eq | 20 | | | | nt) | | | 20 | | | | |
| | 21 | Total dedu | ıctions | . Add the amour | nts shown in the far right co | lumn for lines 9 | through 20. | 21 | | | | |
| | 22 | | | | . Subtract line 21 from line 8 | | | 22 | | | | |
| Sig | n | knowledge | e and bel | | I have examined this return, includi and complete. Declaration of preparation of preparations are nowledge. | | | compa | ny member) | is based | l on all | |
| Her | | | | | | | | F | May the IRS disc preparer shown | below (see | _ | |
| | | | mbuur - f | | Discourage to the contract of |) | nto. | Ľ | nstructions)? | Yes | ∐ No | |
| | | Print/Type | | | lity company member | , Da | | T | | PTIN | | |
| Paid | t | Filliv Type | prepare | SHAITIE | Preparer's signature | | Date | | ck 🗌 if | FIIN | | |
| Pre | parer | | | | | | | | employed | | | |
| | Only | Et | ne 🕨 | | | | | Firm' | Firm's EIN ► | | | |
| | | Firm's add | ress ▶ | | | | | Phon | ie no. | | | |

For Paperwork Reduction Act Notice, see separate instructions.

Cat. No. 11390Z

Form **1065** (2017)

Form 1065: U.S. Return of Partnership Income

Partnerships report profit or loss on Form 1065. The partnership itself does not pay tax. Partnership profit (loss) is passed to individual partners via Schedule K-1 (Form 1065). The partners pay tax on their proportionate share.

As you analyze cash flow from Form 1065, remember to add/deduct only the borrower's share of income/ losses. The borrower's ownership percentage is on Schedule K-1 (Form 1065).

Using income from Form 1065 to qualify the borrower depends upon the viability of the business and the borrower's ability to access funds.

The first page of Form 1065 provides a picture of the business's income and expenses at a given point in time and is basically an income statement.

Line 4: Ordinary Income (Loss) from Other Partnerships, Estates, and Trusts

Partnerships can be partners in other partnerships. Income earned by a partnership waterfalls to its partners.

Effect on Cash Flow Analysis Worksheet

To avoid double-counting this income, deduct the income/add back the loss

Lines 5-7: Income (Loss) from Other Miscellaneous Sources

Analyze these lines to determine whether the income (loss) is stable and recurring.

Effect on Cash Flow Analysis Worksheet

Deduct nonrecurring income/add nonrecurring loss

Line 16c: Depreciation

Depreciation is a noncash expense allocated over the useful life of a declared asset.

Effect on Cash Flow Analysis Worksheet

· Add back the amount

Line 17: Depletion

Depletion, a noncash expense, is the exhaustion of a natural resource over a given period of time.

Effect on Cash Flow Analysis Worksheet

· Add back the amount

Line 20: Other Deductions

Review the supporting statement for deductions for amortization and any one-time casualty losses.

Effect on Cash Flow Analysis Worksheet

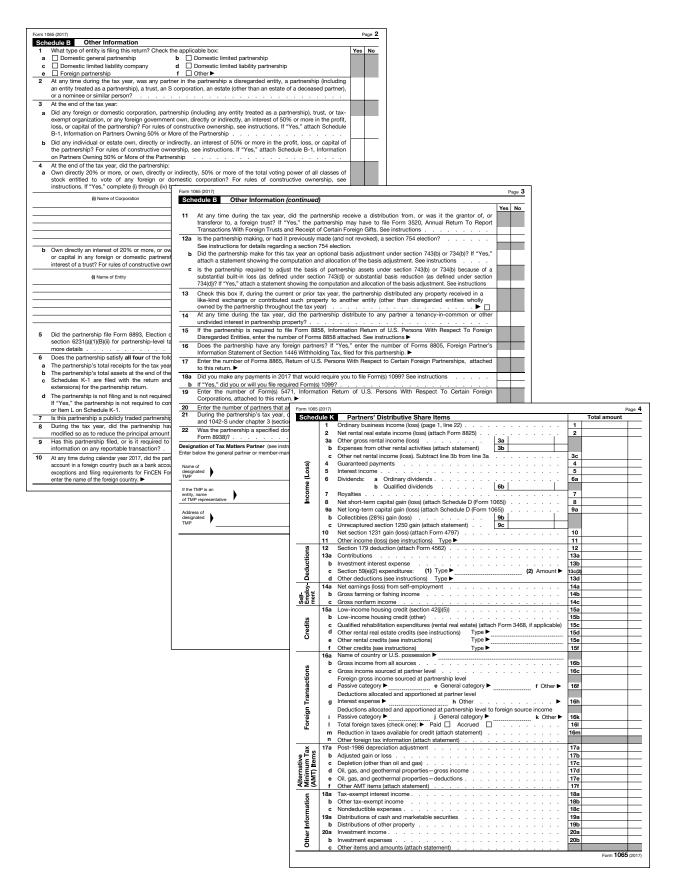
Add back amortization and/or casualty loss

Line 22: Ordinary Business Income (Loss)

The partnership divides ordinary income (loss) among its partners. The borrower's share is reported on Line 1 of Schedule K-1 (Form 1065).

Effect on Cash Flow Analysis Worksheet

There is no effect on cash flow; make no adjustment



Form 1065: U.S. Return of Partnership Income (Pages 2-4)

Effect on Cash Flow Analysis Worksheet

• No line items on these pages affect cash flow

Form 1065 (2017) Page **5**

| \naly | sis of Net Incon | ne (Loss) | | | | | | | | | | |
|----------|---|---|-------------------|----------------------|------------------------|----------|-----------------------|-----------------|------------------------|--------|-------------------|----------|
| 1 | Net income (loss). Schedule K, lines | . Combine Schedule 12 through 13d, and | K, lines 1 16l | through ¹ | 11. From | the res | sult, subtract th | he sum o | of 1 | | | |
| 2 | Analysis by partner type: | (i) Corporate | (ii) Indiv | I | (iii) Indiv (passiv | | (iv) Partners | nın ı ' | (v) Exem Organizati | | (vi) Nominee/O | ther |
| а | General partners | | | | | | | | | | | |
| b | Limited partners | | | | | | | | | | | |
| Sch | edule L Bala | nce Sheets per B | ooks | | Beginnin | g of tax | k year | | End | of tax | year | |
| | - | Assets | | | (a) | | (b) | | (c) | | (d) | |
| 1 | Cash | | | | | | | | | | | |
| 2a | Trade notes and a | accounts receivable. | | | | | | | | | | |
| b | Less allowance fo | or bad debts | | | | | | | | | | |
| 3 | Inventories | | | | | | | | | | | |
| 4 | U.S. government | obligations | | | | | | | | | | |
| 5 | Tax-exempt secur | rities | | | | | | | | | | |
| 6 | | ets (attach statement | • | | | | | _ | | | | |
| 7a | • | (or persons related to | partners) | | | | | _ | | | | |
| b | Mortgage and rea | | | | | _ | | 4 | | | | |
| 8 | | s (attach statement) . | | | | | | | | | | |
| 9a | | er depreciable assets | | | | | | | | _ | | |
| b | | d depreciation | | | | | | | | _ | | |
| 10a | • | | | | | _ | | - | | - | | |
| b 11 | | d depletion amortization) | | | | | | | | | | |
| 12a | | (amortizable only) | | | | | | | | _ | | |
| | • | d amortization | | | | | | | | _ | | |
| 13 | | ch statement) | | | | | | | | | | |
| 14 | • | | | | | | | - | | | | |
| | | es and Capital | | | | | | 1 | | | | |
| 15 | Accounts payable | · | | | | | | | | | | |
| 16 | Mortgages, notes, b | onds payable in less th | an 1 year | | | | | | | | | |
| 17 | Other current liabi | ilities (attach stateme | ent) . | | | | | | | | | |
| 18 | All nonrecourse lo | oans | | | | _ | | | | | | |
| 19a | • | s (or persons related to | | | | <u> </u> | | _ | | | | |
| b | | oonds payable in 1 yea | | | | - | | 4 | | | | |
| 20 | • | tach statement) | | | | - | | - | | | | |
| 21 22 | | accounts d capital | | | | ⊢ | | 4 | | | | |
| | | econciliation of In | | oce) per | Pooks I | A/i+b I | noomo (l oo | o) por E | Poturn | | | |
| CCIII | No | ote. The partnership | may be re | | file Sched | dule M | -3 (see instruc | tions). | | | | |
| 1 | Net income (loss) | per books | | | | | recorded on bool | | | ıded | | |
| 2 | | Schedule K, lines 1, 2, 3 | | | | on Sche | dule K, lines 1 thr | ougn II (I Ժ | temize): | | | |
| | | and 11, not recorded o | | | a | ах-ех | empt interest | Ψ | | | | |
| 3 | Guaranteed pay | ize): vments (other tha | | | ⊢ , ; |)educ | tions included | on Scho | dule K li | nee | | |
| - | | | | | | | ugh 13d, and | | | | | |
| 4 | , | ed on books this yea | | | ; ا | against | t book income | this yea | ır (itemize | e): | | |
| | | Schedule K, lines | | | a I | Depred | ciation \$ | | | | | |
| а | Depressistion ¢ | · | | | 8 | ∆dd lin | es 6 and 7 . | | | | | |
| b | Travel and enterta | ainment \$ | | | | | e (loss) (Analy | | | | | |
| 5 | | gh 4 | | | | | line 1). Subtrac | | | | | |
| | | nalysis of Partners | | I Accou | nts | | | | | | | |
| 1 | | ning of year | | | | Distrib | utions: a Cash | ı | | . | | |
| 2 | | ed: a Cash | | | | | b Prop | erty . | | . [| | |
| | | b Property | | | 7 | Other o | decreases (iter | mize): | | | | |
| 3 | Net income (loss) | per books | | | ╛. | | | | | | | |
| 4 | Other increases (if | temize): | | | _ | Add lin | es 6 and 7 . | | | . | | |
| 5 | Add lines 1 through | gh 4 | | | 9 | Balance | at end of year. So | ubtract line | e 8 from lin | ie 5 | Form 1065 | (0.5 : : |
| | | | | | | | | | | | Form Tillian | ・ハココン |

Form 1065: U.S. Return of Partnership Income (Page 5)

Schedule L – Balance Sheets per Books

This section of Form 1065 provides a picture of the business's assets and liabilities and the owners' equity at the beginning and the end of the tax year.

Note: IRS guidelines do not require every business to complete Schedule L.

Line 16: Mortgages, Notes, Bonds Payable in Less Than 1 Year

Business obligations that are payable in less than 1 year may have a negative impact on cash flow.

Effect on Cash Flow Analysis Worksheet

 In general, deduct the amount in Column d; however, if you determine these obligations have a "rollover" clause or there are ample liquid assets to cover these obligations, a deduction may not be necessary

Schedule M-1 – Reconciliation of Income (Loss) per Books With Income (Loss) per Return

Line 4b: Travel and Entertainment

These cash expenses relate to the cost of business travel and entertainment.

Effect on Cash Flow Analysis Worksheet

 Deduct the amount on Line 4b, which commonly reflects only 50% of expenses paid

| | | | Final K- | 1 🗆 | Amended | K-1 | OMB No. 1545-0123 |
|---------------|--|----|------------|---------------------|-----------|-------|-------------------------------------|
| (Fo | rm 1120S) 20 17 | | | Deductions, | Credits, | and | |
| Depa Inter | rtment of the Treasury all Revenue Service For calendar year 2017, or tax year | 1 | Ordinary | business income | e (loss) | 13 | Credits |
| | beginning / / 2017 ending / / | 2 | Net renta | al real estate inco | me (loss) | | |
| | areholder's Share of Income, Deductions, | 3 | Other ne | t rental income (l | oss) | | |
| | edits, etc. See back of form and separate instructions. | 4 | Interest i | ncome | | | |
| E | Part I Information About the Corporation | | | | | | |
| Α | Corporation's employer identification number | 5a | Ordinary | dividends | | | |
| В | Corporation's name, address, city, state, and ZIP code | 5b | Qualified | l dividends | | 14 | Foreign transactions |
| | | 6 | Royalties | 3 | | | |
| | | 7 | Net shor | t-term capital gai | in (loss) | | |
| С | IRS Center where corporation filed return | 8a | Net long | -term capital gair | n (loss) | | |
| E | art II Information About the Shareholder | 8b | | les (28%) gain (lo | | | |
| D | Shareholder's identifying number | 8c | Unrecap | tured section 125 | 50 gain | | |
| E | Shareholder's name, address, city, state, and ZIP code | 9 | Net sect | ion 1231 gain (los | ss) | | |
| | | 10 | Other inc | come (loss) | | 15 | Alternative minimum tax (AMT) items |
| | | | | | | | |
| F | Shareholder's percentage of stock ownership for tax year | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | 11 | Section | 179 deduction | | 16 | Items affecting shareholder basis |
| | | 12 | Other de | ductions | | | |
| <u>></u> | | | | | | | |
| se Only | | | | | | | |
| For IRS Use | | | | | | | |
| For | | | | | | 17 | Other information |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | * See | attached sta | tement fo | or ad | ditional information. |

Module 2

For Paperwork Reduction Act Notice, see the Instructions for Form 1120S. www.irs.gov/Form1120S

Cat. No. 11520D Schedule K-1 (Form 1120S) 2017

Schedule K-1 (Form 1120S): Shareholder's Share of Income, Deductions, Credits, etc.

An S Corporation is a legal entity with a limited number of shareholders.

S Corporations prepare Schedule K-1 (Form 1120S) to inform individual shareholders of their share of income (loss), deductions and credits.

Underwriting cash flow for a borrower who is a shareholder may consist of the following items:

- The borrower's share of:
 - Ordinary business income (loss)
 - Net rental real estate income (loss)
 - Other net rental income (loss)
- Salaries paid to the borrower in an employeremployee relationship
- Dividends paid by the S Corporation to its shareholders

PART II – Information About the Shareholder

Line F: Shareholder's Percentage of Stock Ownership for Tax Year

This line indicates the shareholder's percentage of ownership in the S Corporation.

FYI: Final K-1 Box

If this box is checked, this is the final K-1 issued, indicating:

- The borrower's ownership was transferred or sold to another entity, OR
- The S Corporation itself was dissolved

Part III – Shareholder's Share of Current Year Income, Deductions, Credits, and Other Items

Line 1: Ordinary Business Income (Loss)

This represents the shareholder's allocated share of ordinary income (loss) from the S Corporation. The business allocates S Corporation shareholders portions of income, loss, deductions and credits earned. Shareholders pay tax or take deductions on their personal returns for these "pass-through" items.

Because shareholders pay tax on income earned by the S Corporation, they are able to take distributions and withdrawals free of income tax consequences.

Effect on Cash Flow Analysis Worksheet

- Add ordinary income only if the S Corporation has positive sales and earnings trends, AND:
 - Schedule K-1s reflect a history of the borrower receiving cash distributions consistent with ordinary income. (Refer to Line 16, Items affecting shareholder basis, for Code D cash distributions); OR
 - Schedule K-1s do not reflect a history of the borrower receiving cash distributions consistent with ordinary income:
 - But you can document adequate liquidity to support the withdrawal of earnings; OR
 - Limit the amount of qualifying income to the amount of distributions received
- In general, deduct any loss. Follow investor guidelines

| | | Final K-1 Amer | | OMB No. 1545-0123 | | | | |
|--|----------|---|-----------|-------------------------------------|--|--|--|--|
| Schedule K-1 (Form 1120S) 201 | <i>'</i> | Part III Shareholder's Share of Current Year Income, Deductions, Credits, and Other Items | | | | | | |
| Department of the Treasury Internal Revenue Service For calendar year 2017, or tax y | ear 1 | Ordinary business income (loss | 13 | Credits | | | | |
| beginning / / 2017 ending / / | 2 | Net rental real estate income (lo | iss) | | | | | |
| Shareholder's Share of Income, Deductions, Credits, etc. See back of form and separate instruction | 3 | Other net rental income (loss) | | | | | | |
| | ons. | Interest income | | | | | | |
| Part I Information About the Corporation | | | | | | | | |
| A Corporation's employer identification number | 5a | Ordinary dividends | | | | | | |
| B Corporation's name, address, city, state, and ZIP code | 5b | Qualified dividends | 14 | Foreign transactions | | | | |
| | 6 | Royalties | | | | | | |
| | 7 | Net short-term capital gain (loss | s) | | | | | |
| C IRS Center where corporation filed return | 8a | Net long-term capital gain (loss |) | | | | | |
| Part II Information About the Shareholder | 8b | Collectibles (28%) gain (loss) | | | | | | |
| D Shareholder's identifying number | 8c | Unrecaptured section 1250 gain | ו | | | | | |
| E Shareholder's name, address, city, state, and ZIP code | 9 | Net section 1231 gain (loss) | | | | | | |
| | 10 | Other income (loss) | 15 | Alternative minimum tax (AMT) items | | | | |
| | | | | | | | | |
| F Shareholder's percentage of stock ownership for tax year | % | | | | | | | |
| | | | | | | | | |
| | 11 | Section 179 deduction | 16 | Items affecting shareholder basis | | | | |
| | 12 | Other deductions | | | | | | |
| <i>≥</i> | | | | | | | | |
| Ise Only | | | | | | | | |
| For IRS Use | | | 17 | Other information | | | | |
| IO. | | | ., | Other information | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | * See attached stateme | nt for ac | dditional information. | | | | |

Module 2

Cat. No. 11520D Schedule K-1 (Form 1120S) 2017

For Paperwork Reduction Act Notice, see the Instructions for Form 1120S. www.irs.gov/Form1120S

Line 2: Net Rental Real Estate Income (Loss)

If the borrower has reported income or loss from net rental real estate activity on this line, the S Corporation Return will generally include Form 8825: Rental Real Estate Income and Expenses of a Partnership or an S Corporation (see page 81).

Effect on Cash Flow Analysis Worksheet

- After analyzing Form 8825, add continuous and ongoing net rental income. In general, deduct any loss. Follow investor guidelines
- After analyzing Form 1120S: U.S. Income Tax Return for an S Corporation (see page 73), add back depreciation expense

Line 3: Other Net Rental Income (Loss)

This line represents income or loss from all other net rental activity.

Effect on Cash Flow Analysis Worksheet

 Add continuous and ongoing other net rental income if conditions from Line 1, Ordinary business income are met. In general, deduct any loss. Follow investor guidelines

Lines 4-8c: Portfolio Income (Loss)

The borrower reported these items elsewhere on the 1040; therefore, they are already included.

Effect on Cash Flow Analysis Worksheet

There is no effect on cash flow; make no adjustment

Line 16: Items Affecting Shareholder Basis

This amount represents the fair market value of items distributed by the S Corporation to the borrower. Typically, this will be cash, coded as "D," but other items may be included.

Effect on Cash Flow Analysis Worksheet

 There is no effect on cash flow; make no adjustment. Use Code D cash distributions, reported on Line 16, to support whether the borrower accessed the business income

See page 107 to learn how to use liquidity ratios to measure the financial health of the business.

Use liquidity ratios when:

- There is no history of the borrower receiving cash distributions or
- Distributions are not consistent with ordinary income

Calculate current and quick ratios with our auto-calculating, editable Liquidity Worksheet at mgic.com/liquid

Form **1120S**

Department of the Treasury Internal Revenue Service

U.S. Income Tax Return for an S Corporation

▶ Do not file this form unless the corporation has filed or is attaching Form 2553 to elect to be an S corporation.
 ▶ Go to www.irs.gov/Form1120S for instructions and the latest information.

OMB No. 1545-0123

| For | calen | dar year 2017 o | r tax yea | ir beginning | | | , 2017, є | ending | | | , 20 | | |
|------------------------------------|--|---------------------------|-----------------|------------------------|--|--------------------|---------------|--------------------|-----------|---|-------------------------------------|------------------|--|
| A S election effective date | | | Name | | | | | | D Emp | oloyer identification | n number | | |
| TYPE | | | | | | | | | 1 | | | | |
| | | activity code | OR | Number, street | , and room or suite | no. If a P.O. bo | x, see inst | ructions. | | E Date | E Date incorporated | | |
| nı | umber (s | see instructions) | | | | | | | | | | | |
| | | | PRINT | City or town, st | tate or province, co | ountry, and ZIP of | r foreign p | ostal code | | F Total assets (see instructions) | | | |
| | | ch. M-3 attached | | | | | | | | \$ | | | |
| G | ls the c | corporation electing | ng to be ar | n S corporation b | peginning with th | is tax year? | Yes | ☐ No If " | Yes," att | ach Form | 2553 if not alre | ady filed | |
| Н | Check i | if: (1) 🗌 Final re | S elect | ion termination or I | revocation | | | | | | | | |
| | | the number of sh | | | | | | | | | | | |
| Cau | Caution: Include only trade or business income and expenses on lines 1a through 21. See the instructions for more information. | | | | | | | | | | | | |
| | 1 a | Gross receipts | or sales. | | | | . 1a | | | | | | |
| | b | Returns and all | lowances | | | | | | | | | | |
| Φ | С | Balance. Subtr | act line 1 | e 1b from line 1a | | | | | | | | | |
| Ĕ | 2 | Cost of goods | sold (atta | ıch Form 1125- | n Form 1125-A) | | | | | | | | |
| Income | 3 | Gross profit. Su | ubtract lir | ne 2 from line 1 | с | | | | | 3 | | | |
| _ | 4 | Net gain (loss) | from Forr | m 4797, line 17 | 4797, line 17 (attach Form 4797) | | | | | | | | |
| | 5 | Other income (| loss) (see | instructions— | attach stateme | nt) | | | | 5 | | | |
| | 6 | Total income | (loss). Ad | ld lines 3 throu | gh 5 | <u> </u> | | | | ▶ 6 | | | |
| ŝ | 7 | Compensation | of officer | s (see instruction | ons-attach Fo | rm 1125-E) | | | | 7 | | | |
| (see instructions for limitations) | 8 | Salaries and wa | ages (less | ss employment credits) | | | | | | 8 | | | |
| nita | 9 | Repairs and ma | aintenanc | ce | | | | | | | | | |
| 듣 | 10 | Bad debts . | | | | | | | | 10 | | | |
| s to | 11 | Rents | | | | | | | | 11 | | | |
| <u>.</u> | 12 | Taxes and licer | nses | | | | | | | 12 | | | |
| ,ct | 13 | Interest | | | | | | | | 13 | | | |
| nstr | 14 | Depreciation no | ot claime | d on Form 112 | on Form 1125-A or elsewhere on return (attach Form 4562) | | | | | | | | |
| <u>.</u> | 15 | Depletion (Do I | not dedu | ct oil and gas | oil and gas depletion.) | | | | | | | | |
| | 16 | Advertising . | | | | | | | | | | | |
| ns | 17 | Pension, profit- | -sharing, | etc., plans . | | | | | | 17 | | | |
| 엹 | 18 | Employee bene | efit progra | ams | | | | | | 18 | | | |
| Deductions | 19 | Other deductio | ns (attacl | h statement) | | | | | | 19 | | | |
| eq | 20 | Total deduction | ns. Add | lines 7 through | 19 | | | | | ▶ 20 | | | |
| Ω | 21 | Ordinary busin | ness inco | ome (loss). Sub | otract line 20 fro | om line 6 . | | | | 21 | | | |
| | 22 a | Excess net pass | sive incom | ne or LIFO recap | oture tax (see ins | structions) . | . 22a | | | | | | |
| | b | Tax from Schee | dule D (Fo | orm 1120S) . | | | . 22b | | | | 1 | | |
| ıţ | С | Add lines 22a a | and 22b (| see instructions | s for additional | taxes) | | | | 22c | | | |
| Payments | 23 a | 2017 estimated | l tax payn | nents and 2016 | overpayment co | redited to 201 | 7 23a | | | | | | |
| ЭŠ | b | Tax deposited | with Forn | n 7004 | | | . 23b | | | | 1 | | |
| ے | С | Credit for feder | ral tax pa | id on fuels (atta | ach Form 4136) | | . 23c | | | | 1 | | |
| p | d | Add lines 23a t | hrough 2 | 3c | | | | | | 23d | | | |
| ax and | 24 | Estimated tax p | penalty (s | ee instructions |). Check if Form | n 2220 is atta | ched . | | . ▶ 🗆 | 24 | | | |
| <u>a</u> | 25 | Amount owed | . If line 2 | 3d is smaller th | nan the total of I | lines 22c and | 24, ente | r amount ow | ed | 25 | | | |
| • | 26 | Overpayment. | If line 23 | 3d is larger thar | n the total of lin | es 22c and 24 | l, enter a | amount overp | oaid | 26 | | | |
| | 27 | Enter amount f | rom line 2 | 26 Credited to | 2018 estimate | ed tax ► | | Re | efunded | ▶ 27 | | | |
| | Ţ | | | | mined this return, income than taxpayer) is bas | | | | | | ny knowledge and bel | lief, it is true | |
| o:- | | correct, and complet | io. Decidi dili | and preparer (other | inan taxpayer) is Das | ou on an imorriali | on or writeri | proparer rias driy | Miowieuge | May tr | e IRS discuss this ret | | |
| Siç | |) | | | | \ | | | | | e preparer shown below structions)? | _ | |
| He | re | Signature of o | | | | Date | Title | | | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | T L Yes | s ∐ No | |
| Pa | id | Print/Type pre | parer's nan | ne | Preparer's sig | nature | | Date | | Check | PTIN | | |
| Preparer | | | | | | | | | | self-employed | | | |
| Use Only Firm's name | | | | | | | Firm's I | Firm's EIN ▶ | | | | | |
| Use Only Firm's address ▶ Phone | | | | | | | | | | no | | | |

For Paperwork Reduction Act Notice, see separate instructions.

Cat. No. 11510H

Form **1120S** (2017)

Form 1120S: U.S. Income Tax Return for an S Corporation

S Corporations report profit or loss on Form 1120S. The S Corporation itself does not pay tax. S Corporation profit (loss) is passed to individual shareholders via Schedule K-1 1120S. The shareholders pay tax on their proportionate share.

As you analyze cash flow from Form 1120S, remember to add/deduct only the borrower's share of income/ losses. The borrower's ownership percentage is on Schedule K-1 (Form 1120S).

Using income from Form 1120S to qualify the borrower depends upon the viability of the business and the borrower's ability to access funds.

The first page of Form 1120S provides a picture of the business's income and expenses at a given point in time and is basically an income statement.

Lines 4-5: Income (Loss) From Miscellaneous Sources

Analyze these lines to determine whether the income (loss) is stable and recurring.

Effect on Cash Flow Analysis Worksheet

Deduct nonrecurring income/add nonrecurring loss

Line 14: Depreciation

Depreciation is a noncash expense allocated over the useful life of a declared asset.

Effect on Cash Flow Analysis Worksheet

• Add back the amount

Line 15: Depletion

Depletion, a noncash expense, is the exhaustion of a natural resource over a given period of time.

Effect on Cash Flow Analysis Worksheet

· Add back the amount

Line 19: Other Deductions

Review the supporting statement for deductions for amortization and any one-time casualty losses.

Effect on Cash Flow Analysis Worksheet

· Add back amortization and/or casualty loss

Line 21: Ordinary Business Income (Loss)

The S Corporation divides ordinary income (loss) among its shareholders. The borrower's share is reported on Schedule K-1 (Form 1120S).

Effect on Cash Flow Analysis Worksheet

There is no effect on cash flow; make no adjustment

| F 44 | 20S (2017) | | | | | | | | | | |
|------|---|---|--|-----------------------------------|---|-----------------------------------|---|--|--------------------------|------------|--------------------------|
| | | rmation (see instruction | s) | | | | Page 2 | | | | |
| 1 | | od: a Cash b | | | | | Yes No | | | | |
| | | c ☐ Other (specify) ▶ | • | | | | | | | | |
| 2 | See the instructions and a Business activity ▶ | enter the: | b Product or ser | vice ► | | | | | | | |
| 3 | At any time during the | tax year, was any sharehold on? If "Yes," attach Schedule | ler of the corporation | a disregarded entity, | | | | | | | |
| 4 | At the end of the tax year | | D 1, 11101111411011 011 01 | ortain ortaionologic or | a. 0 00.pc | - 44.011 | | | | | |
| а | Own directly 20% or mo | ore, or own, directly or indire | ctly, 50% or more of t | the total stock issued | and outsta | nding | of any | | | | |
| | foreign or domestic corp below | ooration? For rules of constr | uctive ownership, see | instructions. If "Yes," | complete (|) throu | ugh (v) | | | | |
| | (i) Name of Corporation | (ii) Employer Identification Number (if any) | (iii) Country of Incorporation | (iv) Percentage of Stock Owned | (v) If Percei Date (if a Subsi | ntage in ny) a Qu diary Ele | (iv) is 100%, Enter the salified Subchapter S ection Was Made | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| b | capital in any foreign or | of 20% or more, or own, die domestic partnership (includie ructive ownership, see instruc | ng an entity treated as | a partnership) or in th | e beneficial | rofit, lo intere | oss, or st of a | | | | |
| | (i) Name of Entity | (ii) Employer Identification Number (if any) | (iii) Type of Entity | (iv) Country of Organization | Form 1120 | | | | | | Page 3 |
| | | | | _ | Schedu | | | Pro Rata Share Items | | | Total amount |
| | | | | | | 1 2 | | come (loss) (page 1, line 21) income (loss) (attach Form 8825) | | 2 | |
| | | | | | | 3a | Other gross rental in | come (loss) | 3a | | |
| 5 a | At the end of the tax vea | I r, did the corporation have a | nv outstanding shares | of restricted stock? . | | b | Expenses from other | rental activities (attach statement) | 3b | | |
| | If "Yes," complete lines | i) and (ii) below. | | | · | ļ,c | Other net rental inco | me (loss). Subtract line 3b from line 3a . | | 3c | |
| | | tricted stock | | | Income (Loss) | 5 | Dividends: a Ordinar | y dividends | | 5a | |
| b | | n-restricted stock | ny outstanding stock o | ptions, warrants, or si |) E | - | b Qualifie | d dividends | 5b | | |
| | If "Yes," complete lines | i) and (ii) below. | | | l 60 | 6 | | | | 6 | |
| | (i) Total shares of sto | ck outstanding at the end of | the tax year > | | = | 7 8a | | al gain (loss) (attach Schedule D (Form 112 I gain (loss) (attach Schedule D (Form 1120 | | 7 8a | |
| 6 | (ii) Total shares of sto | ck outstanding if all instrume led, or is it required to file | nts were executed | | | b | | ain (loss) | | oa | |
| ь | | ed, or is it required to file table transaction? | | | | c | Unrecaptured sectio | n 1250 gain (attach statement) | 8c | | |
| 7 | Check this box if the cor | poration issued publicly offer | red debt instruments w | ith original issue disco | | 9 | | n (loss) (attach Form 4797) | | 9 | |
| | If checked, the corporat | ion may have to file Form 8 | 281, Information Retur | n for Publicly Offered | | 11 | | see instructions) Type ► on (attach Form 4562) | | 11 | |
| | | | | | Deductions | | Charitable contribution | ons | | 12a | |
| 8 | If the corporation: (a) v | vas a C corporation before termined by reference to | it elected to be an S of the hasis of the ass | corporation or the co | E E | b | Investment interest e | expense | | 12b | |
| | the hands of a C corp | oration and (b) has net unr | ealized built-in gain i | n excess of the net r | | C C | Other deductions (s | enditures (1) Type ► ee instructions) Type ► | (2) Amount ▶ | 12c(2) | |
| | from prior years, enter | the net unrealized built-in g | gain reduced by net re | ecognized built-in gai | | <u> </u> | | credit (section 42(j)(5)) | | 13a | |
| 9 | Enter the accumulated e | amings and profits of the cor | poration at the end of | the tax year. | | b | Low-income housing | credit (other) | | 13b | |
| 10 | | tisfy both of the following cor | | | Credits | C d | | n expenditures (rental real estate) (attach Fe te credits (see instructions) Type ► | orm 3468, if applicable) | 13c | |
| | | eceipts (see instructions) for t ssets at the end of the tax ye | | | C _e | e e | Other rental credits (| see instructions) Type | | 13e | |
| ь | | is not required to complete S | | ,,000 | | f | Biofuel producer cre | see instructions) Type dit (attach Form 6478) | | 13f | |
| 11 | During the tax year, did | the corporation have any r | non-shareholder debt | that was canceled, w | | 9 14a | Other credite (eee in | etructione) Type | | 13g | |
| | terms modified so as to | reduce the principal amount | of the debt? | | 1 | | Gross income from a | J.S. possession ► | | 14b | |
| 12 | During the tax year, was | nt of principal reduction \$ a qualified subchapter S sub | sidiary election termina | ated or revoked? If "Ye | | c | Gross income source | ed at shareholder level | | 14c | |
| 13 a | | e any payments in 2017 that | | | | | | e sourced at corporate level | | | |
| b | If "Yes," did the corpora | tion file or will it file required I | Forms 1099? | | e e | | | | | 14d 14e | |
| | | | | | ţi | f | Other (attach statem | ent) | | 14f | |
| | | | | | Transactions | | Deductions allocated | and apportioned at shareholder level | | | |
| | | | | | la l | | | | | 14g 14h | |
| | | | | | l ng | " | Deductions allocated | and apportioned at corporate level to fore | eign source income | 1-11 | |
| | | | | | oreign | 1 | Passive category | | | 14i | |
| | | | | | L. | j | General category | | | 14j 14k | |
| | | | | | | K | Other (attach statem | ent) | | 14K | |
| | | | | | 1 | 1 | Total foreign taxes (c | theck one): ▶ ☐ Paid ☐ Accrued . | | 141 | |
| | | | | | | | | vailable for credit (attach statement) | | 14m | |
| | | | | | | 15a | | ormation (attach statement) ion adjustment | | 15a | |
| | | | | | a Tax | | Adjusted gain or loss | | | 15b | |
| | | | | | mati Iter | c | | oil and gas) | | 15c | |
| | | | | | Alternative Minimum Tax (AMT) Items | d | | mal properties—gross income | | 15d 15e | |
| | | | | | 23 | f | Other AMT items (att | | | 15f | |
| | | | | | ting | 16a | Tax-exempt interest | income | | 16a | |
| | | | | | tems Affecting Shareholder Basis | b | Other tax-exempt inc | come | | 16b | |
| | | | | | ms A hare Ba | | | statement if required) (see instructions) . | | 16d | |
| | | | | | <u> </u> | e | Repayment of loans | | <u> </u> | 16e | |
| | | | | | | | | | | | Form 1120S (2017) |

Form 1120S: U.S. Income Tax Return for an S Corporation (Pages 2-3)

Effect on Cash Flow Analysis Worksheet

• No line items on these pages affect cash flow

| orm 11 | 20S | (2017) | | | | | | P | age 4 |
|----------------------|-------------------|---------|---|-----------------------|---------------------|-----------|-----|---------------|-------|
| Sche | dul | e K | Shareholders' Pro Rata Share Items | s (continued) | | | | Total amount | |
| on | | 17a | Investment income | | | | 17a | | |
| Other ormati | | b | Investment expenses | | | | 17b | | |
| Other Information | | С | Dividend distributions paid from accumula | ated earnings and pro | ofits | | 17c | | |
| | | d | Other items and amounts (attach stateme | nt) | | | | | |
| - L | | | | | | | | | |
| Recon- ciliation | | 18 | Income/loss reconciliation. Combine the | ne amounts on lines | 1 through 10 in the | far right | | | |
| | | | column. From the result, subtract the sum | | | ınd 14l | 18 | | |
| Sche | dul | e L | • | Beginning | of tax year | | End | d of tax year | |
| | | | Assets | (a) | (b) | (с |) | (d) | |
| 1 | Cas | | | | | | | | |
| 2a | | | otes and accounts receivable | | | , | | | |
| b | Les | ss allo | owance for bad debts | () | | (| |) | |
| 3 | | entori | | | | | | | |
| 4 | | | rernment obligations | | | | | | |
| 5 | | | mpt securities (see instructions) | | | | | | |
| 6 | | | ırrent assets (attach statement) | | | | | | |
| 7 | | | shareholders | | | | | | |
| 8 | | | e and real estate loans | | | | | | |
| 9 | | | vestments (attach statement) | | | | | | |
| 10a | | _ | s and other depreciable assets | | | , | | | |
| b | | | cumulated depreciation | () | | (| |) | |
| 11a | | | ole assets | | | , | | | |
| b | | | cumulated depletion | (| | (| |) | |
| 12 | | | et of any amortization) | | | | | | |
| 13a | | • | le assets (amortizable only) | | | , | | | |
| b | | | cumulated amortization | (| | (| |) | |
| 14 | | | sets (attach statement) | | | | | | |
| 15 | Tot | | sets | | | | | | |
| | | | iabilities and Shareholders' Equity | | | | | | |
| 16 | | | s payable | | | | | _ | |
| 17 | | | es, notes, bonds payable in less than 1 year | | | | | _ | |
| 18 | | | rrent liabilities (attach statement) | | | | | _ | |
| 19 | | | om shareholders | | | | | | |
| 20 | | | es, notes, bonds payable in 1 year or more | | | | | | |
| 21 | | | bilities (attach statement) | | | | | | |
| 22 | | | stock | | | | | | |
| 23 | | | al paid-in capital | | | | | | |
| 24 | Retained earnings | | | | | | | | |
| 25 | | | ents to shareholders' equity (attach statement) | | (| | | / | |
| 26 | | | st of treasury stock | | () | | | (|) |
| 27 | Tot | al liab | oilities and shareholders' equity | | | | | | |

Form **1120S** (2017)

Form 1120S: U.S. Income Tax Return for an S Corporation (Page 4)

Schedule L – Balance Sheets per Books

This section of Form 1120S provides a picture of the business's assets and liabilities and the owners' equity at the beginning and the end of the tax year.

Note: IRS guidelines do not require every business to complete Schedule L.

Line 17: Mortgages, Notes, Bonds Payable in Less Than 1 Year

Business obligations payable in less than 1 year may have a negative impact on cash flow.

Effect on Cash Flow Analysis Worksheet

 In general, deduct the amount in Column d; however, if you determine these obligations have a "rollover" clause, or there are ample liquid assets to cover these obligations, a deduction may not be necessary Form 1120S (2017) Page 5 Schedule M-1 Reconciliation of Income (Loss) per Books With Income (Loss) per Return Note: The corporation may be required to file Schedule M-3 (see instructions) Net income (loss) per books 5 Income recorded on books this year not included on Schedule K, lines 1 through 10 (itemize): Income included on Schedule K, lines 1, 2, 3c, 4, a Tax-exempt interest \$ 5a, 6, 7, 8a, 9, and 10, not recorded on books this year (itemize)_____ Expenses recorded on books this year not 6 Deductions included on Schedule K, lines 1 through 12 and 14l, not charged included on Schedule K, lines 1 through 12 and against book income this year (itemize): a Depreciation \$ Depreciation \$ Travel and entertainment \$ **7** Add lines 5 and 6 Add lines 1 through 3 8 Income (loss) (Schedule K, line 18). Line 4 less line 7 Analysis of Accumulated Adjustments Account, Other Adjustments Account, and Shareholders' Undistributed Taxable Income Previously Taxed (see instructions) (a) Accumulated (b) Other adjustments (c) Shareholders' undistributed adjustments account account taxable income previously taxed Balance at beginning of tax year Ordinary income from page 1, line 21 . . . Other additions Loss from page 1, line 21 Other reductions Combine lines 1 through 5 6

Distributions other than dividend distributions

Balance at end of tax year. Subtract line 7 from line 6

7

Form **1120S** (2017)

Form 1120S: U.S. Income Tax Return for an S Corporation (Page 5)

Schedule M-1 – Reconciliation of Income (Loss) per Books With Income (Loss) per Return

Line 3b: Travel and Entertainment

These cash expenses relate to the cost of business travel and entertainment.

Effect on Cash Flow Analysis Worksheet

• Deduct the amount on Line 3b, which commonly reflects only 50% of expenses paid

orm **8825**

(Rev. September 2017) Department of the Treasury Internal Revenue Service

Rental Real Estate Income and Expenses of a Partnership or an S Corporation

► Attach to Form 1065, Form 1065-B, or Form 1120S. ► Go to www.irs.gov/Form8825 for the latest information. OMB No. 1545-0123

Name Employer identification number Show the type and address of each property. For each rental real estate property listed, report the number of days rented at fair rental value and days with personal use. See instructions. See page 2 to list additional properties. Physical address of each property-street, city, state, Type - Enter code 1-8; Personal Use Days see page 2 for list R С **Properties Rental Real Estate Income** В C 2 **2** Gross rents **Rental Real Estate Expenses 3** Advertising 3 4 Auto and travel 4 5 Cleaning and maintenance . . 5 **6** Commissions 6 7 Insurance 7 8 Legal and other professional fees 8 9 Interest 9 **10** Repairs 10 11 Taxes 11 **12** Utilities 12 13 Wages and salaries 13 **14** Depreciation (see instructions) 14 15 Other (list) ► 16 Total expenses for each property. 16 Add lines 3 through 15 . . . **17** Income or (loss) from each property. Subtract line 16 from line 2 . . . 17 18a Total gross rents. Add gross rents from line 2, columns A through H . 18a **b** Total expenses. Add total expenses from line 16, columns A through H 18b 19 Net gain (loss) from Form 4797, Part II, line 17, from the disposition of property from rental real 19 20a Net income (loss) from rental real estate activities from partnerships, estates, and trusts in which this partnership or S corporation is a partner or beneficiary (from Schedule K-1) 20a b Identify below the partnerships, estates, or trusts from which net income (loss) is shown on line 20a. Attach a schedule if more space is needed. (1) Name (2) Employer identification number 21 Net rental estate income (loss). Combine lines 18a through 20a. Enter the result here and on: 21 • Form 1065 or 1120S: Schedule K, line 2; or • Form 1065-B: Part I, line 4

For Paperwork Reduction Act Notice, see instructions.

Cat. No. 10136Z

Form **8825** (Rev. 9-2017)

Form 8825: Rental Real Estate Income and Expenses of a Partnership or an S Corporation

Partnerships and S Corporations use Form 8825 to report income and deductible expenses from rental real estate activities, including taxable income (loss), which flow to the partner/shareholder through Schedule K-1.

When the borrower is personally obligated for related mortgage debt – as evidenced on a credit report – analyze Form 8825 using the Principal, Interest, Taxes, Insurance and All other (PITIA) method on the Rental Income Worksheet to offset the mortgage debt. Follow investor guidelines.

FYI: Rental Income & Cash Flow Analysis Worksheets

Line items reported on Form 8825 affect the borrower's rental income and cash flow.

- Use our Rental Income Worksheet to analyze reported income
- Use the Cash Flow Analysis Worksheet to add back depreciation the borrower reported

Line 17: Income or (Loss) from Each Property

The amount indicated on this line is income or loss generated from rental real estate after all expenses.

Effect on Rental Income Worksheet

 PITIA Calculation - Add recurring rental income/ deduct loss

Line 14: Depreciation

Depreciation is a noncash business expense allocated over the useful life of a declared asset.

In general, the borrower calculates the total depreciation deduction on Form 4562 and transfers the amount to Form 8825.

Effect on Rental Income Worksheet

• PITIA Calculation - Add back the amount

Effect on Cash Flow Analysis Worksheet

· Add back the amount

Lines 7, 9, 11: Insurance, Interest and Taxes

Effect on Rental Income Worksheet

• PITIA Calculation - Add back the amounts, regardless of whether items are escrowed or not

Line 15: Other

The borrower may report certain expenses that are either noncash expenses (e.g., amortization) or nonrecurring in nature (e.g., casualty loss). In addition, homeowners association dues, which are recurring, may be reported here.

Effect on Rental Income Worksheet

 PITIA Calculation - Add back the amount included in the current PITIA and any amortization and/or casualty loss

| | 1 | 4 | 20 | U.S. C | orpora | tion Inc | ome | Tax | Return | 1 | | | OMB No. 1 | 545-0123 |
|---|---------------------|---------|---|---|-----------------|-------------------|---------------|------------|----------------|-----------|----------|------------|-----------------------------------|------------------|
| For | n I artme | nt of t | For calc | lendar year 2017 or tax | year beginn | ning | , 2 | 2017, e | nding | | , 2 | 20 | 20° | 17 |
| Inte | rnal Re | evenu | e Service | ► Go to www.irs. | gov/Form1 | 120 for instr | uctions ar | nd the | latest infor | mation | _ | - | | |
| 1a (| | lidated | d return | Name | | | | | | | В | Employe | er identification | number |
| | attach | | TYPE | Number, street, and roo | m or suite no | If a P.O. hox | see instruct | tions | | | СГ | Date inco | orporated | |
| (| dated r | return | | Number, street, and roo | in or suite no. | . II & I .O. DOX, | 366 111311461 | tions. | | | ١٠١ | Jate IIIcc | прогатец | |
| | | | ding co. PRINT | City or town, state, or p | rovince, count | trv. and ZIP or | foreign pos | tal code | e | | DΊ | Total ass | ets (see instructi | ions) |
| 3 F | ersona | al serv | ice corp. | , , , , , , , , , , | , | 3, | 3 1 | | | | \$ | | (**** | ĺ |
| | see ins Schedu | | | k if: (1) Initial return | (2) | Final retur | n | (3) | Name chang | je | (4) | Add | ress change | |
| | 1: | a (| Gross receipts or sales | es | | | | 1a | | | | | | |
| | 1 | b F | Returns and allowance | es | | | | 1b | | | | | | |
| | (| c E | Balance. Subtract line | e 1b from line 1a . | | | | | | | | 1c | | |
| | 2 | (| Cost of goods sold (at | ttach Form 1125-A) . | | | | | | | | 2 | | |
| | 3 | (| Gross profit. Subtract | t line 2 from line 1c . | | | | | | | | 3 | | |
| шe | 4 | | Dividends (Schedule C | C, line 19) | | | | | | | | 4 | | |
| ncome | 5 | li | nterest | | | | | | | | | 5 | | |
| _ | 6 | | Gross rents | | | | | | | | | 6 | | _ |
| | 7 | | • | | | | | | | | • | 7 | | |
| | 8 | | | ne (attach Schedule D | ' | , | | | | | | 8 | | _ |
| | 9 | | . , | n Form 4797, Part II, lin | , | , | | | | | ٠ | 9 | | _ |
| | 10 | | | structions—attach state | | | | | | | ▶ | 10 | | _ |
| _ | 11 | | Total income. Add lin | cers (see instructions— | | | | | | | <u> </u> | 11 | | +- |
| on deductions.) | 13 | | • | ess employment credits | | , | | | | | | 13 | | |
| 댫 | 14 | | Repairs and maintena | | • | | | | | | | 14 | | |
| Ď | 15 | | Bad debts | | | | | | | | | 15 | | |
| ğ | 16 | | Rents | | | | | | | | | 16 | | |
| sor | 17 | Т | Taxes and licenses . | | | | | | | | | 17 | | |
| <u>io</u> | 18 | li | nterest | | | | | | | | | 18 | | |
| limitations | 19 | (| Charitable contribution | ns | | | | | | | | 19 | | |
| <u>=</u> | 20 | | Depreciation from For | rm 4562 not claimed or | n Form 1125 | 5-A or elsewh | nere on ret | urn (at | tach Form 4 | 562) . | | 20 | | |
| fo | 21 | | Depletion | | | | | | | | | 21 | | |
| Suc | 22 | P | Advertising | | | | | | | | | 22 | | |
| (See instructions | 23 | F | Pension, profit-sharing | g, etc., plans | | | | | | | | 23 | | |
| str | 24 | | Employee benefit prog | = | | | | | | | | 24 | | |
| .≅ | 25 | | • | activities deduction (at | | • | | | | | | 25 | | _ |
| Sec | 26 | | , | ach statement) | | | | | | | | 26 | | |
| ns (| 27 | | | dd lines 12 through 26 | | | | | | | . ▶ | 27 | | |
| Ę. | 28 | | | re net operating loss de | | • | | 1 1 | t line 27 fror | m line 1° | 1. | 28 | | |
| Deductions | 29 | | · - | duction (see instruction Schedule C, line 20) | | | | 29a 29b | | | | | | |
| ۵ | | | Add lines 29a and 29b | , | | | | | | | | 29c | | |
| Pu | 30 | | | btract line 29c from line | | | <u> </u> | | <u></u> | | - | 30 | | \vdash |
| Tax, Refundable Credits, an Payments | 31 | | Total tax (Schedule J. | | | | | | | | | 31 | | |
| Cred | | | , | efundable credits (Sch | edule J, Parl | t II, line 21) | | | | | | 32 | | |
| ndable Cr | 33 | | | . See instructions. Che | , | , , | | | | . • | - 🗆 | 33 | | |
| unda | 34 | A | Amount owed. If line | e 32 is smaller than the | total of lines | s 31 and 33, | enter amo | ount ow | ved | | | 34 | | |
| . Be | 35 | C | Overpayment. If line | 32 is larger than the to | tal of lines | 31 and 33, er | nter amour | nt over | paid | | | 35 | | |
| Tax | 36 | | | e 35 you want: Credit e | | | | | | efunde | | 36 | | |
| c : | a | | | declare that I have examined to f preparer (other than taxpayer) | | | | | | the best | of my | knowledg | ge and belief, it is t | rue, correct, |
| | gn | , | , | | 1 | *** | | , | 3 | | | | e IRS discuss this preparer shown | |
| н | ere | - | Signature of officer | | Da | to. | Title | | | | _ | | tructions. \square Y | |
| | | , 3 | Signature of officer Print/Type preparer's | name | Preparer's s | | , ille | | Date | | 1 | | PTIN | |
| Pa | id | | . Into type proparers | | . 100010133 | | | | Date | | | eck 🔲 | if | |
| | epa | | Firm's name | | | | | | | Firm' | | f-employ | /eu | |
| Us | se C | nly | Firm's name ► Firm's address ► | | | | | | | Phon | | | | |
| For | Pap | erwo | • | lotice, see separate ir | structions. | | | Cat. | No. 11450Q | 1 1:11011 | 10 HU. | • | Form 11 | 20 (2017) |

Form 1120: U.S. Corporation Income Tax Return

A corporation is a legal entity, separate and distinct from its shareholders.

Corporations report profit (loss) on Form 1120. They are taxed on their profits. Corporate profit (loss) is distributed to shareholders in the form of dividends.

As you analyze cash flow from Form 1120, remember to add/deduct only the borrower's share of income/ losses. The borrower's ownership percentage is usually on Form 1125-E (see page 91).

Using income from the 1120 to qualify the borrower depends upon the viability of the business and the borrower's ability to access funds.

The first page of Form 1120 provides a picture of the business's income and expenses at a given point in time and is basically an income statement.

Note: In order for corporate earnings to be eligible as qualifying income, investors generally require that the borrower is a 100% owner of the business.

Line 30: Taxable Income

The amount on this line represents the corporation's income after deductions, but before income tax. This is the starting point of the analysis.

Effect on Cash Flow Analysis Worksheet

· Add taxable income

Line 31: Total Tax

Unlike partnerships and S Corporations, regular corporations pay income tax. Deduct taxes before determining cash flow.

Effect on Cash Flow Analysis Worksheet

· Deduct the tax liability

Lines 8-9

Examine any capital and net gains (losses) listed on page 1 of Form 1120, details of which are reported on Schedule D and Form 4797.

Effect on Cash Flow Analysis Worksheet

Deduct nonrecurring gains/add nonrecurring losses

Line 10: Other Income

Analyze this income to determine whether it's stable and recurring.

Effect on Cash Flow Analysis Worksheet

Deduct nonrecurring income/add nonrecurring loss

Line 20: Depreciation

Depreciation is a noncash expense allocated over the useful life of a declared asset.

Effect on Cash Flow Analysis Worksheet

· Add back the amount

Line 21: Depletion

Depletion, a noncash expense, is the exhaustion of a natural resource over a given period of time.

Effect on Cash Flow Analysis Worksheet

· Add back the amount

| Form Figure Form Figure Form Figure Form Figure Form Figure Form Figure Form Figure Form Figure Form Figure Form Figure Fig | | 1 | 19 | DΩ | 1 | U.S. | Corporat | ion Inco | me Ta | ax l | Return | 1 | | | OMB No. 1 | 545-0123 |
|---|------------|---------------------|------------|--------------|---------------------------------|---------------------------------|---|----------------------|-------------------|--|--------------|----------|-------|------------|-----------------------|------------------|
| The national service A Check It A Check It Type It Type It It It It It It It I | For | n I artme | nt of th | ne Treasury | For cal | lendar year 2017 or ta | x year beginni | ng | , 20 [.] | 17, en | ding | | | 20 | - 20 | 17 |
| Control of the first in the | | | | Service 1 | | | s.gov/Form11 | 20 for instruct | ions and | the l | latest infor | mation | _ | | | |
| Description Color | 1a (| Consol | lidated | | | Name | | | | | | | ľ | ⊏mpioye | ridentification | number |
| PRINT City or town, state, or province, country, and ZIP or foreign postal code PRINT City or town, state, or province, country, and ZIP or foreign postal code PRINT City or town, state, or province, country, and ZIP or foreign postal code PRINT City or town, state, or province, country, and ZIP or foreign postal code PRINT City or town, state, or province, country, and ZIP or foreign postal code PRINT City or town, state, or province, country, and ZIP or foreign postal code PRINT City or town, state, or province, country, and ZIP or foreign postal code PRINT City or town, state, or province, country, and ZIP or foreign postal code PRINT City or town, state, or province, country, and ZIP or foreign postal code PRINT City or town, state, or province, country, and ZIP or foreign postal code PRINT City or town, state, or province, country, and ZIP or foreign postal code PRINT City or town, state, or province, country, and ZIP or foreign postal code PRINT City or town, state, or province, country, and ZIP or foreign postal code PRINT City or town, state, or province, country, and ZIP or foreign postal code City or town, state, or province, country, and ZIP or foreign postal code City or town, state, or province, country, and ZIP or foreign postal code City or town, state, or province, country, and ziP or foreign postal code City or town, state, or province, country, and ziP or foreign postal code City or town, state, or province, country, and ziP or foreign postal code City or town, state, or province, country, and ziP or foreign postal code City or town, state, or ziP or foreign postal code City or ziP or | | | | , — | TYPE | Number street and ro | nom or suite no. I | If a P.O. boy see | inetructio | ne | | | C I | Date inco | rnorated | |
| Status Sci. Prif. | (| dated r | return | ∐ | | Number, street, and re | Join of Suite 110. I | 11 4 1 .0. 500, 300 | monucho | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | ١٠١ | Jate Inco | iporated | |
| Personal arroise corp. | | | | | PRINT | City or town, state, or | province, countr | v. and ZIP or for | eign postal | l code | | | D 7 | Total asse | ets (see instructi | ions) |
| Second Mode State and E. Check if: (1) Initial return (2) Final return (3) Name change (4) Address change | 3 F | ersona | al servi | ce corp. | | ,,, | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,, | g p | | | | | | (| |
| Belance. Subtract line 1b from line 1a 1c 2 2 3 3 3 3 3 3 3 3 | | | | | E Chec | k if: (1) Initial retur | n (2) | Final return | (3) | 3) | Name chang | ge | _ | Addr | ess change | |
| C Balance, Subtract line 1 for mile 1a 10 2 3 3 3 3 3 3 3 3 3 | | 1: | a G | ross receip | pts or sale | es | | | | 1a | | | | | - | |
| 2 Cost of goods sold (attach Form 1125-A) 3 3 3 3 3 3 3 3 3 | | 1 | b R | eturns and | d allowanc | es | | | 🗆 | 1b | | | | | | |
| Book Standard St | | (| с В | alance. Si | ubtract line | e 1b from line 1a . | | | | | | | | 1c | | |
| Page | | 2 | С | ost of goo | ds sold (a | ttach Form 1125-A) . | | | | | | | | 2 | | |
| Some | | 3 | G | iross profit | . Subtrac | t line 2 from line 1c . | | | | | | | | 3 | | |
| Single | пe | 4 | D | ividends (S | Schedule (| C, line 19) | | | | | | | | 4 | | |
| Single | ō | 5 | In | iterest . | | | | | | | | | | 5 | | |
| 8 | <u> </u> | 1 | | iross rents | | | | | | | | | | | | |
| 9 Net gain or (loss) from Form 4797, Part II, line 17 (attach Form 4797) 10 Other income (see instructions—attach statement) 11 Total income. Add lines 3 through 10 12 Compensation of officers (see instructions—attach Form 1125-E) 13 Salaries and wages (less employment credits) 14 Repairs and maintenance 14 Repairs and maintenance 15 Bad debts 16 Rents 17 Taxes and licenses 17 Taxes and licenses 18 Interest 19 Depletion 19 Depletion 19 Depletion 20 Depreciation from Form 4562 not claimed on Form 1125-A or elsewhere on return (attach Form 4562) 21 Depletion 22 Advertising 23 Pension, profit-sharing, etc., plans 24 Employee benefit programs 24 Employee benefit programs 25 Domestic production activities deduction (attach Form 8903) 26 Other deductions, Add lines 12 through 26 27 Total deductions, Add lines 12 through 26 30 Taxable income before net operating loss deduction and special deductions. Subtract line 27 from line 11. 28 Net operating loss deduction (see instructions) 29 Net operating loss deduction (see instructions) 29 Net operating loss deductions (Schedule J, Part II, line 21) 29 Total lax (Schedule J, Part I, line 20) 29 Total payments and refundable credits (Schedule J, Part II, line 21) 29 Total payments and refundable credits (Schedule J, Part II, line 21) 29 Total payments and refundable credits (Schedule J, Part II, line 21) 29 Total payments and refundable credits (Schedule J, Part II, line 21) 29 Total payments and refundable credits (Schedule J, Part II, line 21) 29 Total payments and refundable credits (Schedule J, Part II, line 21) 29 Total payments and refundable credits (Schedule J, Part II, line 21) 29 Total payments and refundable credits (Schedule J, Part II, line 21) 29 Total payments and refundable credits (Schedule J, Part II, line 21) 29 Total payments and refundable credits (Schedule J, Part II, line 21) 29 Total payments and refundable credits (Schedule J, Part II, line 21) 29 Total payments and refundable credits (Schedule J, Part II, line 21) 29 Total payments and refund | | | | • | | | | | | | | | | | | |
| 10 Other income (see instructions—attach statement) 10 | | | | | | • | . ,, | | | | | | ٠ | | | |
| Total income. Add lines 3 through 10 12 Compensation of officers (see instructions—attach Form 1125-E) 12 12 13 14 14 15 15 14 15 15 14 15 15 | | 1 | | • | . , | | , | | | | | | • | | | |
| 12 Compensation of officers (see instructions—attach Form 1125-E) 13 Salaries and wages (less employment credits) 13 Salaries and wages (less employment credits) 14 Repairs and maintenance 14 14 15 15 16 16 17 17 18 18 19 19 19 19 19 19 | | 1 | | | • | | , | | | | | | | | | |
| 13 Salaries and wages (less employment credits) 13 | _ | | | | | | | | | | | | | | | |
| Taxase and licenses 17 | ns.) | | | • | | , | | • | | | | | | | | |
| Taxase and licenses 17 | įį | | | | | | | | | | | | • | | | |
| Taxase and licenses 17 | ğ | | | • | | | | | | | | | • | | | |
| Taxes and licenses 17 | ę | | | | | | | | | | | | • | | | |
| 18 | Ö | | | | icenses | | | | | | | | | - | | |
| Taxable income. Subtract line 29c from line 28. See instructions 30 Taxable income. Subtract line 29c from line 28. See instructions 31 Total tax (Schedule J, Part I, line 11) 32 Total payments and refundable credits (Schedule J, Part II, line 21) 33 Estimated tax penalty. See instructions. Check if Form 2220 is attached 4 Amount owed. If line 32 is smaller than the total of lines 31 and 33, enter amount owed 53 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 53 Enter amount from line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 35 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 36 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 37 Signature of officer Check ☐ if self-employed Check ☐ if self-employed Firm's name Firm's nam | ğ | | | | | | | | | | | | | | | |
| Taxable income. Subtract line 29c from line 28. See instructions 30 Taxable income. Subtract line 29c from line 28. See instructions 31 Total tax (Schedule J, Part I, line 11) 32 Total payments and refundable credits (Schedule J, Part II, line 21) 33 Estimated tax penalty. See instructions. Check if Form 2220 is attached 4 Amount owed. If line 32 is smaller than the total of lines 31 and 33, enter amount owed 53 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 53 Enter amount from line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 35 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 36 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 37 Signature of officer Check ☐ if self-employed Check ☐ if self-employed Firm's name Firm's nam | itati | | | | contributio | ns | | | | | | | | | | |
| Taxable income. Subtract line 29c from line 28. See instructions 30 Taxable income. Subtract line 29c from line 28. See instructions 31 Total tax (Schedule J, Part I, line 11) 32 Total payments and refundable credits (Schedule J, Part II, line 21) 33 Estimated tax penalty. See instructions. Check if Form 2220 is attached 4 Amount owed. If line 32 is smaller than the total of lines 31 and 33, enter amount owed 53 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 53 Enter amount from line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 35 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 36 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 37 Signature of officer Check ☐ if self-employed Check ☐ if self-employed Firm's name Firm's nam | <u>Ξ</u> | 20 | D | epreciation | n from For | rm 4562 not claimed | on Form 1125- | A or elsewhere | on retur | rn (atta | ach Form 4 | 562) . | | 20 | | |
| Taxable income. Subtract line 29c from line 28. See instructions 30 Taxable income. Subtract line 29c from line 28. See instructions 31 Total tax (Schedule J, Part I, line 11) 32 Total payments and refundable credits (Schedule J, Part II, line 21) 33 Estimated tax penalty. See instructions. Check if Form 2220 is attached 4 Amount owed. If line 32 is smaller than the total of lines 31 and 33, enter amount owed 53 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 53 Enter amount from line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 35 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 36 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 37 Signature of officer Check ☐ if self-employed Check ☐ if self-employed Firm's name Firm's nam | ō | 21 | D | epletion . | | | | | | | | | | 21 | | |
| Taxable income. Subtract line 29c from line 28. See instructions 30 Taxable income. Subtract line 29c from line 28. See instructions 31 Total tax (Schedule J, Part I, line 11) 32 Total payments and refundable credits (Schedule J, Part II, line 21) 33 Estimated tax penalty. See instructions. Check if Form 2220 is attached 4 Amount owed. If line 32 is smaller than the total of lines 31 and 33, enter amount owed 53 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 53 Enter amount from line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 35 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 36 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 37 Signature of officer Check ☐ if self-employed Check ☐ if self-employed Firm's name Firm's nam | SU | 22 | Α | dvertising | | | | | | | | | | 22 | | |
| Taxable income. Subtract line 29c from line 28. See instructions 30 Taxable income. Subtract line 29c from line 28. See instructions 31 Total tax (Schedule J, Part I, line 11) 32 Total payments and refundable credits (Schedule J, Part II, line 21) 33 Estimated tax penalty. See instructions. Check if Form 2220 is attached 4 Amount owed. If line 32 is smaller than the total of lines 31 and 33, enter amount owed 53 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 53 Enter amount from line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 35 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 36 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 37 Signature of officer Check ☐ if self-employed Check ☐ if self-employed Firm's name Firm's nam | çi | 23 | Р | ension, pro | ofit-sharin | g, etc., plans | | | | | | | | 23 | | |
| Taxable income. Subtract line 29c from line 28. See instructions 30 Taxable income. Subtract line 29c from line 28. See instructions 31 Total tax (Schedule J, Part I, line 11) 32 Total payments and refundable credits (Schedule J, Part II, line 21) 33 Estimated tax penalty. See instructions. Check if Form 2220 is attached 4 Amount owed. If line 32 is smaller than the total of lines 31 and 33, enter amount owed 53 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 53 Enter amount from line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 35 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 36 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 37 Signature of officer Check ☐ if self-employed Check ☐ if self-employed Firm's name Firm's nam | ţ | 24 | Е | mployee b | enefit pro | grams | | | | | | | | 24 | | |
| Taxable income. Subtract line 29c from line 28. See instructions 30 Taxable income. Subtract line 29c from line 28. See instructions 31 Total tax (Schedule J, Part I, line 11) 32 Total payments and refundable credits (Schedule J, Part II, line 21) 33 Estimated tax penalty. See instructions. Check if Form 2220 is attached 4 Amount owed. If line 32 is smaller than the total of lines 31 and 33, enter amount owed 53 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 53 Enter amount from line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 35 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 36 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 37 Signature of officer Check ☐ if self-employed Check ☐ if self-employed Firm's name Firm's nam | i. | 25 | D | omestic pr | roduction | activities deduction (a | attach Form 89 | 903) | | | | | | 25 | | |
| Taxable income. Subtract line 29c from line 28. See instructions 30 Taxable income. Subtract line 29c from line 28. See instructions 31 Total tax (Schedule J, Part I, line 11) 32 Total payments and refundable credits (Schedule J, Part II, line 21) 33 Estimated tax penalty. See instructions. Check if Form 2220 is attached 4 Amount owed. If line 32 is smaller than the total of lines 31 and 33, enter amount owed 53 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 53 Enter amount from line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 35 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 36 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 37 Signature of officer Check ☐ if self-employed Check ☐ if self-employed Firm's name Firm's nam | See | 26 | 0 | ther deduc | ctions (atta | ach statement) | | | | | | | | 26 | | |
| Taxable income. Subtract line 29c from line 28. See instructions 30 Taxable income. Subtract line 29c from line 28. See instructions 31 Total tax (Schedule J, Part I, line 11) 32 Total payments and refundable credits (Schedule J, Part II, line 21) 33 Estimated tax penalty. See instructions. Check if Form 2220 is attached 4 Amount owed. If line 32 is smaller than the total of lines 31 and 33, enter amount owed 53 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 53 Enter amount from line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 35 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 36 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 37 Signature of officer Check ☐ if self-employed Check ☐ if self-employed Firm's name Firm's nam | SI (| | | | | • | | | | | | | | | | |
| Taxable income. Subtract line 29c from line 28. See instructions 30 Taxable income. Subtract line 29c from line 28. See instructions 31 Total tax (Schedule J, Part I, line 11) 32 Total payments and refundable credits (Schedule J, Part II, line 21) 33 Estimated tax penalty. See instructions. Check if Form 2220 is attached 4 Amount owed. If line 32 is smaller than the total of lines 31 and 33, enter amount owed 53 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 53 Enter amount from line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 35 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 36 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 37 Signature of officer Check ☐ if self-employed Check ☐ if self-employed Firm's name Firm's nam | 텵 | | | | | . • | | • | 1 | - 1 | line 27 fro | m line 1 | 1. | 28 | | |
| Taxable income. Subtract line 29c from line 28. See instructions 30 Taxable income. Subtract line 29c from line 28. See instructions 31 Total tax (Schedule J, Part I, line 11) 32 Total payments and refundable credits (Schedule J, Part II, line 21) 33 Estimated tax penalty. See instructions. Check if Form 2220 is attached 4 Amount owed. If line 32 is smaller than the total of lines 31 and 33, enter amount owed 53 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 53 Enter amount from line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 35 you want: Credited to 2018 estimated tax ▶ Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 35 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 36 Coverpayment. If line 32 is larger than the total of lines 31 and 33, enter amount overpaid 37 Signature of officer Check ☐ if self-employed Check ☐ if self-employed Firm's name Firm's nam | q | | | | - | | | | | | | | | | | |
| Taxable income. Subtract line 29c from line 28. See instructions | å | | | • | , | | | | _ | | | | | 20- | | - |
| Total tax (Schedule J, Part I, line 11) | | _ | | | | | | | <u></u> | · · | <u> </u> | | - | | | - |
| Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge. May the IRS discuss this return with the preparer shown below? See instructions. | ts, aı | | | | | | 110 20. 000 11151 | | | | | | • | | | |
| Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge. May the IRS discuss this return with the preparer shown below? See instructions. | redii S | | | , | | | hedule .I Part l | II. line 21\ | | | | | • | | | |
| Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge. May the IRS discuss this return with the preparer shown below? See instructions. | ble C | | | | | , | | | | | | • | - 🖂 | | | |
| Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge. May the IRS discuss this return with the preparer shown below? See instructions. | unda | 34 | | | , , | | | | | nt owe | ed | | | | | |
| Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge. May the IRS discuss this return with the preparer shown below? See instructions. | Ref | | | | | | | | | | | | | | | |
| Sign Here Here Image: Approximation of preparer (other than taxpayer) is based on all information of which preparer has any knowledge. May the IRS discuss this return with the preparer shown below? See instructions. | Тах, | 36 | _ | | | | | | | | _ | | | | | |
| Here Signature of officer Paid Preparer Use Only May the IRS discuss this return with the preparer shown below? See instructions. | <u>.</u> | | | | | | | | | | | the best | of my | knowledge | e and belief, it is t | rue, correct, |
| Paid Print/Type preparer's name Preparer's signature Date Title See instructions. Yes No | | - 1 | ai | complete. L | 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | . F. Sparor (outlot that taxpay | | | proportion na | wiy K | | | | | | |
| Paid Print/Type preparer's name Print/Type preparer's signature Preparer Use Only Print/Type preparer's name Preparer's signature Preparer's signature Print/Type preparer's name Print/Type p | He | ere | _ | | . CC | | | | Tial - | | | | | | | |
| Paid Preparer Use Only Firm's name ▶ Firm's address ▶ Phone no. | | | 7 5 | - | | name | | | 1 ITIE | | Date | | 1 | | PTINI | |
| Use Only Firm's name ► Firm's EIN ► Phone no. | Pa | id | | гини гуре | - hiehaiei S | naile | Freparer s Sig | griatui o | | | Date | | | | if | |
| Firm's address Phone no. | | • | | Firms !- ·- | | | | | | | | T | - | | ea | |
| 1100 | Us | se C | nly | | | | | | | | | | | . ▶ | | |
| TO FRANCI WOLK DEGREE OF MULICE, SEE SEDALAGE HISH RULIONS. CATING 114500 FORM 1120 (2017) | For | Pan | erwo | • | | lotice, see separate | instructions | | | Cat 1 | No. 11450Q | Pnon | e no. | • | Form 11 | 20 (2017) |

Module 2

Line 25: Domestic Production Activities Deduction

IRS guidelines allow a corporation to deduct the expense of certain qualified domestic production activities. This deduction is a noncash expense.

Effect on Cash Flow Analysis Worksheet

· Add back the amount

Line 26: Other Deductions

Review the supporting statement for deductions for amortization and any one-time casualty losses.

Effect on Cash Flow Analysis Worksheet

• Add back amortization and/or casualty loss

Line 29a: Net Operating Loss Deduction

When a corporation sustains a loss in one year, it has the ability to offset income earned in future years.

In ensuing years, the corporation may include a previous year's loss on its corporate tax return, even though it might not have experienced the loss that year.

Effect on Cash Flow Analysis Worksheet

• Add back the amount

Line 29b: Special Deductions

A corporation that receives dividend income may be able to take a deduction for a certain percentage of the amount it received. This deduction is a noncash expense.

Effect on Cash Flow Analysis Worksheet

· Add back the amount

| Form 1 | 120 (2017) | | | | | | | Page 2 | | | | |
|--------|---|-------------------------------------|--------------|--|----------------------|---------------|------------------------|---|--|---|------------------------------------|---|
| Sch | edule C Dividend | ds and Spec | ial Dec | ductions (see instructions) | (a) Dividen received | ids (| (b) % | (c) Special deductions (a) × (b) | | | | |
| _ | Dividends from less-than | n-20%-owned o | lomestic | corporations (other than debt-financed | TOOLIVOO | | | (0) × (0) | | | | |
| | stock) | | | | | | 70 | | | | | |
| 2 | | | | corporations (other than debt-financed | | | 80 | | | | | |
| 3 | Dividends on debt-finance | ed stock of dor | nestic an | nd foreign corporations | | | see tructions | | | | | |
| | | | | | | | 40 | | | | | |
| 4 | Dividends on certain pre | ferred stock of I | ess-than- | -20%-owned public utilities | | | 42 | | | | | |
| 5 | Dividends on certain pre | ferred stock of 2 | 20%-or-n | nore-owned public utilities | | _ | 48 | | | | | |
| 6 | Dividends from less-than | n-20%-owned fo | reign co | rporations and certain FSCs | | | 70 | | | | | |
| 7 | Dividende from 20%-or- | more-owned for | nian corr | porations and certain FSCs | | | 80 | | | | | |
| | | | | | | | | | | | | |
| 8 | Dividends from wholly ov | wned foreign su | bsidiaries | 8 | | | 100 | | | | | |
| 9 | | | ctions for | r limitation | | | | | | | | |
| 10 | Dividends from domes company operating under | tic corporation or the Small Bus | | 120 (2017) | | | | | | Page 3 | | |
| 11 | Dividends from affiliated | aroun members | | edule J Tax Computation an -Tax Computation | nd Paymen | it (see in | structi | ons) | | | | |
| | | | 1 | Check if the corporation is a member of a | | | | | | | | |
| 12 | Dividends from certain F | SCs | 2 | Income tax. Check if a qualified persona Alternative minimum tax (attach Form 46) | | | | ctions | ► □ 2 3 | | | |
| 13 | Dividends from foreign c | orporations not | 4 5a | Add lines 2 and 3 | | | | | 4 | | | |
| 14 | Income from controlled f | oreign corporati | b | Foreign tax credit (attach Form 1118) . Credit from Form 8834 (see instructions) | | | | | | | | |
| | | | c d | General business credit (attach Form 380 | | | | | | | | |
| 15 | Foreign dividend gross-u | ıp | e e | Credit for prior year minimum tax (attach Bond credits from Form 8912 | | | | 5е | | | | |
| 16 | IC-DISC and former DISC | C dividends not | 6 | Total credits. Add lines 5a through 5e Subtract line 6 from line 4 | | | | | 6 | | | |
| 17 | Other dividends | | 8 | Personal holding company tax (attach Sc | chedule PH (Fe | orm 1120)) |) | | 8 | | | |
| | | | 9a b | Recapture of investment credit (attach For Recapture of low-income housing credit | | | | | | - | | |
| 18 | Deduction for dividends | paid on certain | c | Interest due under the look-back method | | | | | | | | |
| 19 | Total dividends. Add lin | nes 1 through 17 | ١. | Form 8697) | | | | 9с | | | | |
| 20 | Total special deduction | s. Add lines 9, | d | Interest due under the look-back method 8866) | income for | ecast metr | nod (atta | ch Form | | | | |
| | | | e f | Alternative tax on qualifying shipping acti Other (see instructions—attach statemen | | | | | | | | |
| | | | 10 | Total. Add lines 9a through 9f | | | | | 10 | | | |
| | | | 11 Part I | Total tax. Add lines 7, 8, and 10. Enter h I-Payments and Refundable Credits | nore and on | Schedu | , | Other Inform | ation (continued from page | 3) | | Page 4 |
| | | | 12 | 2016 overpayment credited to 2017 . | | Gonida | | C | audii (bonundad nom pago i | | | Yes No |
| | | | 13 14 | 2017 estimated tax payments | | | | of the tax year, did th | ne corporation: n, directly or indirectly, 50% or more | of the total vetice power of | all alanges of stock antitles | t to vote of |
| | | | 15 | Combine lines 12, 13, and 14 | | an | ny foreign | or domestic corporation | on not included on Form 851, Affiliation | ns Schedule? For rules of co | nstructive ownership, see it | nstructions. |
| | | | 16 17 | Tax deposited with Form 7004 Withholding (see instructions) | | If | "Yes," c | omplete (i) through (iv | | (ii) Employer Identification Number | (iii) Country of | (iv) Percentage Owned in Voting |
| | | | 18 | Total payments. Add lines 15, 16, and 1 | | | | (i) Name of C | corporation | Identification Number (if any) | Incorporation | Owned in Voting Stock |
| | | | 19 a | Refundable credits from: Form 2439 | | | | | | | | |
| | | | b | Form 4136 | | | | | | | | |
| | | | c d | Form 8827, line 8c | | | | | | | | |
| | | | 20 21 | Total credits. Add lines 19a through 19a Total payments and credits. Add lines | | | | h lat 4 000/ | or more, or own, directly or indirectly, | | | |
| | | | | edule K Other Information (s | | (in | cluding a | an entity treated as a p | artnership) or in the beneficial interes | | | |
| | | | 1 2 | Check accounting method: a Cash See the instructions and enter the: | n b | If | "Yes," c | omplete (i) through (iv | | (ii) Employer Identification Number | (iii) Country of | (iv) Maximum |
| | | | a | Business activity code no. ▶ | | | | (i) Name o | or Entity | Identification Number (if any) | Organization | Percentage Owned in Profit, Loss, or Capital |
| | | | ь | Business activity ► Product or service ► | | | | | | | | |
| | | | 3 | Is the corporation a subsidiary in an affilia | ated group | | | | | | | |
| | | | | If "Yes," enter name and EIN of the parer | nt corporation | | | | | | | |
| | | | 4 | At the end of the tax year: | | | | | | | | |
| | | | а | Did any foreign or domestic corporation | | 6 Di | uring thi | s tax year, did the co | orporation pay dividends (other that rent and accumulated earnings and | n stock dividends and dis profits? See sections 301: | tributions in exchange for and 316 | r stock) in |
| | | | | organization own directly 20% or more, corporation's stock entitled to vote? If "Y | es," comple | lf ' | "Yes," fi | le Form 5452, Corpor | ate Report of Nondividend Distribu | tions. See the instructions | for Form 5452. | |
| | | | ь | Did any individual or estate own directly classes of the corporation's stock entitled | | | | | answer here for the parent corporati , did one foreign person own, dire | | • | ower of all |
| | | | | | | cli | asses of | the corporation's sto | ck entitled to vote or at least 25% of tion 318. If "Yes." enter: | | | |
| | | | | | | | | | and (b) Owner's counti | y > | | |
| | | | | | | (c | The co | orporation may have to | o file Form 5472, Information Retur | n of a 25% Foreign-Owned | U.S. Corporation or a Fo | |
| | | | | | | 8 CI | heck this | box if the corporatio | n issued publicly offered debt instru | uments with original issue of | discount | . ▶□ |
| | | | | | | IT (| cnecked | , the corporation may | have to file Form 8281, Information t interest received or accrued during | Return for Publicly Offered | Original Issue Discount In | struments. |
| | | | | | | 10 Er | nter the i | number of shareholde | rs at the end of the tax year (if 100 | or fewer) > | | |
| | | | | | | 11 If | the corp | oration has an NOL for | or the tax year and is electing to for | ego the carryback period, o | check here | . ▶⊔ |
| | If the corporation is filing a consolidated return, the statement required by Regulations section 1.1502-21(b)(3) must be attached or the election will not be valid. | | | | | | | C anacieu | | | | |
| | | | | | | | | | r from prior tax years (do not reduce | | | |
| | | | | | | 13 Ar | re the co | rporation's total recei | ipts (page 1, line 1a, plus lines 4 thr | ough 10) for the tax year a | nd its total assets at the | end of the |
| | | | | | | | | | auired to complete Schedules L. M- | | | |
| | | | | | | an | nd the bo | ok value of property di | stributions (other than cash) made du | uring the tax year 🕨 \$ | | |
| | | | | | | 14 ls | the com | oration required to fil omplete and attach So | e Schedule UTP (Form 1120), Unce | rtain Tax Position Statemen | nt? See instructions . | |
| | | | | | | 15a Di | id the co | rporation make any p | ayments in 2017 that would require | it to file Form(s) 1099? . | | 🖂 |
| | | | | | | b If | "Yes," d uring this | a or will the corporat tax year, did the corpo | ion file required Forms 1099? ration have an 80% or more change in | ownership, including a change | ge due to redemption of its | own stock? |
| | | | | | | 17 D | uring or | subsequent to this tax | year, but before the filing of this re | eturn, did the corporation d | lispose of more than 65% | (by value) |
| | | | | | | | | | ets in a section 351 transfer in whi | | | |
| | | | | | | m | arket va | lue of more than \$1 m | illion? | | | |
| | | | | | | | | | ar, did the corporation make any p through 1464) or chapter 4 (section | | | |
| | | | | | | | | | | | | Form 1120 (2017) |

Form 1120: U.S. Corporation Income Tax Return (Pages 2-4)

Effect on Cash Flow Analysis Worksheet

• No line items on these pages affect cash flow

Form 1120 (2017) Page 5

| Sche | edule L Balance Sheets per Books | Beginning of tax year | | | End of tax year | | |
|-------------|---|----------------------------|---------|--------------------|-----------------------------|------------------|--|
| | Assets | (a) | | (b) | (c) | (d) | |
| 1 | Cash | | | | | | |
| 2a | Trade notes and accounts receivable | | | | | | |
| b | Less allowance for bad debts | () | | | () | | |
| 3 | Inventories | | | | | | |
| 4 | U.S. government obligations | | | | | | |
| 5 | Tax-exempt securities (see instructions) | | | | | | |
| 6 | Other current assets (attach statement) | | | | | | |
| 7 | Loans to shareholders | | | | | | |
| 8 | Mortgage and real estate loans | | | | | | |
| 9 | Other investments (attach statement) | | | | | | |
| 10a | Buildings and other depreciable assets | | | | | | |
| b | Less accumulated depreciation | () | | | (| | |
| 11a | Depletable assets | | | | | | |
| b | Less accumulated depletion | () | | | (| | |
| 12 | Land (net of any amortization) | | | | | | |
| 13a | Intangible assets (amortizable only) | | | | | | |
| b | Less accumulated amortization | () | | | (| | |
| 14 | Other assets (attach statement) | | | | | | |
| 15 | Total assets | | | | | | |
| | Liabilities and Shareholders' Equity | | | | | | |
| 16 | Accounts payable | | | | | | |
| 17 | Mortgages, notes, bonds payable in less than 1 year | _ | | | | | |
| 18 | Other current liabilities (attach statement) | <u>.</u> | | | | | |
| 19 | Loans from shareholders | | | | | | |
| 20 | Mortgages, notes, bonds payable in 1 year or more | _ | | | | | |
| 21 | Other liabilities (attach statement) | | | | | | |
| 22 | Capital stock: a Preferred stock | | | | | | |
| | b Common stock | | | | | | |
| 23 | Additional paid-in capital | _ | | | | | |
| 24 | Retained earnings—Appropriated (attach statement) | - | | | | | |
| 25 | Retained earnings—Unappropriated | | | | | | |
| 26 | Adjustments to shareholders' equity (attach statement) | | / | \ | | 1 | |
| 27 | Less cost of treasury stock | - | (| , | | () | |
| 28 Salar | Total liabilities and shareholders' equity edule M-1 Reconciliation of Income (L | oss) per Books V | Mi+h lı | acomo nor D | oturn | | |
| SCIIC | Note: The corporation may be requ | | | | ctuiii | | |
| 1 | Net income (loss) per books | lica to file defleatie ivi | | | d on books this year | | |
| 2 | Federal income tax per books | | 7 | | this return (itemize): | | |
| 3 | Excess of capital losses over capital gains . | | | | rest \$ | | |
| 4 | Income subject to tax not recorded on books | | | | | | |
| 7 | this year (itemize): | | | | | | |
| | tine your (normes). | | 8 | | his return not charged | | |
| 5 | Expenses recorded on books this year not | | Ü | | ome this year (itemize): | | |
| 3 | deducted on this return (itemize): | | а | | . \$ | | |
| а | Depreciation \$ | | b | Charitable contrib | utions \$ | | |
| b | Charitable contributions . \$ | | | | | | |
| С | Travel and entertainment . \$ | | | | | | |
| | | | 9 | | 8 | | |
| 6 | Add lines 1 through 5 | | 10 | Income (page 1, li | ne 28)—line 6 less line 9 | | |
| Sche | edule M-2 Analysis of Unappropriated | Retained Earning | gs pe | r Books (Line | 25, Schedule L) | | |
| 1 | Balance at beginning of year | | 5 | Distributions: a | | | |
| 2 | Net income (loss) per books | | | b | Stock | | |
| 3 | Other increases (itemize): | | | | Property | | |
| | | | 6 | Other decreases | s (itemize): | | |
| | | | 7 | | 6 | | |
| 4 | Add lines 1, 2, and 3 | | 8 | Balance at end o | f year (line 4 less line 7) | | |
| | | | | | | Farm 1120 (0017) | |

Form **1120** (2017)

Form 1120: U.S. Corporation Income Tax Return (Page 5)

Schedule L – Balance Sheets per Books

This section of Form 1120 provides a picture of the business's assets and liabilities and the owners' equity at the beginning and the end of the tax year.

Note: IRS guidelines do not require every business to complete Schedule L.

Line 17: Mortgages, Notes, Bonds Payable in Less Than 1 Year

Business obligations payable in less than 1 year may have a negative impact on cash flow.

Effect on Cash Flow Analysis Worksheet

 In general, deduct the amount in Column d; however, if you determine these obligations have a "rollover" clause, or there are ample liquid assets to cover these obligations, a deduction may not be necessary

Schedule M-1 – Reconciliation of Income (Loss) per Books With Income per Return

Line 5c: Travel and Entertainment

These cash expenses relate to business travel and entertainment.

Effect on Cash Flow Analysis Worksheet

 Deduct the amount from Line 5c, which commonly reflects only 50% of expenses paid

Schedule M-2 – Analysis of Unappropriated Retained Earnings per Books

This schedule identifies the causes behind the changes in retained earnings from the beginning to the end of the tax year. Line 5, "distributions," is important. Schedule B of the borrower's personal Form 1040 will reflect the borrower's share of these distributions. This amount is also included in the corporation's taxable income. Be mindful not to double-count these dividends.

Effect on Cash Flow Analysis Worksheet

 Deduct dividend income paid by the business that the borrower reported on Form 1040, Schedule B

Form **1125-E**

(Rev. October 2016)

Department of the Treasury
Internal Revenue Service

Compensation of Officers

► Attach to Form 1120, 1120-C, 1120-F, 1120-REIT, 1120-RIC, or 1120S.

Information about Form 1125-E and its separate instructions is at www.irs.gov/form1125.

OMB No. 1545-0123

Name Employer identification number

Note: Complete Form 1125-E only if total receipts are \$500,000 or more. See instructions for definition of total receipts.

(c) Percent of time devoted to business Percent of stock owned (f) Amount of (b) Social security number (a) Name of officer (d) Common (e) Preferred % Compensation of officers claimed on Form 1125-A or elsewhere on return 3 Subtract line 3 from line 2. Enter the result here and on Form 1120, page 1, line 12 or the appropriate line of your tax return

For Paperwork Reduction Act Notice, see separate instructions.

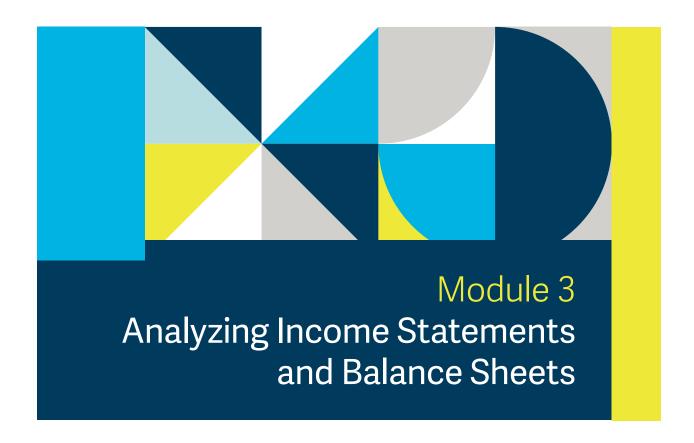
Cat. No. 55989C

Form **1125-E** (Rev. 10-2016)

Form 1125-E: Compensation of Officers

If the entity has total receipts of \$500,000 or more and deducts compensation of officers, Form 1125-E must be completed and attached to Form 1120, 1120-C, 1120-F, 1120-REIT, 1120-RIC or 1120S. The borrower's ownership percentage and amount of compensation is usually reported on this form. The ownership percentage will determine the borrower's share of income or losses from Form 1120.

Notes



Income statements and balance sheets are financial statements that represent a formal record of the business's financial activities and provide a financial snapshot over a given period of time.

Annual financial statements can cover the span of a calendar year, for example, Jan. 1 through Dec. 31; or a fiscal year, for example, May 1 through April 30.

Financial statements can also cover a portion of a year in the form of a quarterly or a year-to-date statement.

If a loan application is dated more than 120 days after the end of the business's tax year, or if tax returns are on extension, you may choose to request financial statements as additional support of self-employed income.

Borrowers can prepare their own financial statements or hire an accountant or tax professional to prepare them.

Note: In general, use financial statements as supporting documentation; don't use them for qualifying income, unless they're audited. Follow investor guidelines.

Digital Network Systems Income Statement January 1 - December 31

| | 201 | 7 | 201 | 6 |
|--------------------------|------------|-----------|------------|-----------|
| Sales | \$ 276,000 | | \$ 264,000 | |
| Discounts & allowances | 1,000 | | 1,000 | |
| Net sales | 275,000 | | 263,000 | |
| Cost of Goods Sold | 146,000 | | 141,000 | |
| Gross Profit | | 129,000 | | 122,000 |
| Other income | | | | |
| Interest income | 200 | | 200 | |
| | | 200 | | 200 |
| Expenses | | | | |
| Salaries | 26,000 | | 26,000 | |
| Employee benefits | 11,400 | | 11,000 | |
| Licenses | 2,100 | | _ | |
| Travel and entertainment | 2,000 | | _ | |
| Insurance | 7,500 | | 7,200 | |
| Maintenance | 8,000 | | 6,000 | |
| Interest | 2,900 | | 3,000 | |
| Depreciation | 15,000 | | 16,000 | |
| Total Expenses | | 74,900 | | 69,200 |
| Net income | | \$ 54,300 | - | \$ 53,000 |

Income Statement

An income statement – also known as a profit and loss (P&L) statement – summarizes a business's revenues, costs and expenses over a period of time.

The statement follows a general format. It begins with revenue and deducts expenses (the costs of doing business, including cost of goods sold and operating, tax and interest expenses). The difference – or bottom line – is the business's net profit (net income).

You can find variations of income statements right in tax returns. Schedule C, and the first pages of forms 1065, 1120S and 1120 all contain the necessary components of an income statement.

Main Income Statement Categories

Revenue

Revenue is capital flowing into the business.

There are 2 types of revenue accounts:

Sales

Sales are the primary source of revenue a business receives for goods sold or services offered.

Other Sources of Income

Other sources of income is income the business receives that is not generated from normal business operations.

Expenses

Expenses are the costs incurred in order for a business to operate.

There are typically 5 categories of expense accounts:

Selling Expenses

Selling expenses are costs the business incurs in the process of selling and marketing its goods and/or services.

General Administrative Expenses

General administrative expenses are costs of doing business not directly related to the selling process.

Other Expenses

Other expenses are miscellaneous costs not directly related to the main operation of the business.

Federal Income Tax

Federal income taxes are the amount the business owes in federal income taxes.

Cost of Goods Sold, Cost of Sales

Cost of goods sold is the cost of the inventory used to produce the business's goods.

Cost of sales are the costs the business incurs to provide its services.

Net Profit

Net profit is the difference between revenue (capital flowing into the business) and expenses (capital flowing out of the business).

Net profit is not the same as cash flow. Cash flow is net profit plus any noncash expenses. It's cash available to repay debt.

Digital Network Systems Income Statement For the Six Months Ending June 30, 2018

| Sales | \$ 151,750 | | |
|--------------------------|---------------|----|--------|
| Discounts & allowances | 500 | | |
| Net sales | 151,250 | • | |
| Cost of Goods Sold | 80,300 | | |
| Gross Profit | | - | 70,950 |
| Other income | | | |
| Interest income | 100 | | |
| | | | 100 |
| Expenses | | | |
| Salaries | 14,300 | | |
| Employee benefits | 6,270 | | |
| Licenses | 1,155 | | |
| Travel and entertainment | 1,100 | | |
| Insurance | 4,125 | | |
| Maintenance | 4,400 | | |
| Interest | 1,595 | | |
| Depreciation | 7,500 | | |
| Total Expenses | | - | 40,445 |
| Net income | | \$ | 30,605 |

Year-to-Date (YTD) Income Statement

A YTD income statement is also known as a YTD P&L statement.

For loan applications originated later in the year, even though the borrower has provided tax returns, you may choose to request more recent financial information. For example, borrowers who applied for a loan on July 13, 2018, will have likely submitted their 2017 tax documents. You may wish to request a YTD income statement dated through June 30, 2018, from them to show the business's current income and expenses.

Digital Network Systems Income Statement January 1 - December 31

| | 2017 | 7 | 201 | 16 |
|--------------------------|---------------|-----------|---------------|-----------|
| Sales | \$ 276,000 | | \$ 264,000 | |
| Discounts & allowances | 1,000 | | 1,000 | |
| Net sales | 275,000 | | 263,000 | • |
| Cost of Goods Sold | 146,000 | | 141,000 | |
| Gross Profit | | 129,000 | | 122,000 |
| Other income | | | | |
| Interest income | 200 | | 200 | |
| | | 200 | | 200 |
| Expenses | | | | |
| Salaries | 26,000 | | 26,000 | |
| Employee benefits | 11,400 | | 11,000 | |
| Licenses | 2,100 | | _ | |
| Travel and entertainment | 2,000 | | _ | |
| Insurance | 7,500 | | 7,200 | |
| Maintenance | 8,000 | | 6,000 | |
| Interest | 2,900 | | 3,000 | |
| Depreciation | 15,000 | | 16,000 | |
| Total Expenses | | 74,900 | | 69,200 |
| Net income | - | \$ 54,300 | | \$ 53,000 |

Income Statement

By calculating the business's gross profit margin, net profit margin and operating ratio, you will learn a lot about its profitability.

Techniques for Analyzing an Income Statement

Gross Profit Margin

Percentage of gross profit as compared to net sales

Example:

This means for every \$1 of goods sold after paying production costs, the business's gross profit was \$.47.

By tracking changes to its gross profit margin, a business can see the impacts of price competition or increases to its costs of goods sold relative to the level of its sales revenue.

Net Profit Margin

Percentage of net profit compared to revenue

One of the most important indicators of a business's financial health, as it reports how profitable the business is.

Example:

This means for every \$1 the business collects after paying all of its expenses, its net profit is \$.20.

By tracking increases and decreases in its net profit margin, a business can predict whether a change to the current rate of sales will yield a similar change to future profitability.

Operating Ratio

Percentage of operating expenses (actual cash expenses, except taxes and interest) to net sales

A business's operating ratio is an indicator of profitability because it shows how efficiently it's managing day-to-day operations.

Example:

| Total Expenses | \$74,900 |
|--------------------------------|----------|
| Depreciation | 15,000 |
| – Interest | 2,900 |
| *Operating Expenses | \$57,000 |

So, for every \$1 in sales, the business spent \$.21 in daily operations. When operating ratios are increasing, inefficiencies could possibly exist and may warrant that the business implement cost control efforts.

Digital Network Systems Income Statement January 1 - December 31

| | 2017 | 7 | 201 | 6 |
|--------------------------|------------|-----------|------------|-----------|
| Sales | \$ 276,000 | _ | \$ 264,000 | |
| Discounts & allowances | 1,000 | | 1,000 | |
| Net sales | 275,000 | | 263,000 | |
| Cost of Goods Sold | 146,000 | | 141,000 | |
| Gross Profit | | 129,000 | | 122,000 |
| Other income | | | | |
| Interest income | 200 | | 200 | |
| | | 200 | | 200 |
| Expenses | | | | |
| Salaries | 26,000 | | 26,000 | |
| Employee benefits | 11,400 | | 11,000 | |
| Licenses | 2,100 | | _ | |
| Travel and entertainment | 2,000 | | _ | |
| Insurance | 7,500 | | 7,200 | |
| Maintenance | 8,000 | | 6,000 | |
| Interest | 2,900 | | 3,000 | |
| Depreciation | 15,000 | | 16,000 | |
| Total Expenses | | 74,900 | | 69,200 |
| Net income | - - | \$ 54,300 | - - | \$ 53,000 |

Trend Ratios

An effective way to measure and compare a business's profitability/growth is to calculate trend ratios using its income statement.

A trend ratio compares income statement accounts from one year to the next. Calculate trend ratios by calculating the difference between years and dividing it by the previous year.

Let's start with sales: Take the sales figures from the income statement on page 100 for the past 2 years.

Example:

| | 2017 | 2016 |
|-------|-----------|-----------|
| Sales | \$276,000 | \$264,000 |

- 1. Calculate the difference: \$276,000 - \$264,000 = +\$12,000
- 2. Divide the difference by the earlier year: $$12,000 \div $264,000 = +4.55\%$

Exercise: Determine the trends

| Account | 2017 | 2016 | \$ Difference | % Change | Increasing/Decreasing |
|--------------------|-----------|-----------|---------------|----------|-----------------------|
| Sales | \$276,000 | \$264,000 | +\$12,000 | +4.55% | Increasing |
| Cost of Goods Sold | 146,000 | 141,000 | | | |
| Gross Profit | 129,000 | 122,000 | | | |
| Expenses | 74,900 | 69,200 | | | |
| Net Income | 54,300 | 53,000 | | | |

Note: Actual account names will vary based on whether you use tax returns or income statements.

If several years of income statements are available, expand your analysis to include additional years.

Digital Network Systems Balance Sheet December 31, 2017

| | 2017 | | 2016 | |
|---------------------------------|----------|------------|----------|------------|
| <u>Assets</u> | | | | |
| Current Assets | | | | |
| Cash | \$13,700 | | \$13,000 | |
| California State municipal bond | 6,000 | | 6,000 | |
| Accounts receivable | 39,800 | | 27,600 | |
| Less allowance for bad debt | (3,980) | | (2,760) | |
| Inventory | 52,160 | | 30,000 | |
| Total Current Assets | | 107,680 | | 73,840 |
| Fixed Assets | | | | |
| Building | 190,000 | | 190,000 | |
| Less accumulated depreciation | (47,900) | | (32,900) | |
| Total Fixed Assets | | 142,100 | | 157,100 |
| Other Assets | | | | |
| Investment in ABC Corporation | 125,800 | | 95,400 | |
| US Treasury Bill | 5,000 | | 5,000 | |
| Total Other Assets | | 130,800 | | 100,400 |
| Total Assets | - = | \$ 380,580 | = | \$ 331,340 |
| <u>Liabilities</u> | | | | |
| Current Liabilities | | | | |
| Accounts payable | 19,000 | | 18,800 | |
| Mortgage payable | 21,900 | | 22,000 | |
| Credit card payable | 3,000 | | 1,780 | |
| Total Current Liabilities | | 43,900 | | 42,580 |
| Other Liabilities | | | | |
| Mortgage payable | 105,820 | | 109,100 | |
| Profit-sharing liability | 10,000 | | 13,100 | |
| Total Other Liabilities | | 115,820 | | 122,200 |
| Total Liabilities | - | 159,720 | - | 164,780 |
| Equity | | | | |
| Equity | | | | |
| Capital stock | 2,000 | | 2,000 | |
| Additional paid-in capital | 50,000 | | 50,000 | |
| Retained earnings | 168,860 | | 114,560 | |
| Total Equity | | 220,860 | | 166,560 |
| Total Liabilities and Equity | - = | \$ 380,580 | - = | \$ 331,340 |

Balance Sheet

A balance sheet provides a snapshot of a business's financial well-being. It summarizes its assets, liabilities and owners' equity as of the date it was prepared.

The balance sheet adheres to the following formula: Assets = Liabilities + Owners' Equity. These 3 segments show what the business owns and owes and how much its owners have invested in it.

Main Balance Sheet Categories

Assets

Assets are items of value that are owned and are measurable in terms of money.

There are 3 types of assets:

Current Assets

Current assets can reasonably be expected to convert to cash within 1 year from the date of the balance sheet.

Fixed Assets

Fixed assets are long-term assets not intended for sale or easily convertible to cash.

Fixed asset examples include buildings and equipment.

Other Assets

Other assets are either intangible assets or assets acquired for long-term rights and privileges.

Intangible assets have no physical existence. Goodwill is a common example of an intangible asset.

Liabilities

Liabilities are obligations owed by the business.

There are 2 types of liabilities:

Current Liabilities

Current liabilities are debts that are due within 1 year or less from the date of the balance sheet.

This would include the portion of long-term debt (e.g., mortgage debt) that is payable within 1 year.

Long-Term Liabilities

Long-term liabilities are debts that are due more than 1 year from the date of the balance sheet.

Owners' Equity

Owners' equity is the net worth or book value of the business.

Net Worth = Assets - Liabilities

There are 3 major classifications to owners' equity:

Capital Stock

Capital stock is an account showing the interest or ownership in a business by its stockholders.

Capital Surplus

Capital surplus is the amount paid for stock above its par value.

For example:

- Par value of stock: \$1.00/share
- Additional stock purchased at \$4.00/share
- · Capital surplus: \$3.00/share

Accumulated Retained Earnings

Accumulated retained earnings are the after-tax earnings not distributed by the corporation to its stockholders.

This money is put back into the business to conduct ongoing operations.

Digital Network Systems Balance Sheet June 30, 2018

Assets

| Current Assets Cash California State municipal bond Accounts receivable Less allowance for bad debt Inventory Total Current Assets | \$ 20,050 6,000 45,900 (4,590) 73,195 | 140,555 |
|--|---|------------|
| Fixed Assets Building Less accumulated depreciation Total Fixed Assets | 190,000 (55,400) | 134,600 |
| Other Assets Investment in ABC Corporation US Treasury Bill | 128,500 5,000 | |
| Total Other Assets | | 133,500 |
| Total Assets | | \$ 408,655 |
| <u>Liabilities</u> | | |
| Current Liabilities Accounts payable Mortgage payable Credit card payable Total Current Liabilities | 19,100 21,850 3,610 | 44,560 |
| Other Liabilities Mortgage payable Profit-sharing liability Total Other Liabilities | 104,180 8,450 | 112,630 |
| Total Liabilities | | 157,190 |
| <u>Equity</u> | | |
| Equity Capital stock Additional paid-in capital Retained earnings Total Equity | 2,000 50,000 199,465 | 251,465 |
| Total Liabilities and Equity | \$ 408,655 | |

Interim Balance Sheet

For loan applications originated later in the year, even though the borrower has provided tax returns, you may choose to request more recent financial information. For example, borrowers who applied for a loan on July 13, 2018 will have likely submitted their 2017 tax returns. You may wish to request an interim balance sheet dated through June 30, 2018 to show:

- The business's current assets and liabilities or
- The Schedule L included in the borrower's tax return did not require completion due to the business's gross receipts and/or assets being less than the minimum required

Note: In general, use the interim balance sheet as supporting documentation; don't use it for qualifying, unless it's reported through audited financial statements. Follow investor guidelines.

Digital Network Systems Balance Sheet December 31, 2017

| | 2017 | | 2016 | |
|---------------------------------|----------|------------|----------|------------|
| <u>Assets</u> | | | | |
| Current Assets | | | | |
| Cash | \$13,700 | | \$13,000 | |
| California State municipal bond | 6,000 | | 6,000 | |
| Accounts receivable | 39,800 | | 27,600 | |
| Less allowance for bad debt | (3,980) | | (2,760) | |
| Inventory | 52,160 | | 30,000 | |
| Total Current Assets | | 107,680 | | 73,840 |
| Fixed Assets | | | | |
| Building | 190,000 | | 190,000 | |
| Less accumulated depreciation | (47,900) | | (32,900) | |
| Total Fixed Assets | | 142,100 | | 157,100 |
| Other Assets | | | | |
| Investment in ABC Corporation | 125,800 | | 95,400 | |
| US Treasury Bill | 5,000 | | 5,000 | |
| Total Other Assets | | 130,800 | | 100,400 |
| Total Assets | - = | \$ 380,580 | = | \$ 331,340 |
| <u>Liabilities</u> | | | | |
| Current Liabilities | | | | |
| Accounts payable | 19,000 | | 18,800 | |
| Mortgage payable | 21,900 | | 22,000 | |
| Credit card payable | 3,000 | | 1,780 | |
| Total Current Liabilities | | 43,900 | | 42,580 |
| Other Liabilities | | | | |
| Mortgage payable | 105,820 | | 109,100 | |
| Profit-sharing liability | 10,000 | | 13,100 | |
| Total Other Liabilities | | 115,820 | | 122,200 |
| Total Liabilities | - | 159,720 | - | 164,780 |
| Equity | | | | |
| Equity | | | | |
| Capital stock | 2,000 | | 2,000 | |
| Additional paid-in capital | 50,000 | | 50,000 | |
| Retained earnings | 168,860 | | 114,560 | |
| Total Equity | | 220,860 | | 166,560 |
| Total Liabilities and Equity | - = | \$ 380,580 | - = | \$ 331,340 |

Techniques for Analyzing the Balance Sheet

By calculating the current ratio or the quick ratio, you will learn a lot more about the solvency/liquidity of the business.

- Use the most appropriate ratio, based on how the business operates, to determine the business has adequate liquidity
- Analyze liquidity based on the norms of the industry the business operates within
- What is considered the norm in one industry, may be different in another
- Generally, a result of 1 or greater for either ratio demonstrates adequate business liquidity

Current Ratio

The current ratio – also known as the working capital ratio – measures the business's ability to pay its current liabilities (debt that is due within 1 year of the date of the balance sheet) with its current assets (assets that can reasonably be converted into cash within 1 year of the date of the balance sheet).

The current ratio is an indicator of a business's financial health: The higher the current ratio, the more capable the business is of paying its obligations because it has a larger proportion of asset value relative to its liabilities.

Example:

This means for every \$1 of current debt, the business has \$2.45 in current assets. So, after it pays its current debt, it has \$1.45 in current assets left over.

The current ratio is appropriate for businesses that don't rely on inventory to generate income, such as an airline or a pest control business.

Quick Ratio

The quick ratio – also known as the acid test ratio – measures the business's ability to meet immediate needs for cash. It is an indicator of a business's ability to pay back its current liabilities with its most liquid assets (assets that can be converted to cash quickly). Since inventories, in general, take a longer time to convert to cash, they're excluded from the quick ratio.

Example:

For every \$1 of current debt, the business has \$1.26 in liquid assets. So, after it pays its current debt, it has \$.26 in liquid assets left over.

The quick ratio is appropriate for companies that rely heavily on inventory to generate income, such as a sportswear or footwear retailer or a home improvement store.

Calculate current and quick ratios with our auto-calculating, editable Liquidity Worksheet at mgic.com/liquid



Digital Network Systems Balance Sheet December 31, 2017

| | 2017 | | 2016 | |
|--|--|------------|--|------------|
| <u>Assets</u> | | | | |
| Current Assets Cash California State municipal bond Accounts receivable Less allowance for bad debt Inventory Total Current Assets | \$13,700 6,000 39,800 (3,980) 52,160 | 107,680 | \$13,000 6,000 27,600 (2,760) 30,000 | 73,840 |
| Fixed Assets Building Less accumulated depreciation Total Fixed Assets | 190,000 (47,900) | 142,100 | 190,000 (32,900) | 157,100 |
| Other Assets Investment in ABC Corporation US Treasury Bill | 125,800 5,000 | | 95,400 5,000 | |
| Total Other Assets | | 130,800 | | 100,400 |
| Total Assets | | \$ 380,580 | - = | \$ 331,340 |
| <u>Liabilities</u> | | | | |
| Current Liabilities Accounts payable Mortgage payable Credit card payable Total Current Liabilities | 19,000 21,900 3,000 | 43,900 | 18,800 22,000 1,780 | 42,580 |
| Other Liabilities Mortgage payable Profit-sharing liability Total Other Liabilities | 105,820 10,000 | 115,820 | 109,100 13,100 | 122,200 |
| Total Liabilities | | 159,720 | | 164,780 |
| <u>Equity</u> | | | | |
| Equity Capital stock Additional paid-in capital Retained earnings Total Equity | 2,000 50,000 168,860 | 220,860 | 2,000 50,000 114,560 | 166,560 |
| Total Liabilities and Equity | | \$ 380,580 | = | \$ 331,340 |

Trend Ratios

An effective way to measure and compare a business's wellbeing is to calculate trend ratios using its balance sheet.

A trend ratio compares balance sheet accounts from one year to the next. Calculate trend ratios by calculating the difference between years and dividing it by the previous year.

Begin with cash: Take the cash figures from the balance sheet on page 108 for the past 2 years.

Example:

| | 2017 | 2016 |
|------|----------|----------|
| Cash | \$13,700 | \$13,000 |

- 1. Calculate the difference: \$13,700 - \$13,000 = +\$700
- 2. Divide the difference by the earlier year: \$700 ÷ \$13,000 = + 5.38%

Exercise: Determine the trends

| Account | 2017 | 2016 | \$ Difference | % Change | Increasing/Decreasing |
|---|----------|----------|---------------|----------|-----------------------|
| Cash | \$13,700 | \$13,000 | +\$700 | +5.38% | Increasing |
| Accounts Receivable (less Bad Debt) | 35,820 | 24,840 | | | |
| Current Assets | 107,680 | 73,840 | | | |
| Total Assets | 380,580 | 331,340 | | | |
| Accounts Payable | 19,000 | 18,800 | | | |
| Current Liabilities | 43,900 | 42,580 | | | |
| Total Liabilities | 159,720 | 164,780 | | | |

Note: Account names will vary based on whether you use tax returns or balance sheets.

If several years of balance sheets are available, expand your analysis to include additional years.

Notes



Use the resources in this module to make your analysis easier.

The **Documentation Matrix** provides a list of the documents you need from a self-employed borrower in order to conduct your analysis.

The **K-1 Income Flowchart** illustrates the "pass-through" nature of this income.

The **Tax Return Red Flag Review** quickly guides you through a tax return, noting where to look for inconsistencies.

The **Glossary of Terms and Definitions** – from Accounts Payable to Trademark – may help you develop a better understanding of the elements involved in business ownership.

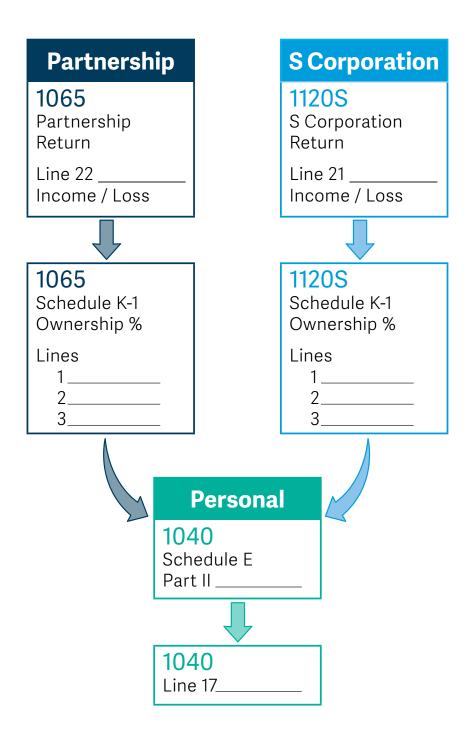
Documentation Matrix

The following matrix identifies the documentation you need from self-employed borrowers to substantiate the various types of income they may receive from different business structures.

NOTE: All documents must be from the most recent 2-year period. The borrower must sign all tax returns and year-to-date information. Request business tax returns when the borrower has 25% or greater ownership interest in a business.

| | Sole | Partnership (General, | | |
|--|----------------|--------------------------|---------------|-------------|
| | Proprietorship | Limited or LLC) | S Corporation | Corporation |
| Form 1040: U.S. Individual Income Tax Return) with all applicable schedules and W-2s | • | • | • | • |
| Schedule C: Profit or Loss from Business | | | | |
| Schedule E, Part II: Income or Loss From Partnerships or S Corporations | | • | • | |
| Schedule K-1 (Form 1065): Partner's Share of Income, Deductions, Credits, etc. | | • | | |
| Form 1065: U.S. Return of Partnership Income with all applicable schedules | | • | | |
| Schedule K-1 (Form 1120S): Shareholder's Share of Income, Deductions, Credits, etc. | | | • | |
| Form 1120S: U.S. Income Tax Return for an S Corporation with all applicable schedules | | | • | |
| Form 1120: U.S. Corporate Income Tax Return with all applicable schedules | | | | • |
| Year-to-Date Profit & Loss Statement/ Interim Balance Sheet: as applicable | • | • | • | • |
| Partnership Agreement: may be required | | • | | |
| Corporate Resolution: may be required | | | • | • |

K-1 Income Flowchart



Tax Return Red Flag Review

Form 1040 – U.S. Individual Income Tax Return

- Personal information does not agree with the information in the loan file
- W-2 information does not match the figures reported on the 1040
- High-income borrower with few or no deductions
- Even dollar amounts for income or deductions
- Borrower indicates self-employed, owner of a sole proprietorship, yet the 1040 discloses wages, salaries, tips, etc.
- Self-employed borrower who does not reflect selfemployment tax
- Evidence of whiteout or strikeovers, alterations or varied handwriting within return
- Tax returns are not signed/dated by borrower
- Paid tax preparer does not disclose tax ID
- Handwritten tax returns prepared by a professional tax preparer

Schedule A

- Real estate taxes or mortgage interest reported, but no real estate owned
- Real estate owned, but no deductions taken for real estate taxes or mortgage interest paid
- Unreimbursed employee expenses indicate the borrower may receive commission income

Schedule B

- Interest income reported is not consistent with cash assets in the bank
- · Stock owned, but no dividend income reported
- Source and/or amount of income are inconsistent with the Residential Loan Application (1003)

Schedule C

- Gross receipts or sales do not agree with total income on Form 1099(s)
- No "cost of goods sold" on retail type of business
- No deduction for depreciation (usually some type of equipment qualifies)
- Depreciation deduction for real estate is taken, but ownership of real estate is not disclosed (vice versa) on the Residential Loan Application (1003)
- Interest expense, but borrower does not disclose a related loan
- Net profit is significantly higher/lower than the previous year

Schedule E

- Properties listed are not disclosed on the Residential Loan Application (1003)
- Mortgage interest deduction is taken, but debt is not disclosed on the Residential Loan Application (1003)
- Partnership(s) and/or S Corporation(s) are listed on Part II, and there is no reference listed on the Residential Loan Application (1003)
- Income/loss is inconsistent or not disclosed on the Residential Loan Application (1003)

Schedule K-1 (Form 1065) – Partner's Share of Income, Deductions, Credits, etc.

- · Final K-1 Box is checked
- Capital contributed during the year is excessive compared to personal assets

Form 1065 – U.S. Return of Partnership Income

- Income calculation for a fiscal year vs. a calendar year
- May be a partner in another partnership if ordinary income (loss) from other partnerships, etc., is reported

Schedule K-1 (Form 1120S) – Shareholder's Share of Income, Deductions, Credits, etc.

- Distributions are significantly higher than ordinary income
- The amount shown for ordinary business income (loss) differs from the amount shown for this S Corporation on Form 1040, Schedule E, Part II

Form 1120S – U.S. Income Tax Return for an S Corporation

- Date incorporated differs from years reported on the Residential Loan Application (1003)
- Employer identification number differs from the employer identification number shown on Form 1040 Schedule E, Part II

Form 1120 – U.S. Corporation Income Tax Return

- Final return box is selected on the return
- Compensation of officers doesn't support borrower's reported W-2 income from the corporation

Glossary of Terms and Definitions

Accounts Payable – Amounts owed to creditors for items or services purchased from them

Accounts Receivable – Amounts due from customers for goods sold

Accrual Basis of Accounting – An accounting method that matches revenues and expenses incurred whether cash has been received or paid, i.e., revenues are recognized when sales are made or services performed even though cash has not yet been received. Expenses are recognized as incurred whether cash has been paid or not

Accrued Expenses Payable – Debts incurred but not yet paid, such as federal income tax or the current portion of long-term debt

Accumulated Retained Earnings – The after-tax earnings not distributed by the corporation to its stockholders. This money is put back into the business to conduct ongoing operations

Administrative Expenses – Overhead expenses incurred in the overall management of a business, including executive salaries, rent on administrative buildings and insurance

Amortization – The write-off of initial costs incurred by the borrower prior to the beginning of formal business operations. Examples of initial costs include survey fees, goodwill, trademarks, patents, copyrights, customer lists, non-compete agreements and prepayments. Borrowers can expense these one-time costs over a period of time

Assets – Items of value, owned and are measured in terms of money

Balance Sheet – Summarizes a business's assets, liabilities and owners' equity as of a specific date

Capital – Funds belonging to the owners of a business, invested with the expressed intention of remaining permanently in the business. Another source of capital is earnings retained by the business

Capital Gains and Losses – Gains and losses not related to the normal business activity; usually nonrecurring. For example, if a business sells some stock and loses money in the transaction, this would be considered a capital loss

Capitalization Expense – An accounting method that recognizes expenses as intangible assets to be annually expensed, such as organization expenses and research and development

Capital Stock – An account showing the interest or ownership in a business by its stockholders

Capital Surplus – The amount paid for stock over its par value

Cash – Money on hand, demand deposits, undeposited checks, drafts and money orders

Cash Basis of Accounting – An accounting method that recognizes revenues when cash is received and expenses when cash is paid

Cash Flow – Funds the borrower is going to use to repay the mortgage

Casualty Loss – A one-time extraordinary expense due to damage or destruction of property from an identifiable event that is sudden, unexpected or unusual, such as an earthquake, flood or hurricane

Chattel Property – Assets that have a short life span, such as furniture, cars and office equipment

Common Stock – Stock representing residual equity in a corporation. Common stockholders rank behind preferred stockholders for dividend payment and claims against assets in event of liquidation. If only 1 class of stock is issued, it is common stock

Corporation – A legal entity, separate and distinct from its shareholders. It can sue, be sued, hold/convey and receive property and enter into contracts under its own name

Cost of Goods Sold – The cost of the inventory used to produce the goods of the business

Cost of Sales – The costs the business incurs to provide its services

Glossary of Terms and Definitions

Current Assets – Assets that can be reasonably expected to convert to cash within 1 year of the date of the balance sheet

Current Liabilities – Debts due within 1 year from the date on the balance sheet

Current Portion of Long-term Debt – The portion of long-term debt (e.g., mortgage debt) due within 1 year from the date of the balance sheet

Deferred Charge – Debt incurred that will be paid in the future

Deferred Expenses – Expenses incurred that will be paid in the future

Depletion – The exhaustion of a natural resource such as oil, gas, standing timber or mineral deposits. The IRS allows a business that exhausts a natural resource in the course of normal operation to allocate the total costs of that natural resource over a given period of time

Depreciation – A noncash expense allocated over the useful life of a declared asset. The "expense" reflects a reasonable allowance for wear and tear of an asset. The depreciated asset wears out, becomes obsolete or gets used-up and eventually needs to be replaced

Dividend and Interest Income – Dividend and interest income is income earned from investments

Expenses – Costs incurred during a period of time from delivering or producing goods, rendering services, or carrying out other activities that constitute a business's ongoing operations

Federal Income Tax Payable – Debt due to the Internal Revenue Service

Fixed Assets – Long-term assets not intended for sale or easily converted to cash, e.g., buildings and equipment.

General Administrative Expenses – Costs of doing business not directly related to the selling process

General Partnership – A business where at least 2 partners conduct business jointly and have unlimited liability (meaning their personal assets are liable for the partnership's debts). The partners pay tax on their proportionate share of the partnership income/loss

Goodwill – An intangible asset in a business balance sheet representing a premium paid at time of purchase for the business's management skill, knowhow and favorable reputation with customers

Gross Income – Income derived from all sources before taxes

Income from Operations – Income a business receives as a result of ongoing business operations

Income Statement – Summarizes a business's revenues, costs and expenses over a period of time

Intangible Assets – Noncurrent, nonphysical assets of a business, such as goodwill, patents and trademarks

Intangible Drilling Costs – Costs incurred for the labor and equipment used in drilling; in general, discretionary expenses

Inventories – Items of tangible property that are (1) held for sale in the ordinary course of business, (2) in process of production for such sale or (3) to be used for producing goods or services that will be available for sale

Land – Ground upon which the buildings of an enterprise are located

Liabilities – Debts or obligations that usually have a known or determinable amount, maturity date and party to whom payment is to be made

Limited Liability Company (LLC) – A business that has the characteristics of both a partnership and a corporation. Its members participate in the management of the company without being personally liable for the debts of the company. The members pay tax on their proportionate share of the company income/loss. In some cases, an LLC may elect to be treated as a corporation and file Form 1120

Limited Partnership – A business where at least 1 general and 1 limited partner conduct business. The general partner typically controls daily operations and makes business decisions; the limited partner is silent but has a financial stake. The liability of the general partner is unlimited, whereas the liability of the limited partner is limited to their investment. The partners pay tax on their proportionate share of the partnership income/loss

Liquid Assets – Cash or those assets that are easily converted into cash, such as marketable securities

Long-Term Liabilities – Debts due more than 1 year from the date of the balance sheet

Machinery – Heavy equipment used in manufacturing a product or performing a service for a customer

Marketable Securities – Readily salable securities easily converted to cash

Modified Accelerated Cost Recovery System (MACRS) – A method of calculating depreciation with a larger portion of the asset expensed in the early years of its estimated useful life

Net Income After Taxes – Income remaining after provision for or payment of taxes

Net Income Before Taxes – Income before provision for taxes

Net Profit – Profit remaining after all expenses and charges have been deducted

Nonrecurring Expense – A one-time expense or loss. For example, a casualty loss is a one-time extraordinary expense due to damage or destruction of property from an identifiable event that is sudden, unexpected or unusual, such as an earthquake, flood or hurricane

Nonrecurring Income – Income from one-time events. Since you can't expect it to continue, you can't consider it as qualifying income toward cash flow. Examples include the sale of an asset or a prize or other windfall

Notes Payable – Written promises to pay sums of money at a future date, usually with interest at a specified rate

Other Assets – Assets that are intangible or are acquired for long-term rights and privileges

Other sources of income – Income the business receives not generated from normal business operations

Owners' Equity – The corporation's net worth (book value of the business) after subtracting liabilities from assets. It is the owners' interest in a corporation, consisting of capital and retained earnings

Preferred Stock – Stock that has certain preference rights over common stock as to dividends and claims against assets in the event of liquidation

Prepayments – Expenses paid before they are used or incurred, such as taxes and rent

Provision for Taxes – The expense provision for state and federal taxes

Real Property – Land and any property attached to land which cannot be moved, e.g., a rental home or commercial property

Recurring Expense – Ongoing expense associated with the day-to-day operation of a business. Examples include wages, insurance, car and truck expenses, etc.

Recurring Income – Ongoing income you can expect to continue for at least the next 3 years in order to consider it as qualifying income for cash flow. Examples of recurring income include earnings from the operation of a business, interest from long-term investments or even lottery winnings paid out over a number of years

Research and Development Costs – Costs of research and development, usually expensed at the time they are incurred

Retained Earnings – Net earnings not distributed by the corporation to its shareholders

Revenue – Capital flowing into the business. There are 2 types of revenue accounts: sales and other sources of income

Glossary of Terms and Definitions

S Corporation – A legal entity with a limited number of shareholders. Its shareholders participate in the management of the corporation without being personally liable for the debts of the corporation. The shareholders pay tax on their proportionate share of the corporate income/loss

Sales – The primary source of revenue a business receives for goods sold or services offered

Selling Expenses – Costs the business incurs in the process of selling and marketing its goods and/or services

Sole Proprietorship – A business with a single owner. It has no separation between the business entity and its owner

Straight-Line Method of Depreciation – A method to calculate depreciation that distributes the same dollar amount of depreciation to expense each period. For example, a \$10,000 car with a useful life of 10 years would depreciate by \$1,000 each year

Trademark – A symbol, design, brand name or any other indication of easy and ready recognition attributed to a product



There are several resources available to help you calculate self-employed borrower cash flow or the net rental income from a rental property.

This module includes our:

- MGIC SAM Cash Flow Analysis Worksheet
- MGIC Liquidity Worksheet
- MGIC Rental Income Worksheet

Each year, we update our worksheets to reflect the most recent changes in the tax forms. Line-by-line navigation of each tax schedule makes them easy to follow.

This module also includes current Fannie Mae and Freddie Mac worksheets. The Agencies and most investors have **no requirements** about which worksheet to use. However, they all require that you clearly show how you determined qualifying income.

The rationale behind whether you should add/deduct the amount of a line item to/from cash flow is universal. Once you've mastered the concepts, you can apply them to any worksheet (unless investor guidelines or company policy require you to use a certain one).

You can photocopy the worksheets for your calculations right from this manual. But, if you prefer to work online, go to mgic.com/seb to access editable, auto-calculating versions of the MGIC worksheets.

Questions?

If you have questions about our Evaluating the Self-Employed Borrower program, contact your MGIC account representative, mgic.com/contact.

BORROWER AND/OR CO-BORROWER NAME: DATE: FORM 1040 - PAGE 1 Self-Employed Wages: W-2, Box 5 (In general) Subtotal FORM 1040 - PAGE 1 - OTHER INCOME Variable Income (e.g., Commissions): W-2, Box 5 (In general) RA Distributions and /or Pension: LINE 11 IRA Distributions and /or Pension: LINE 15a & 16a Recurring Unemployment Compensation: LINE 19 Social Security Benefits: LINE 20a Other Income: LINE 21

| X | FORM 2106 - EMPLOYEE BUSINESS EXPENSES | | | | | |
|-------------------------|---|---|--------|---|--------|---|
| 9 | Total Expenses: LINE 8, Columns A & B | (|) | (|) | |
| 10 | Depreciation: LINE 28: if complete, enter amount. ONLY IF BLANK, proceed to Line 13 | | | | | |
| 11 | Business Miles: LINE 13 * Miles: | * | | * | | Γ |
| 11a | x Depreciation Rate 2017: \$0.25 2016: \$0.24 2015: \$0.24 | | | | | |
| 11b | = Total Mileage Depreciation | | | | | |
| | Subtotal | | \$0.00 | | \$0.00 | |
| $\overline{\mathbf{X}}$ | SCHEDULE B - INTEREST AND DIVIDENDS | | | | | |

| X | SCHEDULE B - INTEREST AND DIVIDENDS | |
|----|---|--|
| 12 | Recurring Interest Income: LINE 1 or 1040 LINE 8a | |
| 13 | Recurring Dividend Income: LINE 5 or 1040 LINE 9a | |
| | Subtotal | |

SCHEDULE C - SOLE PROPRIETORSHIP

Subtotal

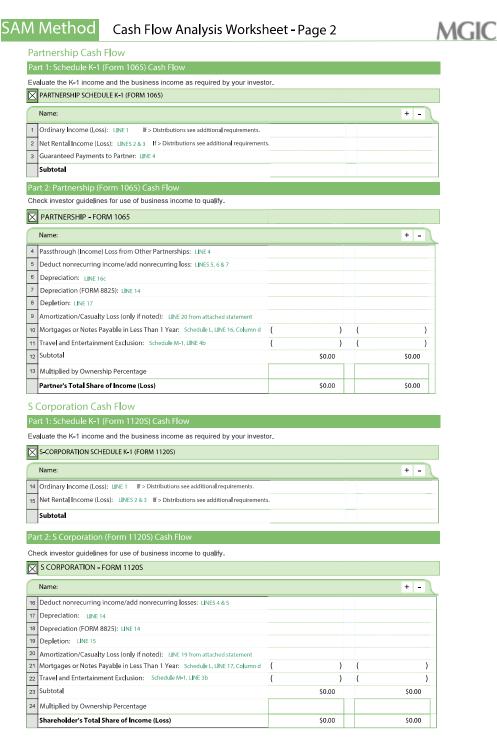
| | Name: | | | | + - |
|-----|---|-------|--------|---|--------|
| 14 | Net Profit (Loss): LINE 31 | | | | |
| 15 | Deduct nonrecurring income/add nonrecurring loss or expense: LINE 6 | | | | |
| 16 | Depletion: LINE 12 | | | | |
| 17 | Depreciation: LINE 13 | | | | |
| 18 | Meal and Entertainment Exclusion: LINE 24b | (|) | (|) |
| 19 | Business Use of Home: LINE 30 | | | | |
| 20 | Business Miles: page 2, part IV, LINE 44a * Mi | es: * | | * | |
| 20a | X Depreciation Rate 2017: \$0.25 2016: \$0.24 2015: \$0.24 | | | | |
| 20b | = Total Mileage Depreciation | | | | |
| 21 | Amortization/Casualty Loss (only if noted): page 2, part V | | | | |
| | Subtotal | | \$0.00 | | \$0.00 |

| D | SCHEDULE D - CAPITAL GAINS AND LOSSES | |
|---|--|--|
| 2 | Recurring Capital Gains (Loss): page 2, LINE 16 (details on FORM 8949) | |
| | Subtotal | |

| \boxtimes | FORM 6252 - INSTALLMENT SALE INCOME |
|-------------|-------------------------------------|
| 23 | Principal Payments: LINE 21 |
| | Subtotal |

| \boxtimes | SCHEDULE E - SUPPLEMENTAL INCOME AND LOSS To calculate rental property in | come (loss) | use the Renta l I ncor | ne Worksh | eet. |
|-------------|---|-------------|-------------------------------|-----------|--------|
| 24 | Royalty Income (Loss): LINE 4 | | | | |
| 25 | Total Expenses: LINE 20 | (|) | (|) |
| 26 | Depletion: LINE 18 | | | | |
| | Subtotal | | \$0.00 | | \$0.00 |

| X | SCHEDULE F - FARM INCOME |
|----|---|
| 27 | Net Profit (Loss): LINE 34 |
| 28 | Non-Tax Portion Ongoing Co-op & CCC Pmts: LINES 3a minus b through 6a minus b |
| 29 | Deduct nonrecurring income/add nonrecurring loss: LINE 8 |
| 30 | Depreciation: LINE 14 |
| 31 | Amortization/Casualty Loss/Depletion (only if noted): LINE 32 |
| 32 | Business Use of Home (only if noted): LINE 32 |
| | Subtotal |



SAM Method

Cash Flow Analysis Worksheet - Page 3



Corporation (Form 1120) Cash Flow

When considering using income from a Corporation, it is important to determine the viability of the business as well as the borrower's ability to access funds that will be used to qualify. In addition, check your investor guidelines. REGULAR CORPORATION - FORM 1120 25 Taxable Income: LINE 30 26 Total Tax: LINE 31 27 Deduct nonrecurring gains/add nonrecurring losses: LINES 8 & 9 28 Deduct nonrecurring income/add nonrecurring loss: LINE 10 29 Depreciation: LINE 20 30 Depletion: LINE 21 31 Domestic Production Activities Deduction: LINE 25 32 Amortization/Casualty Loss (only if noted): LINE 26 from attached schedule 33 Net Operating Loss and Special Deductions: LINES 29a & b 34 Mortgages or Notes Payable in Less Than 1 Year: Schedule L, LINE 17, Column d 35 Travel and Entertainment Exclusion: Schedule M-1, LINE 5c 36 Subtotal \$0.00 \$0.00 37 Multiplied by Ownership Percentage 38 Dividends Paid to Borrower: Form 1040, Schedule B, LINE 5

Cash Flow Analysis Summary

Corporation - Total Share of Income (Loss)

A. To modify the Total No. of Months select the applicable number from the # $\operatorname{mo.}$ drop-down box. B. To exclude a Subtotal from Qualifying Income, select the box to the left of the dollar amount. PERSONAL CASH FLOW SUBTOTALS: Qualifying Income Subtotal Subtotal Form 1040 SEB Wages 12 \$0.00

| | Average Monthly Cash Flow | | | ///// | \$0.00 | 1111 |
|-----|---|--------------|-----|-------|--------|------|
| ΧIV | Form 1120 | | 12 | 12 | \$0.00 | 24 |
| p.3 | CORPORATION CASH FLOW SUBTOTAL: | | | | | |
| ΧII | Form 1120S | | 12 | 12 | \$0.00 | 24 |
| ×II | K-1(Form 1120S) | | 12 | 12 | \$0.00 | 24 |
| ×I | Form 1065 | | 12 | 12 | \$0.00 | 24 |
| Х | K-1(Form 1065) | | 12 | 12 | \$0.00 | 24 |
| p.2 | PARTNERSHIP & S CORPORATION CASH F | LOW SUBTOTAL | .S: | | | |
| IX | Schedule F | | 12 | 12 | \$0.00 | 24 |
| VII | Schedule E | | 12 | 12 | \$0.00 | 24 |
| VII | Form 6252 | | 12 | 12 | \$0.00 | 24 |
| VI | Schedule D | | 12 | 12 | \$0.00 | 24 |
| V | Schedu l e C | | 12 | 12 | \$0.00 | 24 |
| IV | Schedu l e B | | 12 | 12 | \$0.00 | 24 |
| III | Form 2106 (exclude if entering on 1003) | | 12 | 12 | \$0.00 | 24 |
| II | Form 1040 Other Income | | 12 | 12 | \$0.00 | 24 |
| | | | 12 | 12 | 20.00 | 27 |

Comments/Notes:

Liquidity Worksheet



Determine business liquidity using S Corporation or Partnership tax returns and entering the applicable line items below.

In general: - Use the **Current Ratio** for a business that doesn't rely on inventory to generate its income. - Use the **Quick Ratio** for a business that relies heavily on inventory to generate its income.

Typically, a result of 1.00 or greater for either ratio demonstrates adequate liquidity. However, it's important to use the most appropriate ratio, based on how the business operates. Guidelines may vary and other liquidity methods may apply. FOLLOW INVESTOR GUIDELINES.

NOTE: If there are no business liabilities, results will reflect N/A, indicating adequate liquidity.

| Sch | edule L- Assets | | |
|----------|--|-------------------------|----------------------------|
| _ | Cash: Line 1, Column d | | |
| | | | |
| | Trade notes and accounts receivable, less bad debt: Line 2b, Column d | | |
| | Inventories: Line 3, Column d | | |
| | Other: | | |
| - | Total Current Assets: | \$0.00 | \$0.00 |
| Sch | edule L - Liabilities | | |
| 6 | Accounts Payable: 1120S Line 16 / 1065 Line 15, Column d | | |
| 7 | Mortgages, notes, bonds payable < 1 year: 11205 Line 17 / 1065 Line 16, Column d | | |
| | | | |
| 8 | Other current liabilities: 1120S Line 18 / 1065 Line 17, Column d | | |
| | Other current liabilities: 1120S Line 18 / 1065 Line 17, Column d Total Current Liabilities: | \$0.00 | \$0.00 |
| 9 | | \$0.00 | \$0.00 |
| 9 CUF | Total Current Liabilities: | \$0.00 | , |
| 9 CUF | Total Current Liabilities: | | \$0.00 \$0.00 \$0.00 |
| 9 CUF | Total Current Liabilities: RRENT RATIO Total Current Assets: Row 5 | \$0.00 | \$0.00 |
| CUF | Total Current Liabilities: RRENT RATIO Total Current Assets: Row 5 Total Current Liabilities: Row 9 Current Ratio: Generally, a ratio ≥ 1 demonstrates adequate liquidity | \$0.00 | \$0.00 \$0.00 |
| CUF | Total Current Liabilities: RRENT RATIO Total Current Assets: Row 5 Total Current Liabilities: Row 9 Current Ratio: Generally, a ratio ≥ 1 demonstrates adequate liquidity | \$0.00 | \$0.00 \$0.00 |
| CUF | Total Current Liabilities: RRENT RATIO Total Current Assets: Row 5 Total Current Liabilities: Row 9 Current Ratio: Generally, a ratio ≥ 1 demonstrates adequate liquidity | \$0.00 | \$0.00 \$0.00 N/A |
| CUF | Total Current Liabilities: RRENT RATIO Total Current Assets: Row 5 Total Current Liabilities: Row 9 Current Ratio: Generally, a ratio ≥ 1 demonstrates adequate liquidity ICK RATIO Cash, notes, accounts receivable (less bad debt) and other: Row 1, 2 | \$0.00 \$0.00 N/A | \$0.00 \$0.00 |

| Comments/Notes: | | |
|-----------------|--|--|
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |



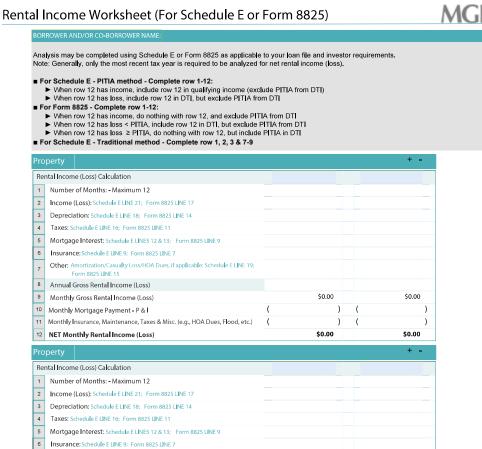
Other: Amortization/Casualty Loss/HOA Dues, if applicable: Schedule E LINE 19;

Form 8825 LINE 15

Annual Gross Rental Income (Loss)

Monthly Gross Rental Income (Loss)

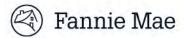
8



| Monthly Mortgage Payment - P & I | (|) | (|) |
|--|---|--------|---|--------|
| Monthly Insurance, Maintenance, Taxes & Misc. (e.g., HOA Dues, Flood, etc.) | (|) | (|) |
| NET Monthly Rental Income (Loss) | | \$0.00 | | \$0.00 |
| Property | | | | + - |
| Rental Income (Loss) Calculation | | | | |
| 1 Number of Months: - Maximum 12 | | | | |
| 2 Income (Loss): Schedule E LINE 21; Form 8825 LINE 17 | | | | |
| 3 Depreciation: Schedule E LINE 18; Form 8825 LINE 14 | | | | |
| 4 Taxes: Schedule E LINE 16; Form 8825 LINE 11 | | | | |
| 5 Mortgage Interest: Schedule E LINES 12 & 13; Form 8825 LINE 9 | | | | |
| 6 Insurance: Schedule E LINE 9; Form 8825 LINE 7 | | | | |
| 7 Other: Amortization/Casualty Loss/HOA Dues, if applicable: Schedule E LINE 19; Form 8825 LINE 15 | | | | |
| 8 Annual Gross Rental Income (Loss) | | | | |
| 9 Monthly Gross Rental Income (Loss) | | \$0.00 | | \$0.00 |
| Monthly Mortgage Payment - P & I | (|) | (|) |
| Monthly Insurance, Maintenance, Taxes & Misc. (e.g., HOA Dues, Flood, etc.) | (|) | (|) |
| 12 NET Monthly Rental Income (Loss) | | \$0.00 | | \$0.00 |

\$0.00

\$0.00



Cash Flow Analysis (Form 1084)

Borrower Name:

| | Business Nan | ne (optional): | |
|----|---|--|---|
| pu | is worksheet may be used to prepare a written evaluation of rpose of this written analysis is to determine the amount of s rrower for loan qualifying purposes. | f the analysis of incor stable and continuous | ne related to self-employment. The s income that will be available to the |
| IR | S Form 1040 – Individual Income Tax Return | Year | Year |
| 1. | W-2 Income from Self-Employment | (+) | (+) |
| 2. | Schedule B – Interest and Ordinary Dividends | | |
| | a. Interest Income from Self-Employment | (+) | (+) |
| | b. Dividends from Self-Employment | (+) | (+) |
| 3. | Schedule C – Profit or Loss from Business: Sole Prop | rietorship | |
| ٠. | a. Net Profit or (Loss) | (+/-) | (+/-) |
| | b. Nonrecurring Other (Income) Loss/Expenses | (+/-) | (+/-) |
| | c. Depletion | | (+) |
| | d. Depreciation | (+) (+) | (+) |
| | e. Non-deductible Meals and Entertainment Expenses | (-) | (-) |
| | f. Business Use of Home | (+) | (+) |
| | g. Amortization/Casualty Loss | (+) | (+) |
| | | · / | · / |
| 4. | Schedule D - Capital Gains and Losses | | |
| | a. Recurring Capital Gains | (+) | (+) |
| No | Schedule E – Supplemental Income and Loss te: A lender may use Fannie Mae Rental Income Workshee ome (loss) reported on Schedule E. | ets (<u>Form 1037</u> or <u>For</u> | m 1038) to calculate individual renta |
| | a. Royalties Received | (+) | (+) |
| | b. Total Expenses | (-) | (-) |
| | c. Depletion | (+) | (+) |
| | · | (./ | (-) |
| 6. | Schedule F – Profit or Loss from Farming | | |
| | a. Net Farm Profit or (Loss) | (+/-) | (+/-) |
| | b. Non-Tax Portion Ongoing Coop and CCC Payments | (+) | (+) |
| | c. Nonrecurring Other (Income) Loss | (+/-) | (+/-) |
| | d. Depreciation | (+) | (+) |
| | e. Amortization/Casualty Loss/Depletion | (+) | (+) |
| | f. Business Use of Home | (+) | (+) |
| | | | |

Note: IRS Form 4797 (Sales of Business Property) is not included on this worksheet due to its infrequent use. If applicable, a lender may include analysis of the sale and related recurring capital gains.

© 2016 Fannie Mae. Trademarks of Fannie Mae.

Form 1084 June 2016

Page 1 of 8

Partnership or S Corporation

A self-employed borrower's share of Partnership or S Corporation earnings can only be considered if the lender obtains documentation, such as Schedule K-1, verifying that

- the income was actually distributed to the borrower, or
- the business has adequate liquidity to support the withdrawal of earnings. If the Schedule K-1 provides this confirmation, no further documentation of business liquidity is required.

Note: See the Instructions for additional guidance on documenting access to income and business liquidity.

IRS Form 1065 - Partnership Income

| 7. | a. b. | hedule K-1 Form 1065 – Partner's Share of Income Ordinary Income (Loss) Net Rental Real Estate; Other Net Income (Loss) Guaranteed Payments to Partner | Year(+/-)(+/-)(+) | Year(+/-)(+/-)(+) |
|--------------|----------------------|--|-------------------|---|
| 8. | a. b. c. d. | rm 1065 - Adjustments to Business Cash Flow Ordinary (Income) Loss from Other Partnerships Nonrecurring Other (Income) Loss Depreciation Depletion Amortization/Casualty Loss Mortgages or Notes Payable in Less than 1 Year Non-deductible Travel and Entertainment Expenses Subtotal Total Form 1065 (Subtotal multiplied by % of ownership) | (+/-) | (+/-)((+/-)((+)((+)((+)((-)() |
| | | | | |
| IRS | S Fo | rm 1120S – S Corporation Earnings | Year | Year |
| IR \$ | Scl a. | rm 1120S – S Corporation Earnings hedule K-1 Form 1120S – Shareholder's Share of Inco Ordinary Income (Loss) Net Rental Real Estate; Other Net Rental Income (Loss) | me (+/-) | Year(+/-)(+/-) |

IRS Form 1120 - Regular Corporation

Corporation earnings may be used when the borrower(s) own 100% of the corporation.

| | Year | Year |
|--|--------------|-------|
| 11. Form 1120 - Regular Corporation | | |
| a. Taxable Income | | |
| b. Total Tax | (-) | (-) |
| c. Nonrecurring (Gains) Losses | (+/-) | (+/-) |
| d. Nonrecurring Other (Income) Loss | (+/-) | (+/-) |
| e. Depreciation | (+) | (+) |
| f. Depletion | (+) | (+) |
| g. Amortization/Casualty Loss | (+) | (+) |
| h. Net Operating Loss and Special Deductions | s (+) | (+) |
| i. Mortgages or Notes Payable in Less than 1 | Year (-) | (-) |
| j. Non-deductible Travel and Entertainment E | Expenses (-) | (-) |
| k. Subtotal | <u></u> | |
| I. Less: Dividends Paid to Borrower | (-) | (-) |
| m. Total Form 1120 | | |

| | | Rental Income Worksh Principal Residence, 2- to 4-unit Property: Mont | | l Income | | |
|----------------|---------------------------------------|--|----------------------------|---------------------------------------|---|-------------|
| Docu | mentation Req | | any Quantying Nema | Address of Principa | Residence: | |
| | edule E (IRS Fo | | | | | |
| | | or Fannie Mae Form 1007 or Form 1025 | | Rental Unit | Rental Unit | Rental Unit |
| 200 | ise rigiteement (| | Enter | | | |
| | | Schedule E, determine the number of months the property was in service by | | | | |
| If Fair | | not reported, the property is considered to be in service for 12 months unless there is | evidence of a shorter terr | m of service. | | |
| | Step 1. | Result: The number of months the property was in service: | Result | | | |
| | Sto | ep 2. Calculate monthly qualifying rental income using Step 2A: Schedule E (| OR Step 2B: Lease Agre | ement or Fannie M | ae Form 1025. | |
| | | | erty complete ONLY 2A | or 2B | | |
| A1 | Enter total ren individual unit(s, | ts received (from the non-owner-occupied units). <i>May enter rent from J or combine</i> . | Enter | | | |
| A2 | Subtract total | expenses. | Subtract | | | |
| А3 | Add back insur | ance expense. | Add | | | |
| A4 | Add back mort | gage interest paid. | Add | | | |
| A5 | Add back tax e | xpense. | Add | | | |
| A6 | | eowners' association dues. This expense must be specifically identified on der to add it back. | Add | | | |
| Α7 | | eciation expense or depletion. | Add | | | |
| A8 | | one-time extraordinary expense (e.g., casualty loss). There must be evidence the one-time extraordinary expense. | Add | | | |
| | | d rental income. | Total | 0 | 0 | 0 |
| A9 | Divide by the n | number of months the property was in service (Step 1 Result). | Divide | 0 | 0 | 0 |
| | Step 2 | A. Result: Monthly qualifying rental income (or loss): | Result | 0 | 0 | 0 |
| | | Step 2B. Lease Agreement OR Fannie Mae Form 1025 For This method is used when the transaction is a purchase, the property was | each property comple | | ing | |
| B1 | Enter the gross for the applica | monthly rent (from the lease agreement) or market rent (from Form 1025) | Enter | | | |
| В2 | | monthly rent or market rent by 75% (.75). The remaining 25% accounts for nintenance, and management expenses. | Multiply | x.75 | x.75 | x.75 |
| | Equals monthly | y rental income per unit | Total | 0 | 0 | 0 |
| В3 | | nonthly rental income of all non-owner-occupied rental units (up to a rental units since rental income is not eligible on the unit occupied by the | Add | | 0 | |
| | Step 2 | B. Result: Monthly qualifying rental income: | Result | | 0 | |
| Step 3 | 3. Determine t | he qualifying impact using the combined result of Step 2A or Step 2B. | | | | |
| 3A | Add the month | nly qualifying rental income to the borrower's monthly qualifying income. | | | 0 | |
| 3B | and include it i | I amount of the PITIA as the borrower's primary housing expense n the debt-to-income ratio. TIA when the subject property; existing PITIA when not the subject property. | | | | |
| DU | Data Entry | Monthly Income and Combined Housing Expenses | | М | ortgage Liabilities | |
| | ct Property | Enter the amount of the monthly qualifying income "Subject Net Cash." | | Include as the bor expense. For refin | rower's primary h | ousing |
| Non-S Prope | Subject | Enter the amount of the monthly qualifying income "Net Rental." | | | pject property lien. rower's primary h | ousing |

Refer to the Rental Income topic in the Selling Guide for additional guidance.

Fannie Mae Form 1037 02/23/16

| | | Rental Income | | | | | |
|----------------|--------------------------|---|----------------------|---|---|-----------------------------|------------------|
| | | Individual Rental Income from Investment Property | y(s): Monthl | y Qualifying Rent Investment | al Income (or Los Investment | Investment | Investment |
| ■ Sch | | Reauired: S Form 1040) OR ent or Fannie Mae Form 1007 or Form 1025 | Enter | Property Address | Property Address | Investment Property Address | Property Address |
| | | sing Schedule E, determine the number of months the property was in servic ys are not reported, the property is considered to be in service for 12 months | | | • | <u>.</u> | |
| 9.2 | | tep 1. Result: Enter the number of months the property was in service: | Result | | , | | |
| | Ste | p 2 . Calculate monthly qualifying rental income (loss) using Step 2A: Schedu | ıle E OR Step | 2B: Lease Agreeme | ent or Fannie Mae F | orm 1007 or Form | 1025. |
| | | Step 2A. Schedule E - Part I For e | each property | complete ONLY 2 | A or 2B | | |
| A1 | Enter tota | rents received. | Enter | | | | |
| A2 | Enter tota | expenses. | Subtract | | | | |
| А3 | Enter insu | rance expense. | Add | | | | |
| A4 | Enter mor | tgage interest paid. | Add | | | | |
| A5 | Enter tax e | expense. | Add | | | | |
| A6 | | eowners' association dues. e must be specifically identified on Schedule E in order to add it back. | Add | | | | |
| A7 | | reciation expense or depletion. | Add | | | | |
| A8 | | one-time extraordinary expense (e.g., casualty loss). There must be evidence | Add | | | | |
| | | re of the one-time extraordinary expense. usted rental income. | Total | 0 | 0 | 0 | 0 |
| A9 | | number of months the property was in service (Step 1 Result). | Divide | 0 | 0 | 0 | 0 |
| | Equals adi | usted monthly rental income | Total | 0 | 0 | 0 | 0 |
| A10 | Enter prop | oosed PITIA (for subject property) or TIA (for non-subject property). | Subtract | | - | | |
| | _ | tep 2A. Result: Monthly qualifying rental income (or loss): | Result | 0 | 0 | 0 | 0 |
| B1 | Enter the market re | Step 2B. Lease Agreement OR Fannie Mae Form 1007 or I od is used when the transaction is a purchase, the property was acquired subsequer gross monthly rent (from the lease agreement) or nt (reported on Form 1007 or Form 1025). nnit properties, combine gross rent from all rental units. | | | | | agreement. |
| B2 | The remain | ing 25% accounts for vacancy loss, maintenance, and management expenses. | Multiply | x.75 | x.75 | x.75 | x.75 |
| | Equals adj | usted monthly rental income. | Total | 0 | 0 | 0 | C |
| В3 | Enter prop property). | osed PITIA (for subject property) or existing PITIA (for non-subject | Subtract | | | | |
| | S | tep 2B. Result: Monthly qualifying rental income (loss): | Result | 0 | 0 | 0 | c |
| | | Step 3. Determine the qualifying impact | using the res | ult of Step 2A or St | ep 2B. | | |
| | ne. <i>Because</i> | rep 2A or 2B is positive , add the positive amount to the borrower's monthly the PITIA expense was included in the calculations above, do not add it to the debt-to | | | | | |
| | | ep 2A or 2B is negative , include the amount of the loss in the borrower's mo | onthly | | | | |
| | Data Entry | Monthly Income and Combined Housing Expenses | | | Mortgage | Liabilities | |
| Subje Prope | | Enter the amount of the monthly qualifying income (positive result) or mon qualifying loss (negative result) in "Subject Net Cash." | thly | For refinance transactions, identify the mortgage as a subject property lien. | | | |
| Non-S Prope | Subject | Enter the amount of the monthly qualifying income (positive result) or mon qualifying loss (negative result) in "Net Rental." | thly | Identify the mortgage as a rental property lien. | | | lien. |

Refer to the Rental Income topic in the Selling Guide for additional guidance.

Fannie Mae Form 1038 02/23/16

| | | Rental Incom | | | | DITIA F | |
|----------------|-------------------------------------|---|---------------------------------|--|---|---|-------------------|
| | | Business Rental Income from Investment Property(s): Qualif | ying impact | | | | Description 111 |
| • IRS | mentation Form 8825 se Agreem | 5 (filed with either IRS Form 1065 or 1120S) OR | Enter | Property Address | Property Address | Property Address | Property Address |
| Enter | the mortg | agee and the mortgage loan account number. | Enter | Mortgagee/# | Mortgagee/# | Mortgagee/# | Mortgagee/# |
| | | sing IRS Form 8825, determine the number of months the property was | | | | <u>!</u> | |
| f Fair | | es are not reported, the property is considered to be in service for 12 mon ep 1. Result: Enter The number of months the property was in service: | ths unless the Result | ere is evidence of a | shorter term of ser | vice. | |
| iton i | | e monthly property cash flow using Step 2A: IRS Form 8825 OR Step 2B: | | nent | | | <u> </u> |
| ncp. | z. calculate | Step 2A. IRS Form 8825 (IRS Form 1065 or 1120S) | | | complete ONLY 2A | or 2B | |
| A1 | Enter gros | s rents received. | Enter | 1 | | 1 | ı |
| A2 | Enter total | | Subtract | | | | |
| A3 | | rance expense. | Add | | | | |
| A4 | | tgage interest paid. | Add | | 1 | | |
| A5 | Enter tax e | | Add | | | | |
| A6 | Enter hom | eowners' association dues. e must be specifically identified on Form 8825 in order to add It back. | Add | | | | |
| A7 | Enter depr | eciation expense or depletion. | Add | | | | |
| | | one-time extraordinary expense (e.g., casualty loss). There must be | | | | | |
| A8 | evidence of | the nature of the one-time extraordinary expense. | Add | | | | |
| | Equals adj | usted rental income. | Total | (| 0 | C |) |
| Α9 | The numb | er of months the property was in service (Step 1 Result). | Divide | (| 0 | C |) |
| | Equals adj | usted monthly rental income | Total | (| 0 | C |) |
| A10 | Enter prop property). | osed PITIA (for subject property) or existing PITIA (for non-subject | Subtract | | | | |
| | St | ep 2A. Result: Monthly property cash flow: | Result | (| 0 | C |) |
| | Enter the s | Step 2B. Lease Agreement This method is used in certain circumstances (e.g., when the protection of the lender has justification for gross monthly rent (from the lease agreement) For multi- | operty was acquor using a lease | | | ng or | ı |
| B1 | | ies, combine the monthly qualifying income of all rental units. | Enter | | | | |
| B2 | | ng 25% accounts for vacancy loss, maintenance, and management expenses. | Multiply | x.75 | x.75 | x.75 | x.75 |
| | | usted monthly rents. losed PITIA (for subject property) or existing PITIA (for non-subject | Total | (| 0 | C | |
| В3 | property). | rosed Firm (for subject property) or existing PITIA (for non-subject | Subtract | | | | <u> </u> |
| | St | ep 2B. Result: Monthly property cash flow: | Result | | o | c | |
| | | Step 3. Determine qualifying impact of the m | ortgaged inv | estment property | PITIA expense. | | |
| | result of St | ep 2A or 2B is negative, include this loss, not to exceed the monthly PITI me ratio. | A expense, in | | | | |
| If the | result of St | ep 2A or 2B is positive, the full amount of the PITIA expense has been of debt-to-income ratio | fset. Do not | | | | |
| Impo | rtant: This | worksheet provides a means of calculating an offset to the monthly PITL year history vs. one-year history). Refer to the Self-Employment Income to | | | borrower's qualify | ing income, addition | nal requirement |
| | ata Entry | Monthly Income and Combined Housing Expenses | | Mortgage Liabil | ities | Real Esta | ate Owned |
| Subje Prope | | Enter the amount of the negative monthly property cash flow in "Subject Net Cash." If the monthly property cash flow is positive enter \$0.00 For refinance transactions, identify the mortgage as a subject property lien. If REO Schedul confirm that the field reflects eiter the amount of the mortgage as a subject property lien. | | field reflects eith the amount of cash flow if it is it. | "Net Rental Incor ier of the property negative, or | | |
| Non-S Prope | Subject erty | Enter the amount of the negative monthly property cash flow in "Net Rental." If the monthly property cash flow is positive, enter \$0.00 | Identify the | e mortgage as a rent | al property lien. | \$0.00 if the m flow is positive. | onthly property c |

Refer to the Rental Income topic in the Selling Guide for additional guidance.

Fannie Mae Form 1039 02/23/16

| Borrower Name: | |
|-----------------------|--|
| | |



Form 91

Income Calculations

(Schedule Analysis Method)

Form 91 is to be used to document the Seller's calculation of the income for a self-employed Borrower. This form is a tool to help the Seller calculate the income for a self-employed Borrower; the Seller's calculations must be based on the requirements and guidance for the determination of stable monthly income in Topic 5300. This form does not replace the requirements and guidance for the analysis and treatment of the income for self-employed Borrowers as described in Chapters 5304 and 5305.

I. Income Calculations from IRS Form 1040

| IRS Form 1040 Federal Individual Income Tax Return | Year: | Year: |
|--|-------|-------|
| | | |

| W-2 Income from self-employment (reported on IRS Forms 1040 and 1120 or 1120S) Name of business: | | | |
|--|-----|-----|--|
| IRS Form 1040, Line 7 (Section 5304.1(d)) ¹ | (+) | (+) | |
| Subtotal of W-2 income from self-employment | \$ | \$ | |

 $^{^{1}}$ Va lidate with business returns and IRS Form 1125-E, Compensation of Officers, as applicable

| 2. | 2. Schedule B – Interest and Ordinary Dividends | | | | |
|----|--|-----|-----|--|--|
| | Recurring interest income (Chapter 5305) | (+) | (+) | | |
| | Recurring dividend income (Chapter 5305) | (+) | (+) | | |
| | Dividend income from self-employment reported on IRS Form 1120 | (-) | (-) | | |
| | Subtotal of dividends and interest | \$ | \$ | | |

| Borrower Name: | |
|-----------------------|--|
| | |

| 3. | Schedule C – Profit or Loss from Business (Sole Proprietorship) (Chapter 5304) Name of business #1: | | |
|----|--|-------|-------|
| | Net profit or los s | (+/-) | (+/-) |
| | Non-recurring other income or loss, or expenses | (+/-) | (+/-) |
| | Depletion | (+) | (+) |
| | Depreciation | (+) | (+) |
| | Meals and entertainment exclusion | (-) | (-) |
| | Amortization or casualty loss | (+) | (+) |
| | Bus iness use of home | (+) | (+) |
| | Subtotal from Schedule C, Business #1 | \$ | \$ |

| 4. | Schedule C – Profit or Loss from Business (Sole Proprietorship) (Chapter 5304) Name of business #2: | | |
|----|--|-------|-------|
| | Net profit or loss | (+/-) | (+/-) |
| | Non-recurring other income or loss, or expenses | (+/-) | (+/-) |
| | Depletion | (+) | (+) |
| | Depreciation | (+) | (+) |
| | Meals and entertainment exclusion | (-) | (-) |
| | Amortization or casualty loss | (+) | (+) |
| | Bus iness use of home | (+) | (+) |
| | Subtotal from Schedule C, Business #2 | \$ | \$ |

| | 5. Schedule D – Capital Gains and Losses (Chapter 5305) | | | |
|---|---|--|-------|-------|
| | | Recurring capital gains and/or losses | (+/-) | (+/-) |
| Ī | | Subtotal from Schedule D, capital gains and losses | \$ | \$ |

\$

\$

| 6. | Schedule E ¹ – Supplemental Income or Loss (Royalties) (Chapter 5305) | | |
|----|--|-----|-----|
| | Royalties received | (+) | (+) |
| | Total expenses | (-) | (-) |
| | Depletion | (+) | (+) |

Borrower Name: ____

| ¹ Refer to F orm 92 for net rental income calculations using IRS Schedule E |
|--|
|--|

Subtotal Schedule E, from royalties

| 7. | Schedule F – Profit or Loss from Farming (Chapter 5304) | | |
|----|---|-------|-------|
| | Net Farm Profit or Loss | (+/-) | (+/-) |
| | Non-taxable portion of recurring cooperative and CCC payments | (+) | (+) |
| | Non-recurring other income or loss | (+/-) | (+/-) |
| | Depreciation | (+) | (+) |
| | Amortization/Casualty loss/Depletion | (+) | (+) |
| | Bus iness use of home | (+) | (+) |
| | Subtotal from Schedule F, farming | \$ | \$ |

| Combined total from IRS Form 1040 | \$ | \$ | |
|-----------------------------------|----|----|--|
|-----------------------------------|----|----|--|

| Borrower Name: | |
|-----------------------|--|
| | |

II. Income Calculations from IRS Schedule K-1 and IRS Form 1065

8. Partnership Income (Refer to Chapter 5304)

| Name of business: | | |
|----------------------|--|--|
| Haille of Dusilless. | | |

| Partnership – Schedule K-1 (IRS Form 1065) | Year: | Year: |
|---|-------|-------|
| Ordinary Business Income or Loss | (+/-) | (+/-) |
| Net rent al real estate income or loss | (+/-) | (+/-) |
| Guaranteed Payments | (+) | (+) |
| Subtotal from Schedule K -1 (IRS Form 1065) | \$ | \$ |

| Partnership Income from IRS Form 1065 | Year: | Year: |
|--|-------|-------|
| Depreciation (IRS Form 1065) | (+) | (+) |
| Depreciation (IRS Form 8825) (Guide Section 5304.1(d)) | (+) | (+) |
| Depletion | (+) | (+) |
| Amortization or casualty loss | (+) | (+) |
| Mortgage, notes, bonds payable in less than one year (Section 5304.1(d)) | (-) | (-) |
| Other no nrecurring income or loss | (+/-) | (+/-) |
| Travel and entertainment exclusion | (-) | (-) |
| Subtotal prior to application of ownership interest percentage | \$ | \$ |
| Multiply by total percentage of owners hip (on Schedule K-1) | (x) % | (x) % |
| Subtotal from IRS Form 1065 | \$ | \$ |

| \$ \$ | Combined subtotal from partnership |
|-------|------------------------------------|
|-------|------------------------------------|

| _ |
|---|
| |

III. Income Calculations from IRS Schedule K-1 and IRS Form 1120S

9. S Corporation Income (Refer to Chapter 5304)

Name of business:

| S Corporation Schedule K-1 (IRS Form 1120S) | Year: | Year: |
|---|-------|-------|
| Ordinary Business Income or Loss | (+/-) | (+/-) |
| Net rental real estate income or loss | (+/-) | (+/-) |
| Subtotal from Schedule K -1 (IRS Form 11 20S) | \$ | \$ |

| S Corporation Income from IRS Form 1120S | Year: | Year: |
|--|-------|-------|
| Depreciation (IRS Form 1120S) | (+) | (+) |
| Depreciation (IRS Form 88 25) (Guide Section 5304.1(d)) | (+) | (+) |
| Depletion | (+) | (+) |
| Amortization or casualty loss | (+) | (+) |
| Mortgage, notes, bonds payable in less than one year (Section 5304.1(d)) | (-) | (-) |
| O ther no nrec urring income or loss | (+/-) | (+/-) |
| Travel and entertainment exclusion | (-) | (-) |
| Subtotal prior to application of ownership interest percentage | \$ | \$ |
| Multiply by total percentage of ownership (on Schedule K -1) | (x) % | (x) % |
| Subtotal from IRS Form 1120S | \$ | \$ |

| Combined subtotal from S corporation | \$ | \$ |
|--------------------------------------|----|----|
|--------------------------------------|----|----|

| Borrower Name: | |
|----------------|--|
| | |

IV. Income Calculations from IRS Form 1120

10. Corporation Income (Refer to Chapter 5304)

| Name of business: | |
|-------------------|--|
|-------------------|--|

| Corporate Income from IRS Form 1120 | Year: | | Year: | |
|--|-------|---|-------|---|
| Depreciation | (+) | | (+) | |
| Depletion | (+) | | (+) | |
| Amortization or casualty loss | (+) | | (+) | |
| Net operating loss | (+) | | (+) | |
| Taxable income or loss | (+/-) | | (+/-) | |
| Total tax | (-) | | (-) | |
| Mortgage, notes, bonds payable in less than one year (Section 5304.1(d)) | (-) | | (-) | |
| Other no nrecurring income or loss | (+/-) | | (+/-) | |
| Travel and entertainment exclusion | (-) | | (-) | |
| Subtotal prior to application of ownership interest percentage | \$ | | \$ | |
| Multiply by total percentage of ownership | (x) | % | (x) | % |
| S ubtotal from IRS Form 1120 | \$ | | \$ | |
| Combined subtotal from corporation | \$ | | \$ | |

| Borrower Name: | |
|-----------------------|--|
| | |

V. SUMMARY OF INCOME FROM SELF-EMPLOYMENT

| IRS Form 1040 (Chapters 5304 and 5305) | Year: | Year: |
|---|-------|-------|
| S ubtotal of W-2 income from self-employment | \$ | \$ |
| (Business name:) | | |
| Subtotal from Schedule B – Interest and Ordinary Dividends | \$ | \$ |
| Subtotal from Schedule C - Profit or Loss from Business (Sole Proprietorship) (Business #1 name:) | \$ | \$ |
| Subtotal from Schedule C - Profit or Loss from Business (Sole Proprietorship) (Business #2 name:) | \$ | \$ |
| Subtotal from Schedule D – Capital Gains and Losses | \$ | \$ |
| Subtotal from Schedule E - Supplemental Income or Loss (Royalties) | \$ | \$ |
| Subtotal from Schedule F - Profit or Loss from Farming | \$ | \$ |
| Combined total from IRS Form 1040 | \$ | \$ |

| Partnership Income (Chapter 5304) | Year: | Year: |
|---|-------|-------|
| Subtotal from Schedule K-1 (IRS Form 1065) | \$ | \$ |
| Subtotal from IRS Form 1065 | \$ | \$ |
| Combined subtotal from Partnership (Business name:) | \$ | \$ |

| S Corporation Income (Chapter 5304) | Year: | Year: |
|---|-------|-------|
| Subtotal from Schedule K-1 (IRS Form 1120S) | \$ | \$ |
| Subtotal from IRS Form 1120S | \$ | \$ |
| Combined subtotal from S corporation (Business name:) | \$ | \$ |

| Corporate Income from IRS Form 1120 (Chapter 5304) | Year: | Year: |
|---|-------|-------|
| Subtotal from IRS Form 1120 | \$ | \$ |
| Combined subtotal from corporation (Business name:) | \$ | \$ |

| Seller's calculation of stable monthly income | Year: | Year: |
|---|-------|-------|
| Sum of combined subtotals \$ | | |
| Total income used to determine stable monthly income ¹ | \$ | |
| Comments | | |
| Divided by months 1 | | |
| Total stable monthly income ² | \$ | |

¹ Manual input: The Seller must determine the appropriate amount of income to use based on the requirements and guidance for the analysis and treatment of income for self-employed Borrowers as described in Chapters 5304 and 5305

Freddie Mac *Single-Family Seller/Servicer Guide* Rev. 08/09/17, eff. 02/09/18

Bulletin 2017-12 Page F91-7

 $^{^2}$ The Seller must determine that the total stable monthly income meets the requirements and guidance for the determination of stable monthly income in Topic 5300.

| Borrower Name: | |
|-----------------------|--|
| | |



Form 92

Net Rental Income Calculations – Schedule E

Form 92 is to be used to document the Seller's calculation of net rental income from Schedule E. This form is a tool to help the Seller calculate the net rental income from Schedule E; the Seller's calculations must be based on the requirements and guidance for the determination of stable monthly income in Guide Chapter 5306. This form does not replace the requirements and guidance for the analysis and treatment of rental income as described in Chapter 5306.

I. Net Rental Income from Schedule E (Subject 2- to 4-unit Primary Residence)

| SUBJECT 2- TO 4-UNIT PRIMARY RESIDENCE NET RENTAL INCOME CALCULATION — SCHEDULE E ¹ Refinance Transaction owned in the prior year(s) | | | |
|--|---------------------------|-------|--|
| IRS 1040 Schedule E – Supplemental Income and Loss | Subject Property Address: | | |
| | Year: | Year: | |
| Rents received | (+) | (+) | |
| Less total expenses | (-) | (-) | |
| Insurance ² | (+) | (+) | |
| Mortgage interest paid to banks, etc. ² | (+) | (+) | |
| Taxes (real estate only) ^{2,3} | (+) | (+) | |
| Depreciation and/or depletion | (+) | (+) | |
| Homeowners association (HOA) dues (if specifically reported as an expense) ² | (+) | (+) | |
| One time losses (e.g., casualty loss) if documented | (+) | (+) | |
| Subtotal(s) | \$ | \$ | |
| Result: Net Rental Income (calculated to a monthly amount) ⁴ (Sum of subtotal(s)divided by number of applicable months = Net Rental Income) | \$ \$_ | /= | |

¹Refer to Section 5306.1(c)(iii) for net rental Income calculation requirements

 $^{^2}$ This expense, if added back, must be included in the monthly housing expense being used to establish the DTI ratio

 $^{^3}$ The taxes added back must represent only real estate taxes included in the monthly housing expense

⁴ Establishing DTI ratio (Section 5306.1(d)): The monthly housing expense must be added as a liability; the net rental income may be added to the stable monthly income

II. Net Rental Income from Schedule E (Subject Investment Property)

| SUBJECT INVESTMENT PROPERTY NET RENTAL INCOME CALCULATION – SCHEDULE E ¹ Refinance Transaction owned in the prior year(s) | | | | |
|---|-------|---------------------------|--|--|
| IRS 1040 Schedule E – Supplemental Income and Loss | | Subject Property Address: | | |
| | Year: | Year: | | |
| Rents received | (+) | (+) | | |
| Less total expenses | (-) | (-) | | |
| Insurance ² | (+) | (+) | | |
| Mortgage interest paid to banks, etc. ² | (+) | (+) | | |
| Taxes (real estate only) ^{2,3} | (+) | (+) | | |
| Depreciation and/or depletion | (+) | (+) | | |
| HOA dues (if specifically reported as an expense) ² | (+) | (+) | | |
| One time losses (e.g., casualty loss) if documented | (+) | (+) | | |
| Subtotal(s) | \$ | \$ | | |
| Result: Net Rental Income (calculated to a monthly amount) ⁴ (Sum of subtotal(s) divided by number of applicable months = Net Rental Income) | \$ | \$= \$ | | |
| | Ψ. | | | |

 $^{^{1}}$ Refer to Section 5306.1(c)(iii) for net rental Income calculation requirements

 $^{^2}$ This expense, if added back, must be included in the monthly payment amount being used to establish the DTI ratio

 $^{^{3}}$ The taxes added back must represent only real estate taxes included in the monthly payment amount

⁴ Establishing DTI ratio (Section 5306.1(d)): Subtract the monthly payment amount from the net rental income. If the result is positive, it may be added to income; if the result is negative, add it to the monthly liabilities

| Borrower Name: | |
|----------------|--|
| | |

III. Net Rental Income from Schedule E (Non-subject investment property(s))

| NON-SUBJECT INVESTMENT PROPERTY(S) NET RENTAL INCOME CALCULATION – SCHEDULE E ^{1,2} Refinance Transactions owned in the prior year(s) | | | | | | |
|---|----------------------|-------|------------------------|-------|----------------------|-------|
| Property Address ³ | Property Address #1: | | Property Address #2: | | Property Address #3: | |
| IRS 1040 Schedule E – Supplemental Income and Loss | Year: | Year: | Year: | Year: | Year: | Year: |
| Rents received | (+) | (+) | (+) | (+) | (+) | (+) |
| Less total expenses | (-) | (-) | (-) | (-) | (-) | (-) |
| Insurance ⁴ | (+) | (+) | (+) | (+) | (+) | (+) |
| Mortgage interest paid to banks, etc. ⁴ | (+) | (+) | (+) | (+) | (+) | (+) |
| Taxes (real estate only) 4,5 | (+) | (+) | (+) | (+) | (+) | (+) |
| Depreciation and/or depletion | (+) | (+) | (+) | (+) | (+) | (+) |
| HOA dues (if specifically reported as an expense) ⁴ | (+) | (+) | (+) | (+) | (+) | (+) |
| One time losses (e.g., casualty loss) if documented | (+) | (+) | (+) | (+) | (+) | (+) |
| Subtotals | \$ | \$ | \$ | \$ | \$ | \$ |
| Result: Net Rental Income (calculated to a monthly amount) ⁶ | \$= \$ | | \$= \$ ⁷ | | \$= \$7 | |

¹ Refer to Section 5306.1(c)(iii) for net rental Income calculation requirements

² Refer to Chapter 5304 and Form 91 for the treatment of all rental real estate income or loss reported on IRS Form 8825, regardless of Borrower's percentage of ownership interest in the buisiness or whether the Borrower is personally obligated on the note.

³ Review rental properties on Schedule E against Uniform Residential Loan Application("URLA"). If properties are on the tax return(s) but not on the URLA, provide evidence the Borrower no longer owns the property

⁴This expense, if added back, must be included in the monthly payment amount used to establish the DTI ratio

⁵The taxes added back must represent only real estate taxes that are included in the monthly payment amount used to establish the DTI ratio

⁶ Establishing DTI ratio (Section 5306.1(d)): Subtract the monthly payment amount from the net rental income. For one property, if the result is positive, add it to the income; if the result is negative, add it to the monthly liabilities. For multiple properties, subtract the monthly payment amount from the net rental income for each property. Combine the results and if the combined result is positive, add it to the income; if the combined result is negative, add it to the monthly liabilities.

⁷Net Rental Income = the sum of the subtotal(s) divided by the number of applicable months

